## California State University, Northridge Associated Students, Inc Balance Sheet - Management Report

As of: June 30, 2020

|                                    | Year End      | Month End                               | Month End      | Varia     | nce        |
|------------------------------------|---------------|---|----------------|-----------|------------|
|                                    | 6/30/19       | 6/30/19                                 | 2020-06-30     | \$        | %          |
| <u>Assets</u>                      |               |   |                |           |            |
| General Cash                       | 5,399,904     | 5,399,904                               | 5,032,336      | (367,568) | -6.81%     |
| Total Cash                         | 5,399,904     | 5,399,904                               | 5,032,336      | (367,568) | -6.81%     |
|                                    |               |   |                |           |            |
| Accounts Receivable                | 181,899       | 181,899                                 | 16,908         | (164,992) | -90.70%    |
| Net Accounts Receivable            | 181,899       | 181,899                                 | 16,908         | (164,992) | -90.70%    |
| Due From Campus                    | 50,803        | 50,803                                  | 690,848        | 640,045   | 1259.86%   |
| Total Due from Other Funds         | <b>50,803</b> | <b>50,803</b>                           | <b>690,848</b> | 640,045   | 1259.86%   |
| Total Due Holli Other Fullus       | 30,003        | 30,003                                  | 030,040        | 040,043   | 1259.00 /6 |
| Investments                        | 0             | 0                                       | 0              | 0         | N/A        |
| Inventories                        | 97,146        | 97,146                                  | 154,448        | 57,302    | 58.99%     |
| Prepaid Expenses                   | 10,472        | 10,472                                  | 14,516         | 4,044     | 38.62%     |
| Fixed Assets - Net of depreciation | 7,093,961     | 7,093,961                               | 6,984,150      | (109,811) | -1.55%     |
| Total Assets                       | 12,834,184    | 12,834,184                              | 12,893,206     | 59,022    | 0.46%      |
|                                    |               |   |                |           |            |
| Liabilities & Fund Balance         |               |   |                |           |            |
| Accounts Payable                   | 599,360       | 599,360                                 | 394,078        | (205,282) | -34.25%    |
| Accrued Liabilities                | 866,531       | 866,531                                 | 1,537,037      | 670,506   | 77.38%     |
| Obligations                        | 0             | 0                                       | 0              | 0         | N/A        |
| Deposits Held                      | 0             | 0                                       | 0              | 0         | N/A        |
| Oper. Rev Collected in Advance     | 216,530       | 216,530                                 | 149,811        | (66,719)  | -30.81%    |
| Total Liabilities                  | 1,682,421     | 1,682,421                               | 2,080,926      | 398,505   | 23.69%     |
| Found Dalaman                      |               |   |                |           |            |
| Fund Balance                       |               |   |                |           |            |
| Beginning Fund Balance             | 11,148,704    | 11,148,704                              | 11,151,763     | 3,059     | 0.03%      |
| Change in Fund Balance             | 3,059         | 3,059                                   | (339,483)      | (342,542) | -11198.84% |
| Ending Fund Balance                | 11,151,763    | 11,151,763                              | 10,812,280     | (339,483) | -3.04%     |
| •                                  | , , , ,       | , , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,2,7,100      | (222, 33) |            |
| Total Liabilities & Fund Balance   | 12,834,184    | 12,834,184                              | 12,893,206     | 59,022    | 0.46%      |

Layout: NRAUXBS01 - CAMPUS FORMAT BALANCE SHEET

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#### California State University, Northridge Associated Students, Inc Income Statement - Management Report As of: June 30, 2020

