FINANCE - Option in Insurance

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEAR 2018 - PRESENT

All 300- and 400-level Finance courses (except for FIN 302 and FIN 336) require a grade of “C” or better in FIN 303. All 400-level courses require passing the Upper Division Writing Proficiency Exam (UDWPE) with a score of 8 or higher.

FINANCE CORE REQUIREMENTS (9 UNITS)

BLAW 308 Business Law II (3)
Prerequisites: BLAW 280; BUS 302/L are pre/co-requisites for business majors

FIN 352 Investment Management (3)
Prerequisites: FIN 303; BUS 302/L for business majors
Restricted to Finance majors and minors

Communication Requirement (3)
Prerequisite: Completion of the lower division writing requirement

* BLAW 368, COMS 323, ENGL 306, or PHIL 305 fulfills GE
^ Preparatory: Demonstrated proficiency; Instructor consent

Select ONE of the following courses:

BLAW 368* Law, Business and Ethics (3)

COMS 323* Group Communication (3)

COMS 443 Rhetoric in Business (3)

ENGL 305 Intermediate Expository Writing (3)

ENGL 306* Report Writing (3)

ENGL 407* Composition and the Professions (3)

PHIL 305* Business Ethics and Public Policy (3)

INSURANCE OPTION REQUIREMENTS (12 UNITS)

FIN 336 Principles of Insurance (3)
Co-requisite: BUS 302/L for business majors

FIN 355 Corporate Finance (3)
Prerequisites: FIN 303; BUS 302/L for business majors
Restricted to Finance majors and minors

FIN 431 Risk Management (3)
Prerequisites: FIN 303; FIN 336; BUS 302/L for business majors; UDWPE

FIN 434 Life and Health Insurance (3)
Prerequisites: FIN 303; FIN 336; BUS 302/L for business majors; UDWPE

INSURANCE OPTION ELECTIVE REQUIREMENT (3 UNITS, ONE COURSE)

-- Select 3 units (one Finance course) from the list below or from the following courses: ACCT 440, ACCT 450, ECON 310, or ECON 409; excludes FIN 102, 338, 433, and 439
* FIN 302 fulfills GE

-- Refer to the current University Catalog for specific prerequisites
-- Not all electives are offered every semester; students are advised to check with the Department for updates

FIN 302* Personal Finance (3)
Prerequisite: Completion of the lower division writing requirement

FIN 359 Quantitative Finance (3)
Prerequisites: FIN 303; BUS 302/L for business majors

FIN 425 Entrepreneurial Finance (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE

FIN 438 Management of Financial Institutions (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE

FIN 440 Retirement Planning and Employee Benefits (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE
Department consent required. Priority given to Financial Planning option students.

FIN 446 Income Tax and Estate Planning (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE
Department consent required. Priority given to Financial Planning option students.

FIN 459 Financial Modeling (3)
Prerequisites: FIN 303; “C” or better in FIN 352, FIN 355, and FIN 359 or instructor’s permission; BUS 302/L for business majors; UDWPE

FIN 495 Seminar in Insurance (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE
Department consent required

FIN 498 Field Assignments and Reports Finance (3)
Prerequisites: FIN 303; BUS 302/L for business majors; UDWPE
Department consent required

ADMISSION TO THE FINANCE MAJOR

Finance is an impacted program. Students seeking a major in Finance may initially declare a major in Pre-Finance. Pre-Finance majors who have completed 60 units with a minimum cumulative GPA of 2.60 may declare a major in Finance with specific option(s). Students must qualify by the time they earn 90 units and be able to complete their new major within a maximum of 140 units.

The B.S. in Finance offers three options: Financial Analysis, Financial Planning, and Insurance. Students who select the option in Financial Analysis may not double option in Financial Planning or Insurance. Students may double option in Financial Planning and Insurance if they have a minimum cumulative GPA of 3.0 and be able to complete ALL requirements within a maximum of 140 units.

