## REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in one of the following: Business Law, Global Supply Chain Management, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

### LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 220</td>
<td>Intro to Financial Accounting (3)</td>
<td>A grade of “C” or higher in MATH 103 or higher level mathematics course and sophomore standing</td>
</tr>
<tr>
<td>ACCT 230</td>
<td>Intro to Managerial Accounting (3)</td>
<td>Prerequisite: ACCT 220</td>
</tr>
<tr>
<td>ECON 160</td>
<td>Principles of Microeconomics (3)</td>
<td>Qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses</td>
</tr>
<tr>
<td>ECON 161</td>
<td>Principles of Macroeconomics (3)</td>
<td>ECON 160 and qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses</td>
</tr>
<tr>
<td>COMP 100</td>
<td>Computers: Their Impact &amp; Use (3)</td>
<td></td>
</tr>
<tr>
<td>SOM 120*</td>
<td>Basic Business Statistics (3)</td>
<td>A grade of “C” or higher in MATH 103 or higher level mathematics course *The 4-unit MATH 140 course also satisfies this requirement</td>
</tr>
<tr>
<td>ENGL 205</td>
<td>Business Communication (3)</td>
<td>AAS 113B/114B/115 or AFRS 113B/114B/115 or CAS 113B/114B/115 or CHS 113B/114B/115 or ENGL 113B/114B/115 or QS 113B/114B/115 or equivalent. Recommended Preparatory: AAS/AFRS/CAS/CHS/COMS 151 or equivalent; COMP 100 or equivalent.</td>
</tr>
<tr>
<td>BLAW 280</td>
<td>Business Law I (3)</td>
<td>Completion of lower division writing requirement and sophomore standing</td>
</tr>
<tr>
<td>MATH 103**</td>
<td>Mathematical Methods for Bus (3)</td>
<td>Passing score on or exemption from the ELM or credit in MATH 093 **MATH 103 or MATH 150A or MATH 150B (Calculus) with a grade of “C” or higher</td>
</tr>
</tbody>
</table>

### UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 302</td>
<td>Gateway Experience (3)</td>
<td>Lower Division Business Core: ACCT 220, ACCT 230; ECON 160, ECON 161; COMP 100; SOM 120 or MATH 140, ENGL 205; BLAW 280; and MATH 103. Corequisite: BUS 302L</td>
</tr>
<tr>
<td>BUS 302L</td>
<td>Gateway Lab (1)</td>
<td>Junior standing and completion of all Lower Division Business Core courses. Corequisite: BUS 302.</td>
</tr>
<tr>
<td>FIN 303</td>
<td>Financial Management (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>MGT 360</td>
<td>Management and Org. Behavior (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>MKT 304</td>
<td>Marketing Management (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>SOM 306</td>
<td>Operations Management (3)</td>
<td>MATH 103; SOM 120 or MATH 140 Recommended corequisite or preparatory: BUS 302/L</td>
</tr>
<tr>
<td>BUS 497</td>
<td>Capstone (3)</td>
<td>Senior standing; BUS 302/L; FIN 303; MGT 360; MKT 304; and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (UDWPE)</td>
</tr>
</tbody>
</table>

Rev.03/2016
FINANCE - Option in Financial Planning

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEAR 2016 - PRESENT

A “C” or higher grade in FIN 303 is required for all 300- and 400-level finance courses except for FIN 302 and FIN 336. All 400-level courses in the David Nazarian College of Business and Economics require completion of the Upper Division Writing Proficiency Exam (UDWPE) with a score of 8 or higher.