|                                | Month End   |   | YTD        |   | Month End   |   | YTD        |   | YTD V     | ariance    |
|--------------------------------|-------------|---|------------|---|-------------|---|------------|---|-----------|------------|
|                                | 6/30/19     |   | 6/30/19    |   | 2020-06-30  |   | 2020-06-30 |   | \$        | %          |
| Revenues                       |             |   |            |   |             |   |            |   |           |            |
| Operating Income               | (139,617)   |   | 10,117,307 |   | 92,358      |   | 10,502,681 |   | 385,374   | 3.81%      |
| Contribution Revenue           | 0           |   | 75         |   | 0           |   | 0          |   | (75)      | -100.00%   |
| Other Income                   | 5,267       |   | 69,552     |   | 598         |   | 40,762     |   | (28,790)  | -41.39%    |
| Interest Income                | (135)       |   | 23,126     |   | 0           |   | 35,638     |   | 12,512    | 54.10%     |
| Investments Income             | 0           |   | 0          |   | 0           |   | 0          |   | 0         | N/A        |
| Total Revenue                  | (134,485)   |   | 10,210,060 |   | 92,956      |   | 10,579,081 |   | 369,021   | 3.61%      |
| <u>Expenditures</u>            |             |   |            |   |             |   |            |   |           |            |
| Salary, Wages & Adjustments    |             |   |            |   |             |   |            |   |           |            |
| Salaries                       | 387,406     |   | 3,974,521  |   | 328,371     |   | 4,320,118  |   | 345,597   | 8.70%      |
| Subtotal Salary & Wages        | 387,406     |   | 3,974,521  |   | 328,371     |   | 4,320,118  |   | 345,597   | 8.70%      |
| Benefits                       | 127,598     |   | 1,226,808  |   | 971,238     |   | 2,010,754  |   | 783,946   | 63.90%     |
| Total Salary, Wages & Benefits | 515,004     | - | 5,201,329  | # | 1,299,609   | - | 6,330,872  | # | 1,129,543 | 21.72%     |
| Operating Expenses             |             |   |            |   |             |   |            |   |           |            |
| Cost Of Goods Sold             | 0           |   | 0          |   | 0           |   | 0          |   | 0         | N/A        |
| General Operating Expenses     | 132,884     |   | 1,105,811  |   | 69,286      |   | 1,150,233  |   | 44,422    | 4.02%      |
| Amort & Depreciation           | 21,177      |   | 249,692    |   | 49,264      |   | 263,858    |   | 14,166    | 5.67%      |
| Equipment                      | 31,034      |   | 128,714    |   | (4,769)     |   | 76,685     |   | (52,029)  | -40.42%    |
| Fees & Charges                 | 5,408       |   | 106,638    |   | 94,580      |   | 202,623    |   | 95,985    | 90.01%     |
| Grants & Scholarships          | 671         |   | 250,570    |   | 3,759       |   | 250,969    |   | 399       | 0.16%      |
| Repairs & Maintenance          | (21,941)    |   | 197,448    |   | (22,558)    |   | 217,948    |   | 20,500    | 10.38%     |
| Supplies & Services            | 263,283     |   | 1,589,063  |   | 65,763      |   | 1,196,791  |   | (392,272) | -24.69%    |
| Travel                         | 105,671     |   | 412,876    |   | 24,651      |   | 280,979    |   | (131,897) | -31.95%    |
| Utilities                      | 12,923      |   | 71,047     |   | 10,454      |   | 62,271     |   | (8,776)   | -12.35%    |
| Extraordinary Expenses         | 0           |   | 0          |   | 0           |   | 0          |   | 0         | N/A        |
|                                | 0           |   | 0          |   | 0           |   | 0          |   | 0         | N/A        |
| Total Operating Expenses       | 551,111     |   | 4,111,858  |   | 290,430     |   | 3,702,355  |   | (409,503) | -9.96%     |
| Total Expenditures             | 1,066,115   |   | 9,313,187  | # | 1,590,039   | - | 10,033,227 | # | 720,040   | 7.73%      |
|                                |             |   | ,          |   |             |   |            |   |           |            |
| Internal Transfers In/(Out)    | (104,426)   |   | (893,814)  |   | (88,838)    |   | (885,338)  |   | 8,476     | 0.95%      |
| Net Revenue                    | (1,305,027) | - | 3,059      | # | (1,585,920) | - | (339,483)  |   | (342,542) | -11198.84% |

