

| | Social Class | Income | Education | Occupation |
|---|---|--|---|--|
| 1 | Upper Upper Wealth = 9-11 figures | Inherited - Intergenerational Income expressed as Net Worth | Ivy League (e.g. Harvard, Yale) Typically admitted as Legacy | Operate Foundations / Trusts Run 2nd-3rd Gen Family Money |
| 2 | Lower Upper Wealth = 7-10 figures | Self Made - Entrapenurial Income expressed as Com. sales/yr | Elite - but likely drop out (e.g. Gates, Jobs, etc) | CEOs of their own company Athletes and Entertainers |
| 3 | Upper Middle Wealth = 6-7 figures | Professional - Managerial Income expressed as annual salary | B A & more (MD, MBA, JD, PhD) Involves 2-6 years training | Doctors, Lawyers, Professors Wall Street Banking, M&A etc |
| 4 | Lower Middle Wealth = 5-6 figures | Skilled - White Collar Income expressed as monthly salary | HS Grad + some College Typically AA to BA | Insurance, sales, 1st level mgr Programmers, Health care |
| 5 | Upper Lower Wealth = 4-5 figures | Blue Collar to Simi-Skilled Income expressed as weekly salary | Some HS to HS Grad Likely on the job training | Construction workers, etc. Small Business owners |
| 6 | Lower Lower Wealth = 1-3 figures | Unskilled - Farm Labor Income expressed as hourly wage | None to some HS Typically migrant workers | Transient, Piecemeal Often first unemployed |