CATALOG YEAR 2021

Finance majors must complete FIN 303 with a grade of “C” or higher grade; exception FIN 302 and FIN 336. All 400-level Finance courses require passing the Upper Division Writing Proficiency Exam (UDWPE) with a score of 8 or higher.

FINANCE CORE REQUIREMENTS (6 UNITS)

FIN 352 Investment Management (3)
Prerequisites: BLAW 280; BUS 302/L are pre/co-requisites for business majors

Communication Requirement (3 units)
Prerequisite: Completion of the lower division writing requirement
Preparatory: Demonstrated proficiency; instructor consent

Select ONE of the following courses:
BLAW 308 Business Law II (3)
Prerequisites: BLAW 280; BUS 302/L are pre/co-requisites for business majors
BLAW 368 Law, Business and Ethics (3)
COMS 323 Group Communication (3)
ENGL 305 Intermediate Expository Writing (3)
ENGL 306 Report Writing (3)
ENGL 407 Composition and the Professions (3)
PHIL 305 Business Ethics and Public Policy (3)

ADMISSION TO THE FINANCE MAJOR
Finance is an impacted program, which means that admission to the major is restricted. Students seeking a major in Finance may initially declare a major in Pre-Finance. Pre-Finance majors who have completed 60 units with a minimum cumulative GPA of 2.60 may declare a major in Finance with specific option(s). Students must qualify by the time they earn 90 units.

The B.S. in Business Administration offers options in: Financial Analysis, Financial Planning, and Risk Management & Insurance. Students who select the option in Financial Analysis may not double option in Financial Planning or Risk Management & Insurance. Students may double option in Financial Planning and Risk Management & Insurance if they have at least a 3.0 overall GPA and be able to complete ALL requirements within a maximum of 140 units.

RISK MANAGEMENT & INSURANCE OPTION CORE REQUIREMENTS (15 UNITS)
Prerequisites: FIN 303 with a “C” or higher (except for FIN 336); BUS 302/L for business majors; all 400-Level courses require completion of the UDWPE with a score of 8 or higher

FIN 336 Principles of Insurance (3)
FIN 355 Corporate Finance (3)
FIN 431 Risk Management (3)
FIN 434 Life and Health Insurance (3)
FIN 495A-C Seminar in Insurance (3)

RISK MANAGEMENT & INSURANCE OPTION ELECTIVE REQUIREMENTS (3 UNITS)
Select 3 units (one Finance course) from the list below or from the following courses: ACCT 440, 450, *ECON 310 or ECON 409; excludes FIN 102, 338, 433, and 439.
*ECON 310 available for GE

- Refer to the current University Catalog for specific prerequisites
- Finance students interested in taking real estate courses are encouraged to pursue a double major or minor in Real Estate
- Not all electives are offered every semester; students are advised to check with the Department for updates

FIN 302 Personal Finance (3)
Prerequisite: Completion of the lower division writing requirement
FIN 359 Quantitative Finance (3)
Prerequisite: FIN 303; BUS 302/L for Bus. Majors
FIN 425 Entrepreneurial Finance (3)
Prerequisite: FIN 303; BUS 302/L for Bus. Majors; UDWPE
FIN 438 Management of Financial Institutions (3)
Prerequisite: FIN 303; BUS 302/L for Bus. Majors; UDWPE
FIN 440 Retirement Planning & Employee Benefits (3)
Prerequisite: FIN 303; BUS 302/L for Bus. Majors; UDWPE Department consent required. Priority given to Financial Planning Option students.
FIN 446 Income Tax and Estate Planning (3)
Prerequisite: FIN 303; BUS 302/L for Bus. Majors; UDWPE Department consent required. Priority given to Financial Planning Option students.
FIN 498 Field Assignments and Reports (3)
A,B,C Prerequisite: FIN 303; BUS 302/L for Bus. Majors; UDWPE and Department consent required.

CAREER ADVISEMENT
To explore careers in the financial planning related fields, please contact:

Dr. Mu-sheng Chang musheng.chang@csun.edu
Dr. David Russell david.russell@csun.edu

Rev. 03/2021
A Business Major is any student majoring in Accountancy, Information Systems; or Business Administration with an option in one of the following: Business Analytics, Business Law, Financial Analysis, Financial Planning, Global Supply Chain Management, Management, Marketing, Real Estate, Risk Management and Insurance or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

### LOWER DIVISION

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 220</td>
<td>Intro to Financial Accounting</td>
<td>A grade of “C” or higher in MATH 103 or higher-level mathematics course and sophomore standing</td>
</tr>
<tr>
<td>ACCT 230</td>
<td>Intro to Managerial Accounting</td>
<td>Prerequisite: ACCT 220</td>
</tr>
<tr>
<td>ECON 160</td>
<td>Principles of Microeconomics</td>
<td>Prerequisites: Multiple Measures Placement in (1) GE-level Mathematics and (2) GE-level Written Communication or completion of 113A or 114A.</td>
</tr>
<tr>
<td>ECON 161</td>
<td>Principles of Macroeconomics</td>
<td>Prerequisites: ECON 160</td>
</tr>
<tr>
<td>IS 212</td>
<td>Info Systems for Business Users</td>
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</tr>
<tr>
<td>SOM 120*</td>
<td>Basic Business Statistics</td>
<td>A grade of “C” or higher in MATH 103 or higher-level mathematics course</td>
</tr>
<tr>
<td>ENGL 205</td>
<td>Business Communication</td>
<td>Prerequisite: Completion of Lower Division Writing Exam.</td>
</tr>
<tr>
<td>BLAW 280</td>
<td>Business Law I</td>
<td>Prerequisite: Completion of lower division writing requirement and sophomore standing</td>
</tr>
<tr>
<td>MATH 103**</td>
<td>Mathematical Methods for Bus</td>
<td>Eligibility for GE level mathematics</td>
</tr>
</tbody>
</table>

### UPPER DIVISION

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 302</td>
<td>Gateway Experience</td>
<td>Prerequisites: Junior Standing, Lower Division Business Core: ACCT 220, ACCT 230; ECON 160, ECON 161; IS 212; SOM 120 or MATH 140, ENGL 205; BLAW 280; and MATH 103. Corequisite: BUS 302L</td>
</tr>
<tr>
<td>BUS 302L</td>
<td>Gateway Lab</td>
<td>Prerequisites: Junior standing and completion of all Lower Division Business Core courses. Corequisite: BUS 302.</td>
</tr>
<tr>
<td>FIN 303</td>
<td>Financial Management</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>MGT 360</td>
<td>Management and Org. Behavior</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>MKT 304</td>
<td>Marketing Management</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>SOM 306</td>
<td>Operations Management</td>
<td>Prerequisite: MATH 103; SOM 120 or MATH 140 Recommended corequisite or preparatory: BUS 302/L</td>
</tr>
<tr>
<td>BUS 497</td>
<td>Capstone</td>
<td>Prerequisites: Senior standing; BUS 302/L; FIN 303; MGT 360; MKT 304; and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (UDWPE)</td>
</tr>
</tbody>
</table>

Transfer students should be aware that no grade lower than a "C" will be accepted on transfer from another institution to satisfy department or David Nazarian College of Business and Economics requirements.