Layout: NRAUXIS01 - CAMPUS FORMAT INCOME STATEMENT

Run Date and Time: 11/13/2020 15:30:10

# California State University, Northridge CSUN Foundation

### **Balance Sheet - Management Report**

As of: June 30, 2020

|                                      | Year End    | Month End   | Month End   | Varia       | nce                |
|--------------------------------------|-------------|-------------|-------------|-------------|--------------------|
|                                      | 6/30/19     | 6/30/19     | 2020-06-30  | \$          | %                  |
| <u>Assets</u>                        |             |             |             |             |                    |
| General Cash                         | 5,448,457   | 5,448,457   | 7,353,056   | 1,904,598   | 34.96%             |
| Total Cash                           | 5,448,457   | 5,448,457   | 7,353,056   | 1,904,598   | 34.96%             |
| Accounts Receivable                  | 24,027,165  | 24,027,165  | 19,144,028  | (4,883,137) | -20.32%            |
| Net Accounts Receivable              | 24,027,165  | 24,027,165  | 19,144,028  | (4,883,137) | -20.32%            |
| Due From Campus                      | 0           | 0           | (0)         | (0)         | -21000.27%         |
| Total Due from Other Funds           | 0           | 0           | (0)         | (0)         | -21000.27%         |
| Investments                          | 164,140,056 | 164,140,056 | 174,433,197 | 10,293,141  | 6.27%              |
| Inventories                          | 0           | 0           | 0           | 0           | N/A                |
| Prepaid Expenses                     | 433,209     | 433,209     | 426,938     | (6,271)     | -1.45%             |
| Fixed Assets - Net of depreciation   | 3,258,328   | 3,258,328   | 3,343,639   | 85,311      | 2.62%              |
| Total Assets                         | 197,307,217 | 197,307,217 | 204,700,858 | 7,393,641   | 3.75%              |
| Lightities & Fund Balance            |             |             |             |             |                    |
| Liabilities & Fund Balance           | 324,097     | 324,097     | 211,321     | (112,777)   | 24.000/            |
| Accounts Payable Accrued Liabilities | (68,006)    | (68,006)    | 193,321     | 261,327     | -34.80%<br>384.27% |
| Obligations                          | (00,000)    | (00,000)    | 193,321     | 201,327     | 304.21 %<br>N/A    |
| Deposits Held                        | 0           | 0           | 0           |             | N/A<br>N/A         |
| Oper. Rev Collected in Advance       | 0           | 0           | ő           |             | N/A                |
| Total Liabilities                    | 256,091     | 256,091     | 404,641     | 148,551     | 58.01%             |
| Fund Balance                         |             |             |             |             |                    |
|                                      |             |             |             |             |                    |
| Beginning Fund Balance               | 184,109,667 | 184,109,667 | 197,051,148 | 12,941,481  | 7.03%              |
| Change in Fund Balance               | 12,941,459  | 12,941,459  | 7,245,068   | (5,696,391) | -44.02%            |
| Ending Fund Balance                  | 197,051,126 | 197,051,126 | 204,296,216 | 7,245,091   | 3.68%              |
| Total Liabilities & Fund Balance     | 197,307,217 | 197,307,217 | 204,700,858 | 7,393,641   | 3.75%              |

Layout: NRAUXBS01 - CAMPUS FORMAT BALANCE SHEET

Run Date and Time: 11/17/2020 16:37:02

# California State University, Northridge CSUN Foundation

#### Income Statement - Management Report As of: June 30, 2020

|                                | Month End  |   | YTD        |   | Month End  |   | YTD        |   | YTD Va      | ariance   |
|--------------------------------|------------|---|------------|---|------------|---|------------|---|-------------|-----------|
|                                | 6/30/19    |   | 6/30/19    |   | 2020-06-30 |   | 2020-06-30 |   | \$          | %         |
| Revenues                       |            |   |            |   |            |   |            |   |             |           |
| Operating Income               | 451,417    |   | 3,127,784  |   | 295,947    |   | 3,029,904  |   | (97,880)    | -3.13%    |
| Contribution Revenue           | 4,216,583  |   | 16,134,447 |   | 2,232,220  |   | 14,426,120 |   | (1,708,327) | -10.59%   |
| Other Income                   | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Interest Income                | 0          |   | 7          |   | 3,750      |   | 3,750      |   | 3,743       | 51911.10% |
| Investments Income             | 6,182,544  |   | 10,058,415 |   | 2,563,892  |   | 5,544,922  |   | (4,513,493) | -44.87%   |
| Total Revenue                  | 10,850,544 |   | 29,320,654 |   | 5,095,809  |   | 23,004,696 |   | (6,315,957) | -21.54%   |
| <u>Expenditures</u>            |            |   |            |   |            |   |            |   |             |           |
| Salary, Wages & Adjustments    |            |   |            |   |            |   |            |   |             |           |
| Salaries                       | 454,630    |   | 3,262,567  |   | 598,329    |   | 2,986,363  |   | (276,204)   | -8.47%    |
| Subtotal Salary & Wages        | 454,630    |   | 3,262,567  |   | 598,329    |   | 2,986,363  |   | (276,204)   | -8.47%    |
| Benefits                       | 617,985    |   | 3,500,490  |   | 742,277    |   | 3,624,561  |   | 124,070     | 3.54%     |
| Total Salary, Wages & Benefits | 1,072,615  | - | 6,763,057  | - | 1,340,605  | - | 6,610,923  | - | (152,134)   | -2.25%    |
| Operating Expenses             |            |   |            |   |            |   |            |   |             |           |
| Cost Of Goods Sold             | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| General Operating Expenses     | 182,362    |   | 1,587,373  |   | 59,821     |   | 1,092,519  |   | (494,854)   | -31.17%   |
| Amort & Depreciation           | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Equipment                      | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Fees & Charges                 | 645,938    |   | 5,138,597  |   | 915,487    |   | 5,205,115  |   | 66,518      | 1.29%     |
| Grants & Scholarships          | 171,532    |   | 2,466,590  |   | 189,759    |   | 2,309,247  |   | (157,344)   | -6.38%    |
| Repairs & Maintenance          | 0          |   | 0          |   | (5,000)    |   | 0          |   | 0           | N/A       |
| Supplies & Services            | 38,500     |   | 423,578    |   | 44,250     |   | 541,825    |   | 118,247     | 27.92%    |
| Travel                         | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Utilities                      | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Extraordinary Expenses         | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
|                                | 0          |   | 0          |   | 0          |   | 0          |   | 0           | N/A       |
| Total Operating Expenses       | 1,038,332  |   | 9,616,138  |   | 1,204,317  |   | 9,148,706  |   | (467,432)   |           |
| Total Expenditures             | 2,110,946  |   | 16,379,195 | - | 2,544,922  | - | 15,759,629 | - | (619,567)   | -3.78%    |
|                                |            |   |            |   |            |   |            |   |             |           |
| Internal Transfers In/(Out)    | 0          |   | (0)        |   | 0          |   | (0)        |   | (0)         | -178.26%  |
| Net Revenue                    | 8,739,597  | - | 12,941,459 | - | 2,550,887  | - | 7,245,068  |   | (5,696,391) | -44.02%   |

