Minors in Business & Economics
Which Minor Best Suits your Major and Career

THE BUSINESS LAW MINOR prepares students to analyze complex problems, think critically, and communicate effectively while learning the legal principles pertinent to making business decisions.

Business Law (18 Units)
Required Courses:
- BLAW 280 – Business Law I
- BLAW 308 – Business Law II
- BLAW 368 – Law, Business & Ethics
Students must successfully complete 9 additional units of Upper Division Business Law courses.

THE ECONOMICS MINOR presents concepts that support the understanding of consumer behavior and business decisions. Students learn how individual industries function and gain an understanding of how the market economy functions as a whole.

Economics (18 Units)
Required Courses:
- ECON 160 – Principles of Microeconomics
- ECON 161 – Principles of Macroeconomics
- ECON 310* – Price Theory & Applications
Students must successfully complete 9 additional units from any 300- or 400-level Economics course (except ECON 300 or 498)
*ECON 310 with a grade of “C” or better is a prerequisite for 400-level Economics courses

THE ENTREPRENEURSHIP MINOR allows business students and non-business students the opportunity to pursue a second interest in the field of entrepreneurship.

Entrepreneurship (18 Units)
Required Courses:
- BUS 104* – Introduction to Business or BUS 302 the Gateway Experience
- BLAW 280* – Business Law I
- ACCT 220 – Introduction to Financial Accounting
- BUS 310 – Foundations of Entrepreneurship
- BUS 410 Business Development and Operation for Entrepreneurs
* (BUS 104 and BLAW 280 each satisfy 3 units of General Education in Lifelong Learning)
Students must successfully complete 3 additional units from entrepreneurship experience courses:
BUS 491C, BUS 495E, IS 497E, MGT 498AE-CE, MSE 402, MUS 483ME/L
** Students pursuing the BS Management may minor in Entrepreneurship

NOTES:

Updated: 10/25/2016
THE FINANCE MINOR teaches students the basics of finance, accounting and economics expected for someone pursuing employment in finance or management. Students learn basic financial decision-making; applications of financial accounting; how to make investment decisions; and how financial markets and institutions work.

Finance (21 Units)
Required Courses (15 units):
ECON 160 – Principles of Microeconomics (or ECON 300)
ACCT 220 – Introduction to Financial Accounting
SOM 120 – Basic Business Statistics (or MATH 140)
FIN 303 – Financial Management (with a grade of “C” or better)
FIN 352 – Investments Management
Students must select two other Upper-Division 3-unit Finance courses (excluding FIN 102, 302, 338, 433, 439).
The Finance minor is impacted. Students must have completed at least 60 units and have a transcript GPA of 2.6 or higher.

The INFORMATION SYSTEMS MINOR centers on the effective use of information technology – computers and telecommunication networks – to support management decision-making and corporate strategy, in addition to providing all necessary operational level support for an organization.

Information Systems (21 Units)
Required Courses:
ACCT 220 - Introduction to Financial Accounting
COMP 100 – Computers: Their Impact & Use
IS 312* – Information Systems for Business
IS 431 – Systems Analysis & Design
IS 435 – Business Data Communications & Networking
IS 441 – Database Management Systems
IS 451 – Systems Development Project
*(ACCT 220 is a prerequisite for IS 312; students need to have a “C” or better in IS 312 to enroll in 400-level IS courses.)

THE MANAGEMENT AND HUMAN RESOURCE MANAGEMENT MINORS encompass the processes, skills, and techniques necessary to accomplish organizational goals with and through other people. These include such primary functions as planning, organizing, leading, staffing and controlling. The manager’s responsibility is to carry out these functions effectively and efficiently while balancing the needs of customers, employees, owners, and other organizational members.

Management (18 Units)
BUS 104 – Introduction to Business
MGT 360 – Management & Organizational Behavior
MGT 370* – Management Skills Development
MGT 380* – Employment Practices
*(Requires a “C” or better in MGT 360)
Students must successfully complete two of the following courses (6 units):
MGT 450, MGT 454, MGT 456, MGT 458, MGT 460, MGT 462, MGT 464, MGT 466, MGT498c, MGT 499

Human Resource Management (18 Units)
MGT 360 – Management & Organizational Behavior
MGT 370 – Management Skills Development
MGT 380 – Employment Practices
PSY 356 – Industrial & Organizational Psychology
MGT 460 – Strategic Human Resource Management
Students must successfully complete one of the following courses (3 units):
MGT 450, MGT 454, MGT 456, MGT 466, MGT 498c, MGT 499

THE QUALITY MANAGEMENT AND ASSURANCE MINOR is appropriate for both service and manufacturing organizations. Skills are useful for careers in a variety of industries, such as: aerospace, electronics, automotive, healthcare, airlines, transportation, process industries, manufacturing, insurance, banking, government, education and recreation.

Quality Management and Assurance (18 units)
BUS 104 – Introduction to Business
SOM 120 – Basic Business Statistics (or MATH 140)
SOM 306 – Operations Management
SOM 467 – Quality Management & Control
*(Business majors can substitute BUS 302)
Students must successfully complete two of the following courses (6 units): BLAW 308, BUS 414, BUS 451, ECON 307, ECON 309, FCS 324, MGT 346, MKT 350, MKT 356, MKT 440, MKT 441, MKT 442, MKT 443, MKT 445, MKT 447, MKT 448, MKT 459

THE REAL ESTATE MINOR allows non-BSBA Option in Real Estate students the opportunity to pursue studies and careers in real estate. The minor is not available to Real Estate Option students.

Real Estate (18 Units)
Required Courses:
BLAW 280 – Business Law I
BLAW 414 – Real Estate Principles
BLAW 412 – Real Estate Practice
*(Business majors can substitute BUS 302)
Students must successfully complete nine additional units from the following courses: BLAW 308, BLAW 368, BLAW 453, BLAW 481, FIN 433, FIN 439

Special Note: All 400-level courses require a passing score (8 or higher) on the UDWPE.