

Department: Business Law**Effective Date of Appointment: 2023-24 Academic Year****CSUN's Commitment to You:**

CSUN is committed to achieving excellence through teaching, scholarship, learning and inclusion. As an HSI (Hispanic Serving Institution), CSUN welcomes candidates whose experience in teaching, research, or community service has prepared them to contribute to our commitment to diversity and inclusive excellence. Our values include a respect for all people, building partnerships with the community and the encouragement of innovation, experimentation and creativity. CSUN strives to cultivate a community in which a diverse population can learn and work in an atmosphere of civility and respect. CSUN is especially interested in candidates who make contributions to equity and inclusion in the pursuit of excellence for all members of the university community.

For more information about the University, visit our website at: <http://www.csun.edu>

About the College:

For information about the College, visit our website at: <https://www.csun.edu/busecon>

About the Department:

For information about the department, visit our website at: <https://www.csun.edu/blaw>

ANTICIPATED NEEDS:

Note: All part-time faculty appointments are temporary and do not confer academic rank. Final determination of part-time teaching assignments is contingent upon student enrollment figures and funding.

Current Courses or Specialization

BLAW 280 (Business Law I)
BLAW 308 (Business Law II)
BLAW 368 (Law, Business & Ethics)
BLAW 370 (Corporate Social Responsibility)
BLAW 372 (Ethical and Legal Aspects of Managing Technology)
BLAW 374 (Business Ethics: Personal Decision Making for Success in Business)
BLAW 391 (Women and the Law)
BLAW 409 (Wills, Trusts & Estates)
BLAW 428 (International Business Law)
BLAW 430 (Marketing Law)
BLAW 450 (Intellectual Property Law)
BLAW 451 (Entertainment Law)
BLAW 480 (Commercial Transactions Law)
BLAW 481 (Real Estate Law)
BLAW 485 (Labor and Employment Law)
BLAW 508 (MBA Business Law)
BLAW 651 (MBA Entertainment Law)
BLAW 653 (MBA Negotiation)

Qualifications

The David Nazarian College of Business and Economics is accredited by AACSB International and expects all instructional faculty to meet and maintain current AACSB standards of faculty qualification throughout their tenure. Applicants who do not meet AACSB standards of faculty qualification will not be considered. A Ph.D. or master's degree in real estate, finance, or a related field from an accredited institution at the time of appointment is required. Alternatively, candidates with an MBA or other graduate degree will be considered if significant practical real estate experience can be demonstrated. Previous experience and proven excellence in teaching real estate related courses at the university level, a history of scholarly research and publications, and/or business experience in real estate are highly desirable. To maintain faculty qualifications, all lecturers must continue in activities that build on the initial qualification. Please see section VIII.C of the Nazarian College [Faculty Handbook](#).

Candidates must demonstrate the ability to teach, mentor, and advise students from diverse backgrounds. Candidates must be able to teach multiple subjects within the undergraduate and graduate real estate curriculum

and be able to engage in community and industry activities furthering the university's role in the field. In addition, previous experience and proven excellence in teaching real estate and/or related courses at the university level, a history of scholarly research and publications, and relevant real estate industry experience are highly desirable.

Evaluations of candidates will be based upon their academic background and scholarship, professional experience, teaching experience, ability to stimulate intellectual discussion while following course objectives and department teaching standards, and potential to publish in the profession (e.g., academic or trade journals). All lecturers are expected to participate actively in the academic life of the department and college. Applicants must demonstrate ability and commitment to working with a diverse student population.

Salary Range

California State University Lecturer Salary (Academic Year) Schedules:

- Lecturer A (Range 2): \$4,530-\$5,405/month
- Lecturer B (Range 3): \$5,405-\$6,786/month
- Lecturer C (Range 4): \$6,190-\$8,554/month
- Lecturer D (Range 5): \$7,794-\$9,385/month

Placement into a range is based on qualifications and experience. Initial assignments are typically at the bottom third of the salary range. The full-time (15 units per semester) monthly base salaries indicated in the schedules above are prorated to the number of units worked and are paid in six monthly payments for each full semester.

Application Process:

Applicants must submit a current resume and a letter which designates specific courses or areas they are interested in teaching and, whenever possible, times available for teaching assignments to the address in the section below. The resume should include educational background, prior teaching experience, evidence of scholarship, and/or related professional experience. In later phases of the search process, applicants may be requested to provide verification of terminal degrees, licenses, and certificates.

Application Deadline:

For Fall 2022 only/AY 2022 – 2023: April 10, 2023
For Spring Semester 2023 Only: November 1, 2023

Inquiries and applications should be addressed to:

Department of Business Law
PT Faculty Position – Business Law
California State University, Northridge

Email MSWord or PDF attachment to: business.law@csun.edu with "PT Faculty Position – Business Law" in the subject line.

General Information:

In compliance with the Annual Security Report & Fire Safety Report of Campus Security Policy and Campus Crime Statistics Act, California State University, Northridge has made crime-reporting statistics available on-line [here](#). Print copies are available by request from the Department of Police Services, the Office for Faculty Affairs, and the Office of Equity and Diversity.

The person holding this position may be considered a 'mandated reporter' under the California Child Abuse and Neglect Reporting Act and is required to comply with the requirements set forth in [CSU Executive Order 1083](#) as a condition of employment.

A background check (including a criminal records check) must be completed satisfactorily. Failure to satisfactorily complete the background check may affect the status of applicants. Please note that working in the state of California is a condition of employment.

CSUN is an Equal Opportunity Employer and prohibits discrimination on the basis of race, color, ethnicity, religion, national origin, age, gender, gender identity/expression, sexual orientation, genetic information, medical condition,

marital status, veteran status, and disability. Our nondiscrimination policy is set forth in [CSU Executive Order 1096](#). Reasonable accommodations will be provided for applicants with disabilities who self-disclose by contacting the Department of Business Law at (818) 677-2905.