Layout: NRAUXIS01 - CAMPUS FORMAT INCOME STATEMENT

Run Date and Time: 11/17/2020 16:06:15

## California State University, Northridge The University Corporation Balance Sheet - Management Report

As of: June 30, 2020

|                                    | Year End   | Month End  | Month End  | Varian      | ce      |
|------------------------------------|------------|------------|------------|-------------|---------|
|                                    | 6/30/19    | 6/30/19    | 2020-06-30 | \$          | %       |
| <u>Assets</u>                      |            |            |            |             |         |
| General Cash                       | 15,735,578 | 15,735,578 | 17,267,675 | 1,532,097   | 9.74%   |
| Total Cash                         | 15,735,578 | 15,735,578 | 17,267,675 | 1,532,097   | 9.74%   |
| Accounts Receivable                | 8,428,171  | 8,428,171  | 4,970,300  | (3,457,870) | -41.03% |
| Net Accounts Receivable            | 8,428,171  | 8,428,171  | 4,970,300  | (3,457,870) | -41.03% |
| Due From Campus                    | 0          | 0          | 0          | 0           | N/A     |
| Total Due from Other Funds         | -          | -          | -          | -           | N/A     |
| Investments                        | 18,335,286 | 18,335,286 | 18,073,297 | (261,989)   | -1.43%  |
| Inventories                        | 324,539    | 324,539    | 283,371    | (41,168)    | -12.69% |
| Prepaid Expenses                   | 24,754     | 24,754     | 14,273     | (10,481)    | -42.34% |
| Fixed Assets - Net of depreciation | 21,400,146 | 21,400,146 | 23,970,835 | 2,570,689   | 12.01%  |
| Total Assets                       | 64,248,474 | 64,248,474 | 64,579,751 | 331,277     | 0.52%   |
| Liabilities & Fund Balance         |            |            |            |             |         |
| Accounts Payable                   | 2,897,799  | 2,897,799  | 2,095,093  | (802,705)   | -27.70% |
| Accrued Liabilities                | 7,114,770  | 7,114,770  | 5,834,879  | (1,279,891) | -17.99% |
| Obligations                        | 10,766,190 | 10,766,190 | 9,945,872  | (820,318)   | -7.62%  |
| Deposits Held                      | 2,766,591  | 2,766,591  | 3,607,999  | 841,408     | 30.41%  |
| Oper. Rev Collected in Advance     | 888,751    | 888,751    | 402,278    | (486,473)   | -54.74% |
| Total Liabilities                  | 24,434,101 | 24,434,101 | 21,886,121 | (2,547,979) | -10.43% |
| Total Elabilities                  | 24,404,101 | 24,404,101 | 21,000,121 | (2,041,010) | 10.4070 |
| Fund Balance                       |            |            |            |             |         |
| Beginning Fund Balance             | 36,874,921 | 36,874,921 | 39,814,373 | 2,939,453   | 7.97%   |
| Change in Fund Balance             | 2,939,453  | 2,939,453  | 2,879,257  | (60,196)    | -2.05%  |
| Ending Fund Balance                | 39,814,373 | 39,814,373 | 42,693,630 | 2,879,257   | 7.23%   |
| Total Liabilities & Fund Balance   | 64,248,474 | 64,248,474 | 64,579,751 | 331,277     | 0.52%   |

