

# BUSINESS ADMINISTRATION: MANAGEMENT

## DEGREE REQUIREMENTS (24 UNITS)

### CATALOG YEAR 2022 - Present

Management majors must complete MGT 360 with a grade of "C" or higher.

#### MANAGEMENT CORE REQUIREMENTS (12 UNITS)

<b>BLAW 308</b>	<b>Business Law II (3)</b> <i>Prerequisite: BLAW 280; BUS 302+302L is a Pre/Corequisite for business majors</i>
<b>ECON 308**</b>	<b>Economics for Managers (3)</b> <i>Prerequisites: ECON 160 and ECON 161, or ECON 300; Math 103 with a grade of "C" or higher</i>
<b>MGT 370</b>	<b>Management Skills Development (3)</b> <i>Prerequisites: A grade of "C" or higher in MGT 360; BUS 302+302L for business majors</i>
<b>MGT 380</b>	<b>Employment Practices (3)</b> <i>Prerequisites: A grade of "C" or higher in MGT 360; BUS 302+302L for business majors</i>

#### COMMUNICATION REQUIREMENT (3 UNITS)

(select one course)

*Prerequisite/Preparatory: Completion of the lower division writing requirement*

<b>COMS 323**</b>	<b>Group Communication (3)</b>
<b>COMS 443</b>	<b>Rhetoric of Business (3)</b>
<b>ENGL 305</b>	<b>Intermediate Expository Writing (3)</b>
<b>ENGL 306</b>	<b>Report Writing (3)</b>
<b>ENGL 407</b>	<b>Composition and the Professions (3)</b> <i>Preparatory: Demonstrated proficiency; instructor consent</i>
<b>PHIL 305**</b>	<b>Business Ethics and Public Policy (3)</b>

#### MANAGEMENT INTERNSHIP REQUIREMENT (3 UNITS)

- *Prerequisites: BUS 302+L; a grade of "C" or higher in MGT 360 for business majors*
- *MGT498C will require a permission code to add; Consult with an advisor*

**MGT 498C**    **Internship Management (3)**

#### MANAGEMENT ELECTIVE REQUIREMENT (6 UNITS)

(select two courses)

*Prerequisites: BUS 302+302L; a grade of "C" or higher in MGT 360 for business majors (except MGT340)*

<b>MGT 340</b>	<b>Management of Emerging Technologies (3)</b>
<b>MGT 450</b>	<b>Organization Change and Development (3)</b>
<b>MGT 454</b>	<b>Leadership, Power, and Politics (3)</b>
<b>MGT 456</b>	<b>Negotiation and Conflict Management (3)</b>
<b>MGT 458</b>	<b>Decision Making and Creativity (3)</b>
<b>MGT 462</b>	<b>Business and Society (3)</b>
<b>MGT 464</b>	<b>International Business Management (3)</b>
<b>MGT 468</b>	<b>Crisis Management (3)</b>
<b>MGT 496 A-Z</b>	<b>Experimental Topics(3)</b>
<b>MGT 499</b>	<b>Independent Study (3)</b>

# REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy, Information Systems; or Business Administration with an option in one of the following: Business Analytics, Business Law, Financial Analysis, Financial Planning, Global Supply Chain Management, Management, Marketing, Real Estate, Risk Management and Insurance or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

## LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

- ACCT 220 Intro to Financial Accounting (3)**  
*Prerequisites: A grade of "C" or higher in MATH 103 or higher-level mathematics course and sophomore standing*
- ACCT 230 Intro to Managerial Accounting (3)**  
*Prerequisite: ACCT 220*
- ECON 160 Principles of Microeconomics (3)**  
*Prerequisites: Multiple Measures Placement in (1) GE-level Mathematics and (2) GE-level Written Communication or completion of 113A or 114A.*
- ECON 161 Principles of Macroeconomics (3)**  
*Prerequisites: ECON 160*
- IS 212 Info Systems for Business Users (3)**
- SOM 120\* Basic Business Statistics (3)**  
*Prerequisite: A grade of "C" or higher in MATH 103 or higher-level mathematics course*  
*\*The 4-unit MATH 140 course also satisfies this requirement*
- ENGL 205 Business Communication (3)**  
*Prerequisite: Completion of Lower Division Writing Exam. Recommended Preparatory: AAS/AFRS/CAS/CHS/COMS 151 or equivalent; IS 212 or equivalent.*
- BLAW 280 Business Law I (3)**  
*Prerequisites: Completion of lower division writing requirement and sophomore standing*
- MATH 103\*\* Mathematical Methods for Bus (3)**  
*Prerequisites: Eligibility for GE level mathematics*  
*\*\*MATH 103 or higher-level mathematics course must be completed with a "C" or higher.*

## UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

- BUS 302 Gateway Experience (3)**  
*Prerequisites: Junior Standing, Lower Division Business Core: ACCT 220, ACCT 230, ECON 160, ECON 161, IS 212, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103. Corequisite: BUS 302L*
- BUS 302L Gateway Lab (1)**  
*Prerequisites: Junior standing and completion of all Lower Division Business Core courses. Corequisite: BUS 302.*
- FIN 303 Financial Management (3)**  
*Pre/Corequisite for Business Majors: BUS 302+302L*
- MGT 360 Management and Org. Behavior (3)**  
*Pre/Corequisite for Business Majors: BUS302+302L*
- MKT 304 Marketing Management (3)**  
*Pre/Corequisite for Business Majors: BUS302+302L*
- SOM 306 Operations Management (3)**  
*Pre/Corequisite for Business Majors: BUS302+302L*
- BUS 497 Capstone: Strategic Management (3)**  
*Prerequisites: Senior standing; BUS 302+302L, FIN 303, MGT 360, MKT 304; Graduating senior standing*