FINANCE CORE REQUIREMENTS (9 UNITS)

BLAW 308 Business Law II (3)
Prerequisites: BLAW 280; BUS 302/L are pre/co-requisites for business majors

FIN 352 Investment Management (3)
Prerequisites: FIN 303 with a “C” or better; BUS 302/L for business majors

Communication Requirement (3)
Prerequisite: Completion of the lower division writing requirement
* BLAW 368, COMS 323 or ENLG 306 or PHIL 305 fulfills GE
† Prerequisite: Demonstrated proficiency; instructor consent
Select ONE of the following courses:
BLAW 368* Law, Business and Ethics (3)
COMS 323* Group Communication (3)
COMS 443 Rhetoric in Business (3)
ENGL 305 Intermediate Expository Writing (3)
ENGL 306* Report Writing (3)
ENGL 407† Composition and the Professions (3)
PHIL 305* Business Ethics and Public Policy (3)

OPTION REQUIRED COURSES (12 UNITS)
Prerequisites: FIN 303 with a “C” or better; BUS 302/L for business majors; all 400-Level courses require completion of the UDWPE with a score of 8 or higher

FIN 336 Principles of Insurance (3)
FIN 440 Retirement Planning and Employee Benefits (3)
FIN 446 Income Tax and Estate Planning (3)
FIN 442 Theory and Practice of Financial Planning (3)

OPTION ELECTIVE REQUIREMENTS (3 UNITS, ONE COURSE)

-- Select 3 units (one course) of Upper Division Finance courses from the list below; excludes FIN 102, 302, 338, 433, and 439, but may include: ACCT 440, 450, ECON 310 or 409
-- Refer to the current University Catalog for specific prerequisites
-- Not all electives are offered every semester
-- Finance students interested in taking real estate courses are encouraged to pursue a double major or minor in Real Estate

FIN 359 Quantitative Finance (3)
Prereq: FIN 303; BUS 302/L for Bus. Majors

FIN 425 Entrepreneurial Finance (3)
Prereq: FIN 303; BUS 302/L for Bus. Majors; UDWPE

FIN 430 International Financial Management (3)
Prereq: FIN 303; BUS 302/L for Bus. Majors; UDWPE

FIN 431 Risk Management (3)
Prereq: FIN 303, FIN 336; BUS 302/L for Bus. Majors; UDWPE

FIN 434 Life and Health Insurance (3)
Prereq: FIN 303, FIN 336; BUS 302/L for Bus. Majors; UDWPE

FIN 436 Futures and Options: Theory and Strategy (3)
Prereq: FIN 303, FIN 352; BUS 302/L for Bus. Majors; UDWPE

FIN 437 Advanced Topics in Finance (3)
Prereq: FIN 303, FIN 352; BUS 302/L for Bus. Majors; UDWPE

FIN 438 Management of Financial Institutions (3)
Prereq: FIN 303; BUS 302/L for Bus. Majors; UDWPE

FIN 452 Investment Analysis (3)
Prereq: FIN 303, FIN 352; BUS 302/L for Bus. Majors; UDWPE

FIN 455 Business Valuation (3)
Prereq: FIN 303, FIN 355; BUS 302/L for Bus. Majors; UDWPE

FIN 459 Financial Modeling (3)
Prereq: FIN 303; Grade of “C” or higher in FIN 352, FIN 355 and FIN 359 or instructor’s permission; BUS 302/L for Bus. Majors; UDWPE

FIN 462 Fixed Income Investments (3)
Prereq: FIN 303, FIN 352; BUS 302/L for Bus. Majors; UDWPE

FIN 498 Field Assignments and Reports (3)
Prereq: FIN 303; BUS 302/L for Bus. Majors; UDWPE

ADMISSION TO THE FINANCE MAJOR

Finance is an impacted program, which means that admission to the major is restricted. Students seeking a major in Finance may initially declare a major in Pre-Finance. Pre-Finance majors who have completed 60 units with a minimum cumulative GPA of 2.60 may declare a major in Finance with specific option(s). Students must qualify by the time they earn 90 units.

The B.S. in Finance offers three options: financial analysis, financial planning, and insurance. Students who elect to major in the Option in Financial Analysis may not double option in Financial Planning or Insurance. Students who major in the option in the Financial Planning or Insurance may elect to double option in Financial Planning AND Insurance provided that the students have at least a 3.0 overall GPA and be able to complete both options within a maximum of 120 units.

CAREER ADVISEMENT

To explore careers in the financial planning related fields please contact:

Dr. Kristine Beck  kristine.beck@csun.edu
Dr. Inga Chira  inga.chira@csun.edu
Dr. Hsin-hui Chiu  hsinhui.chiu@csun.edu

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