Layout: NRAUXBS01 - CAMPUS FORMAT BALANCE SHEET

Run Date and Time: 11/13/2020 15:50:31

#### California State University, Northridge The University Corporation Income Statement - Management Report As of: June 30, 2020

|                                | Month End |   | YTD        |   | Month End   |   | YTD        |   | YTD Var     | iance    |
|--------------------------------|-----------|---|------------|---|-------------|---|------------|---|-------------|----------|
|                                | 6/30/19   |   | 6/30/19    |   | 2020-06-30  |   | 2020-06-30 |   | \$          | %        |
| Revenues                       |           |   |            |   |             |   |            |   |             |          |
| Operating Income               | 5,586,964 |   | 53,570,942 |   | 4,723,394   |   | 49,717,647 |   | (3,853,295) | -7.19%   |
| Contribution Revenue           | 338,784   |   | 2,877,754  |   | 252,548     |   | 2,533,735  |   | (344,018)   | -11.95%  |
| Other Income                   | 318,310   |   | 3,375,969  |   | 105,927     |   | 2,758,899  |   | (617,070)   | -18.28%  |
| Interest Income                | 566       |   | 6,881      |   | 232         |   | 4,100      |   | (2,781)     | -40.42%  |
| Investments Income             | 552,903   |   | 1,421,007  |   | 2,155,869   |   | 645,786    |   | (775,220)   | -54.55%  |
| Total Revenue                  | 6,797,526 |   | 61,252,552 |   | 7,237,970   |   | 55,660,168 |   | (5,592,384) | -9.13%   |
| <u>Expenditures</u>            |           |   |            |   |             |   |            |   |             |          |
| Salary, Wages & Adjustments    |           |   |            |   |             |   |            |   |             |          |
| Salaries                       | 3,268,552 |   | 25,893,914 |   | 2,363,557   |   | 24,811,468 |   | (1,082,447) | -4.18%   |
| Subtotal Salary & Wages        | 3,268,552 |   | 25,893,914 |   | 2,363,557   |   | 24,811,468 |   | (1,082,447) | -4.18%   |
| Benefits                       | 1,104,415 |   | 5,813,528  |   | (1,118,796) |   | 3,864,890  |   | (1,948,638) | -33.52%  |
| Total Salary, Wages & Benefits | 4,372,967 | - | 31,707,442 | - | 1,244,761   | - | 28,676,357 | - | (3,031,085) | -9.56%   |
| Operating Expenses             |           |   |            |   |             |   |            |   |             |          |
| Cost Of Goods Sold             | 156,242   |   | 6,031,721  |   | 183,768     |   | 4,816,850  |   | (1,214,871) | -20.14%  |
| General Operating Expenses     | 142,377   |   | 1,571,785  |   | 68,518      |   | 1,291,998  |   | (279,787)   | -17.80%  |
| Amort & Depreciation           | 187,632   |   | 2,298,388  |   | 158,292     |   | 1,928,548  |   | (369,841)   | -16.09%  |
| Equipment                      | 8,153     |   | 698,625    |   | 12,684      |   | 885,619    |   | 186,993     | 26.77%   |
| Fees & Charges                 | 99,056    |   | 1,373,967  |   | 96,955      |   | 1,165,119  |   | (208,848)   | -15.20%  |
| Grants & Scholarships          | 392,172   |   | 4,903,657  |   | 324,959     |   | 4,037,384  |   | (866,274)   | -17.67%  |
| Repairs & Maintenance          | 90,766    |   | 1,084,121  |   | 68,667      |   | 951,387    |   | (132,734)   | -12.24%  |
| Supplies & Services            | 892,545   |   | 5,868,908  |   | 1,139,456   |   | 5,744,195  |   | (124,713)   | -2.12%   |
| Travel                         | 82,652    |   | 769,121    |   | 5,346       |   | 635,842    |   | (133,279)   | -17.33%  |
| Utilities                      | 63,785    |   | 758,557    |   | 64,890      |   | 736,915    |   | (21,642)    | -2.85%   |
| Extraordinary Expenses         | 559,761   |   | 1,246,807  |   | 422,820     |   | 1,910,699  |   | 663,892     | 53.25%   |
|                                | 0         |   | 0          |   | 0           |   | 0          |   | 0           | N/A      |
| Total Operating Expenses       | 2,675,141 |   | 26,605,658 |   | 2,546,354   |   | 24,104,554 |   | (2,501,104) | -9.40%   |
| Total Expenditures             | 7,048,107 |   | 58,313,099 | - | 3,791,114   | - | 52,780,911 | - | (5,532,188) | -9.49%   |
|                                |           |   |            |   |             |   |            |   |             |          |
| Internal Transfers In/(Out)    | (0)       |   | 0          |   | 0           |   | (0)        |   | (0)         | -183.33% |
| Net Revenue                    | (250,581) | - | 2,939,453  | - | 3,446,856   | - | 2,879,257  |   | (60,196)    | -2.05%   |

