

Real Estate and Land Use Institute

Advisory Committee meeting Monday, February 7, 2022, 9:00 a.m.

Minutes

Members present: Christine Baker, Eileen Brewster, Mitch Guidry, Nuriddin Ikromov, Lingxiao Li, John Nguyen, Jeff Oboyski, Jeanne Radsick, Patrick Smith, Melanie Stallings Williams (Executive Director).

Ex officio: Lori Redfearn, CSU Foundation

- I. Welcome and call to order (Williams).
- II. Reports and Action Items
 - A. MSP (moved, seconded, passed) to approve the agenda as submitted (Williams).
 - B. MSP to approve the minutes of the annual meeting of August 16, 2021 as amended (Williams).
 - C. Report of activities Fall, 2021
 1. Fall 2021 Scholarship Committee awards (Guidry, Welke, Williams). The committee awarded \$18,000 to 16 recipients (selected from 45 applicants). This will result in a greater amount of remaining funds than normal to be awarded this spring semester, 2022. Faculty are encouraged to promote the awards to encourage more applications
 2. Notifying campus deans of program improvement grants and student scholarship awards (Williams). While we routinely notify campuses when they received program improvement grants, of course, we began notifying campus deans of their students who had received RELUI scholarships. We hope to spread awareness of the opportunity and give campuses more reasons to celebrate their students' successes. While we already notify faculty and campus administrators of the scholarship opportunity, another suggestion included publicizing the opportunity on social media. In addition, Lori Redfearn noted that if the Chancellor's office could get application deadlines in early January for the coming calendar year, this opportunity could be sent out to campuses along with other grant information, hopefully increasing student awareness.
 - D. Proposed revisions to student scholarship announcement and questions (Guidry, Welke, Williams). MSP to adopt the proposed revisions with the exception that the monetary range remain at \$500 - \$2,000.
- III. Discussion Items
 - A. SB 263 impact on curriculum (Oboyski, Williams). Jeff Oboyski discussed the Department of Real Estate's plans on implementation. The department hopes to have the reference to the phantom fair housing class removed from Business & Professions (B&P) Code section 10151(c)(2) in an omnibus bill before the statute

becomes effective in 2023. Because this is a technical change that clarifies the law, it will hopefully pass.

Other issues are more difficult, including the problem of students who have taken coursework that will not meet the standards of the bill. Because the bill becomes effective before many students will have graduated, classes taken earlier will presumably not count towards eligibility to sit for the salesperson or broker exams. It is unlikely that the statute can have any delayed implementation, so such students are negatively impacted. Suggestions such as adding a credit/no credit activity or one-unit extended learning class may not satisfy the bill's requirements since the new course topics would not have been completed in the required three-unit classes. It is possible but uncertain that there could be an opinion letter or regulation that would permit such alternatives given the plain language of the bill.

Because of the long lead time in revising course descriptions, the department will accept course syllabi that reflect coverage of the newly-required topics. These topics include coverage of implicit bias in the Real Estate Principles class and of fair housing laws (including an interactive simulation) in the Legal Aspects of Real Estate class. Williams noted that it may be possible to revise course syllabi for the current semester as long as no students are handicapped by any changes and offered to send draft language that could be used in modifying syllabi.

- B. Other: Discussion about how to support faculty conducting research related to real estate practice in California. Williams will solicit suggestions on topics that encourage such grant requests.

IV. Adjournment

Next meeting: Monday, August 15, 2022, 10:00 a.m.