

BUSINESS ADMINISTRATION: REAL ESTATE

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEAR 2021 - Present

REAL ESTATE CORE REQUIREMENTS (21 UNITS)

BLAW 308	Business Law II (3) <i>Prerequisites: BLAW 280; BUS 312+BUS 302L is a Pre/Corequisite for business majors</i>
BLAW 481	Real Estate Law (3) <i>Prerequisites: BLAW 280; BLAW 308; BUS 312+ BUS 302L for business majors</i>
RE 412*	Real Estate Practice (3) <i>Prerequisites: Completion of the lower division writing requirement; BUS 312+BUS 302L is a Pre/Corequisite for business majors</i>
RE 414*	Real Estate Principles (3) <i>BUS 312+BUS 302L is a Pre/Corequisite for business majors</i>
RE 416*	Real Estate Appraisal (3) <i>Prerequisites: RE 414; BUS 312+BUS 302L for business majors</i>
RE 418*	Real Estate Market and Development Analysis (3) <i>Completion of the lower division writing requirement; BUS 312+BUS 302L is a co/prerequisite for Business majors</i>
RE 420*	Real Estate Finance (3) <i>Prerequisites: RE 412 and RE 414; BUS 312+BUS 302L is a prerequisite for business majors</i>

Real Estate Option Requirement (3 UNITS)

(select one course)

BLAW 368	Law, Business and Ethics (3) <i>Prerequisite: Completion of the lower division writing requirement</i>
BLAW 453	Negotiation (3) <i>Prerequisite: BLAW 280; BUS 312+BUS 302L for business majors</i>
MGT 456	Negotiation and Conflict Management (3) <i>Prerequisites: MGT 360; BUS 312 +BUS 302L for business majors</i>

* Beginning Fall, 2019, prefixes for these classes changed from "BLAW" to "RE". The change should populate automatically on SOLAR, but if not, students should submit course substitution forms.

REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy, Information Systems; or Business Administration with an option in one of the following: Business Analytics, Business Law, Financial Analysis, Financial Planning, Global Supply Chain Management, Management, Marketing, Real Estate, Risk Management and Insurance or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

ACCT 220	Intro to Financial Accounting (3) <i>Prerequisite: Grade of "C" or higher in MATH 103 or higher-level mathematics course and Sophomore standing</i>
ACCT 230	Intro to Managerial Accounting (3) <i>Prerequisite: Grade of "C" or higher in MATH 103 or higher-level mathematics course and ACCT 220</i>
ECON 160	Principles of Microeconomics (3) <i>Prerequisite: (1) GE-level Mathematics and (2) GE-level Written Communication or completion of 113A or 114A.</i>
ECON 161	Principles of Macroeconomics (3) <i>Prerequisite: 1) GE-level Mathematics and (2) GE-level Written Communication or completion of 113A or 114A. ECON 160</i>
IS 212	Info Systems for Business Users (3)
SOM 120	Basic Business Statistics (3) <i>Prerequisite: Grade of "C" or higher in MATH 103 or higher-level mathematics course</i> NOTE: The 4-unit MATH 140 course also satisfies this requirement
ENGL 205	Business Communication (3) <i>Prerequisite: Completion of lower division writing requirement: GE (A2); Recommended Preparatory: GE (A1); IS 212</i>
BLAW 280	Business Law I (3) <i>Prerequisite: Completion of lower division writing requirement: GE (A2) and sophomore standing</i>
MATH 103	Mathematical Methods for Bus (3) <i>Prerequisite: Eligibility for GE Level Mathematics</i> NOTE: MATH 103 or higher-level mathematics course must be completed with a "C" or higher

UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

BUS 312	Data Literacy for Business (3) <i>Prerequisite: Junior Standing, Lower Division Business Core: ACCT 220, ACCT 230, ECON 160, ECON 161, IS 212, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103.</i>
BUS 302L	Gateway Lab (1) <i>Prerequisite: Junior standing, Lower Division Business Core: ACCT 220, ACCT 230, ECON 160, ECON 161, IS 212, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103.</i>
FIN 303	Financial Management (3) <i>Pre/Corequisite for Business Majors: BUS 312 + BUS 302L</i>
MGT 360	Management and Org. Behavior (3) <i>Pre/Corequisite for Business Majors: BUS 312+BUS 302L</i>
MKT 304	Marketing Management (3) <i>Pre/Corequisite for Business Majors: BUS 312 + BUS 302L</i>
SOM 306	Operations Management (3) <i>Pre/Corequisite for Business Majors: BUS 312+ BUS 302L</i>
BUS 497	Capstone: Strategic Management (3) <i>Prerequisite: BUS 312+302L, FIN 303, MGT 360, MKT 304; Graduating senior standing (in final semester)</i>

Transfer students should be aware that no grade lower than a "C" will be accepted on transfer from another institution to satisfy department or David Nazarian College of Business and Economics requirements.

NOTE: BUS 302 no longer offered after Spring 2024. BUS 302 (if previously completed) will be honored in place of any BUS 312 prerequisite requirement