Layout: NRAUXIS01 - CAMPUS FORMAT INCOME STATEMENT

Run Date and Time: 11/13/2020 15:57:38

## California State University, Northridge University Student Union Balance Sheet - Management Report

As of: June 30, 2020

|                                    | Year End  | Month End | Month End  | Varian    | ce       |
|------------------------------------|-----------|-----------|------------|-----------|----------|
|                                    | 6/30/19   | 6/30/19   | 2020-06-30 | \$        | %        |
| <u>Assets</u>                      |           |           |            |           |          |
| General Cash                       | 5,539,651 | 5,539,651 | 6,612,188  | 1,072,537 | 19.36%   |
| Total Cash                         | 5,539,651 | 5,539,651 | 6,612,188  | 1,072,537 | 19.36%   |
| Accounts Receivable                | 60,038    | 60,038    | 26,101     | (33,937)  | -56.53%  |
| Net Accounts Receivable            | 60,038    | 60,038    | 26,101     | (33,937)  | -56.53%  |
| Due From Campus                    | 0         | 0         | 0          | 0         | N/A      |
| Total Due from Other Funds         | - "       | - "       | - "        | -         | N/A      |
| Investments                        | 0         | 0         | 0          | 0         | N/A      |
| Investments                        | 14,270    | 14,270    | 12,553     | (1,717)   | -12.03%  |
| Prepaid Expenses                   | 87,173    | 87,173    | 80,142     | (7,030)   | -8.06%   |
| Fixed Assets - Net of depreciation | 710,016   | 710,016   | 670,002    | (40,013)  | -5.64%   |
| Total Assets                       | 6,411,148 | 6,411,148 | 7,400,987  | 989,839   | 15.44%   |
|                                    |           |           |            |           |          |
| Liabilities & Fund Balance         |           |           |            |           |          |
| Accounts Payable                   | 515,609   | 515,609   | 353,536    | (162,073) | -31.43%  |
| Accrued Liabilities                | 3,778,928 | 3,778,928 | 4,417,236  | 638,308   | 16.89%   |
| Obligations                        | 0         | 0         | 0          | 0         | N/A      |
| Deposits Held                      | 11,921    | 11,921    | 18,149     | 6,228     | 52.25%   |
| Oper. Rev Collected in Advance     | 308,297   | 308,297   | 0          | (308,297) | -100.00% |
| Total Liabilities                  | 4,614,755 | 4,614,755 | 4,788,920  | 174,166   | 3.77%    |
| Fund Balance                       |           |           |            |           |          |
| Beginning Fund Balance             | 2,021,753 | 2,021,753 | 1,796,393  | (225,359) | -11.15%  |
| Change in Fund Balance             | (225,359) | (225,359) | 815,674    | 1,041,033 | 461.94%  |
| Ending Fund Balance                | 1,796,393 | 1,796,393 | 2,612,067  | 815,674   | 45.41%   |
| Total Liabilities 9 Fund Palance   | 6 444 449 |           |            | 000 020   | 45 440/  |
| Total Liabilities & Fund Balance   | 6,411,148 | 6,411,148 | 7,400,987  | 989,839   | 15.44%   |

Layout: NRAUXBS01 - CAMPUS FORMAT BALANCE SHEET

Run Date and Time: 11/17/2020 15:30:23

#### California State University, Northridge University Student Union Income Statement - Management Report As of: June 30, 2020