CAREER ADVISEMENT

To explore careers in the insurance related fields, please contact:

Dr. Mu-Sheng Chang musheng.chang@csun.edu
Dr. David Russell david.russell@csun.edu

Department of Finance, Financial Planning, and Insurance
Phone: (818) 677-2459  Email: Finance@csun.edu
Bookstein Hall (BB) 3125
https://www.csun.edu/finance/
**REQUIRED BUSINESS CORE COURSES**

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in one of the following: Business Law, Global Supply Chain Management, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

### LOWER DIVISION

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Prerequisites</th>
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</thead>
<tbody>
<tr>
<td>ACCT 220</td>
<td>Intro to Financial Accounting (3)</td>
<td>A grade of “C” or higher in MATH 103 or higher level mathematics course and sophomore standing</td>
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<tr>
<td>ACCT 230</td>
<td>Intro to Managerial Accounting (3)</td>
<td>Prerequisite: ACCT 220</td>
</tr>
<tr>
<td>ECON 160</td>
<td>Principles of Microeconomics (3)</td>
<td>Qualifying scores on ELM and EPT or equivalent*1, exemption or satisfactory completion of developmental courses</td>
</tr>
<tr>
<td>ECON 161</td>
<td>Principles of Macroeconomics (3)</td>
<td>ECON 160 and qualifying scores on ELM and EPT or equivalent*1, exemption or satisfactory completion of developmental courses</td>
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<tr>
<td>IS 212</td>
<td>Info Systems for Business Users (3)</td>
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<tr>
<td>SOM 120*</td>
<td>Basic Business Statistics (3)</td>
<td>A grade of “C” or higher in MATH 103 or higher level mathematics course</td>
</tr>
<tr>
<td>ENGL 205</td>
<td>Business Communication (3)</td>
<td>AAS 113B/114B/115 or AFRS 113B/114B/115 or CAS 113B/114B/115 or CHS 113B/114B/115 or ENGL 113B/114B/115 or QS 113B/114B/115 or equivalent. Recommended Preparatory: AAS/AFRS/CAS/CHS/COMS 151 or equivalent; COMP 100 or equivalent.</td>
</tr>
<tr>
<td>BLAW 280</td>
<td>Business Law I (3)</td>
<td>Completion of lower division writing requirement and sophomore standing</td>
</tr>
<tr>
<td>MATH 103**</td>
<td>Mathematical Methods for Bus (3)</td>
<td>Passing score on or exemption from the ELM or equivalent*11, credit in MATH 093</td>
</tr>
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### UPPER DIVISION

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<thead>
<tr>
<th>Course</th>
<th>Title</th>
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</thead>
<tbody>
<tr>
<td>BUS 302</td>
<td>Gateway Experience (3)</td>
<td>Lower Division Business Core: ACCT 220, ACCT 230; ECON 160, ECON 161; IS 112; SOM 120 or MATH 140, ENGL 205; BLAW 280; and MATH 103. Corequisite: BUS 302L</td>
</tr>
<tr>
<td>BUS 302L</td>
<td>Gateway Lab (1)</td>
<td>Junior standing and completion of all Lower Division Business Core courses. Corequisite: BUS 302.</td>
</tr>
<tr>
<td>FIN 303</td>
<td>Financial Management (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
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<tr>
<td>MGT 360</td>
<td>Management and Org. Behavior (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
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<tr>
<td>MKT 304</td>
<td>Marketing Management (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>SOM 306</td>
<td>Operations Management (3)</td>
<td>MATH 103; SOM 120 or MATH 140 Recommended corequisite or preparatory: BUS 302/L</td>
</tr>
<tr>
<td>BUS 497</td>
<td>Capstone (3)</td>
<td>Senior standing; BUS 302/L; FIN 303; MGT 360; MKT 304; and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (UDWPE)</td>
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</tbody>
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**FOOTNOTE:**

1) Effective Fall 2018, the ELM and EPT Exams have been replaced with Multiple Measures Assessment