|                                | Month End  |   | YTD        |   | Month End  |   | YTD        | YTD Var   | iance   |
|--------------------------------|------------|---|------------|---|------------|---|------------|-----------|---------|
|                                | 2019-06-30 |   | 2019-06-30 |   | 2020-06-30 |   | 2020-06-30 | \$        | %       |
| Revenues                       |            |   |            |   |            |   |            |           |         |
| Operating Income               | 1,390,046  |   | 17,118,646 |   | 1,308,984  |   | 17,644,984 | 526,338   | 3.07%   |
| Contribution Revenue           | 0          |   | 0          |   | 0          |   | 0          | 0         | N/A     |
| Other Income                   | 10,111     |   | 114,153    |   | (15,446)   |   | 66,514     | (47,639)  | -41.73% |
| Interest Income                | 676        |   | 58,872     |   | 32         |   | 91,981     | 33,109    | 56.24%  |
| Investments Income             | 0          |   | 0          |   | 0          |   | 0          | 0         | N/A     |
| Total Revenue                  | 1,400,832  |   | 17,291,671 |   | 1,293,569  |   | 17,803,479 | 511,808   | 2.96%   |
| <u>Expenditures</u>            |            |   |            |   |            |   |            |           |         |
| Salary, Wages & Adjustments    |            |   |            |   |            |   |            |           |         |
| Salaries                       | 687,934    |   | 8,275,557  |   | 490,214    |   | 8,330,615  | 55,059    | 0.67%   |
| Subtotal Salary & Wages        | 687,934    |   | 8,275,557  |   | 490,214    |   | 8,330,615  | 55,059    | 0.67%   |
| Benefits                       | 211,614    |   | 2,329,705  |   | 214,292    |   | 2,502,504  | 172,799   | 7.42%   |
| Total Salary, Wages & Benefits | 899,549    | - | 10,605,262 | - | 704,506    | - | 10,833,119 | 227,857   | 2.15%   |
| Operating Expenses             |            |   |            |   |            |   |            |           |         |
| Cost Of Goods Sold             | 4,288      |   | 15,980     |   | 0          |   | 12,881     | (3,099)   | -19.39% |
| General Operating Expenses     | 59,336     |   | 403,880    |   | 34,902     |   | 324,402    | (79,478)  | -19.68% |
| Amort & Depreciation           | 14,910     |   | 180,231    |   | 14,413     |   | 188,160    | 7,930     | 4.40%   |
| Equipment                      | 38,492     |   | 332,523    |   | 141,543    |   | 511,569    | 179,046   | 53.84%  |
| Fees & Charges                 | 74,129     |   | 136,944    |   | 42,489     |   | 68,662     | (68,283)  | -49.86% |
| Grants & Scholarships          | 0          |   | 47,659     |   | 3,050      |   | 64,869     | 17,210    | 36.11%  |
| Repairs & Maintenance          | 193,955    |   | 1,845,427  |   | 62,604     |   | 1,535,718  | (309,709) | -16.78% |
| Supplies & Services            | 421,254    |   | 2,428,720  |   | 274,112    |   | 1,785,610  | (643,110) | -26.48% |
| Travel                         | 34,671     |   | 212,903    |   | 114        |   | 138,675    | (74,228)  | -34.86% |
| Utilities                      | 92,238     |   | 953,308    |   | (28,286)   |   | 946,715    | (6,593)   | -0.69%  |
| Extraordinary Expenses         | 558,693    |   | 354,193    |   | 121,671    |   | 577,426    | 223,233   | 63.03%  |
|                                | 0          |   | 0          |   | 0          |   | 0          | 0         | N/A     |
| Total Operating Expenses       | 1,491,966  |   | 6,911,768  |   | 666,612    |   | 6,154,686  | (757,082) | -10.95% |
| Total Expenditures             | 2,391,515  |   | 17,517,030 | - | 1,371,118  | - | 16,987,806 | (529,225) | -3.02%  |
|                                |            |   |            |   |            |   |            |           |         |
| Internal Transfers In/(Out)    | 0          |   | 0          |   | 0          |   | 0          | 0         | N/A     |
| Net Revenue                    | (990,682)  | - | (225,359)  | - | (77,548)   | - | 815,674    | 1,041,033 | 461.94% |

Layout: NRAUXIS01 - CAMPUS FORMAT INCOME STATEMENT

Run Date and Time: 11/17/2020 15:41:55

1:59 PM 11/18/20 Accrual Basis

# **Balance Sheet**

As of June 30, 2020

|  | Jun 30, 20   | Jun 30, 19   | \$ Change  | % Change |
|--|--------------|--------------|------------|----------|
| ASSETS                                 |              |              |            |          |
| Current Assets                         |              |              |            |          |
| Checking/Savings                       |              |              |            |          |
| 101 - Checking                         | 131,022.51   | 96,163.51    | 34,859.00  | 36.25%   |
| 120 - Investments                      | 2,154,986.41 | 2,166,564.53 | -11,578.12 | -0.53%   |
| 121 - Money Market                     | 1,376,627.94 | 1,056,176.19 | 320,451.75 | 30.34%   |
| Total Checking/Savings                 | 3,662,636.86 | 3,318,904.23 | 343,732.63 | 10.36%   |
| Other Current Assets                   |              |              |            |          |
| 115 - Prepaid Expenses                 | 0.00         | 4,600.00     | -4,600.00  | -100.0%  |
| 130 - Accounts Receivable              | 0.00         | 18,120.17    | -18,120.17 | -100.0%  |
| <b>Total Other Current Assets</b>      | 0.00         | 22,720.17    | -22,720.17 | -100.0%  |
| Total Current Assets                   | 3,662,636.86 | 3,341,624.40 | 321,012.46 | 9.61%    |
| Other Assets                           |              |              |            |          |
| 175 - Deferred Rent Receivable         | 491,655.00   | 516,819.00   | -25,164.00 | -4.87%   |
| Total Other Assets                     | 491,655.00   | 516,819.00   | -25,164.00 | -4.87%   |
| TOTAL ASSETS                           | 4,154,291.86 | 3,858,443.40 | 295,848.46 | 7.67%    |
| LIABILITIES & EQUITY                   |              |              |            |          |
| Liabilities                            |              |              |            |          |
| Current Liabilities                    |              |              |            |          |
| Accounts Payable                       |              |              |            |          |
| Accounts Payable                       | 0.00         | 5,913.18     | -5,913.18  | -100.0%  |
| <b>Total Accounts Payable</b>          | 0.00         | 5,913.18     | -5,913.18  | -100.0%  |
| Other Current Liabilities              |              |              |            |          |
| 202 - Deferred Revenues                | 0.00         | 43,958.20    | -43,958.20 | -100.0%  |
| 204 Security Deposits                  | 18,786.00    | 18,786.00    | 0.00       | 0.0%     |
| <b>Total Other Current Liabilities</b> | 18,786.00    | 62,744.20    | -43,958.20 | -70.06%  |
| Total Current Liabilities              | 18,786.00    | 68,657.38    | -49,871.38 | -72.64%  |
| Total Liabilities                      | 18,786.00    | 68,657.38    | -49,871.38 | -72.64%  |
| Equity                                 |              |              |            |          |
| 303 - Surplus                          | 3,389,786.02 | 3,058,798.79 | 330,987.23 | 10.82%   |
| 304 - Current Operations Reserv        | 400,000.00   | 400,000.00   | 0.00       | 0.0%     |
| Net Income                             | 345,719.84   | 330,987.23   | 14,732.61  | 4.45%    |
| Total Equity                           | 4,135,505.86 | 3,789,786.02 | 345,719.84 | 9.12%    |
| TOTAL LIABILITIES & EQUITY             | 4,154,291.86 | 3,858,443.40 | 295,848.46 | 7.67%    |

#### NORTH CAMPUS-UNIVERSITY PARK DEVELOPMENT CORPORATION

# **Profit & Loss**

July 2019 through June 2020

|                                 | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change   | % Change |
|---------------------------------|------------------|------------------|-------------|----------|
| Ordinary Income/Expense         |                  |                  |             |          |
| Income                          |                  |                  |             |          |
| 1406 - Lease Income             | 272,556.00       | 266,792.00       | 5,764.00    | 2.16%    |
| 1401 - Investment Income - Div  | 57,301.59        | 58,943.08        | -1,641.49   | -2.79%   |
| 1402 - Investment gain(loss)    | -68,879.71       | 33,234.72        | -102,114.43 | -307.25% |
| 1403 - Interest Income          | 20,451.75        | 20,664.15        | -212.40     | -1.03%   |
| 1405 - Ground Rental            | 524,313.50       | 502,334.40       | 21,979.10   | 4.38%    |
| Total Income                    | 805,743.13       | 881,968.35       | -76,225.22  | -8.64%   |
| Gross Profit                    | 805,743.13       | 881,968.35       | -76,225.22  | -8.64%   |
| Expense                         |                  |                  |             |          |
| 1601 - Salaries & Wages         | 112,056.25       | 96,631.97        | 15,424.28   | 15.96%   |
| 1609 - Benefits                 | 21,559.60        | 21,821.12        | -261.52     | -1.2%    |
| 1611 - Dues and Subscriptions   | 1,531.95         | 359.95           | 1,172.00    | 325.6%   |
| 1612 - Insurance                | 3,936.00         | 3,346.00         | 590.00      | 17.63%   |
| 1613 - Hospitality              | 0.00             | 264.00           | -264.00     | -100.0%  |
| 1615 - Repairs & Maintenance    | 47,733.49        | 44,248.98        | 3,484.51    | 7.88%    |
| 1620 - Legal Fees               | 0.00             | 1,085.30         | -1,085.30   | -100.0%  |
| 1624 Taxes                      | 160.00           | 130.00           | 30.00       | 23.08%   |
| 1625 - Audit Fees               | 23,046.00        | 15,246.00        | 7,800.00    | 51.16%   |
| 2618 - North Campus Development | 0.00             | 117,847.80       | -117,847.80 | -100.0%  |
| Total Expense                   | 210,023.29       | 300,981.12       | -90,957.83  | -30.22%  |
| Net Ordinary Income             | 595,719.84       | 580,987.23       | 14,732.61   | 2.54%    |
| Other Income/Expense            |                  |                  |             |          |
| Other Expense                   |                  |                  |             |          |
| 2635 - Return to University     | 250,000.00       | 250,000.00       | 0.00        | 0.0%     |
| Total Other Expense             | 250,000.00       | 250,000.00       | 0.00        | 0.0%     |
| Net Other Income                | -250,000.00      | -250,000.00      | 0.00        | 0.0%     |
| Income                          | 345,719.84       | 330,987.23       | 14,732.61   | 4.45%    |