A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in one of the following: Business Law, Global Supply Chain Management, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

<table>
<thead>
<tr>
<th>LOWER DIVISION CORE REQUIREMENTS (27 UNITS)</th>
<th>UPPER DIVISION CORE REQUIREMENTS (19 UNITS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 220 Intro to Financial Accounting (3)</td>
<td>BUS 302 Gateway Experience (3)</td>
</tr>
<tr>
<td>Prerequisites: A grade of “C” or higher in MATH 103 or higher level mathematics course and sophomore standing</td>
<td>Prerequisites: Lower Division Business Core: ACCT 220, ACCT 230; ECON 160, ECON 161; IS 112; SOM 120 or MATH 140, ENGL 205; BLAW 280; and MATH 103. Corequisite: BUS 302L</td>
</tr>
<tr>
<td>ACCT 230 Intro to Managerial Accounting (3)</td>
<td>BUS 302L Gateway Lab (1)</td>
</tr>
<tr>
<td>Prerequisite: ACCT 220</td>
<td>Prerequisites: Junior standing and completion of all Lower Division Business Core courses. Corequisite: BUS 302.</td>
</tr>
<tr>
<td>ECON 160 Principles of Microeconomics (3)</td>
<td>FIN 303 Financial Management (3)</td>
</tr>
<tr>
<td>Prerequisites: Qualifying scores on ELM and EPT or equivalent*1, exemption or satisfactory completion of developmental courses</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>ECON 161 Principles of Macroeconomics (3)</td>
<td>MGT 360 Management and Org. Behavior (3)</td>
</tr>
<tr>
<td>Prerequisites: ECON 160 and qualifying scores on ELM and EPT or equivalent*1, exemption, or satisfactory completion of developmental courses</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>IS 212 Info Systems for Business Users (3)</td>
<td>MKT 304 Marketing Management (3)</td>
</tr>
<tr>
<td>SOM 120* Basic Business Statistics (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
</tr>
<tr>
<td>Prerequisite: A grade of “C” or higher in MATH 103 or higher level mathematics course</td>
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<tr>
<td>*The 4-unit MATH 140 course also satisfies this requirement</td>
<td></td>
</tr>
<tr>
<td>ENGL 205 Business Communication (3)</td>
<td>SOM 306 Operations Management (3)</td>
</tr>
<tr>
<td>Prerequisite: AAS 113B/114B/115 or AFRS 113B/114B/115 or CAS 113B/114B/115 or CHS 113B/114B/115 or ENGL 113B/114B/115 or QS 113B/114B/115 or equivalent. Recommended Preparatory: AAS/AFRS/CAS/CHS/COMS 151 or equivalent; COMP 100 or equivalent.</td>
<td>Prerequisite: MATH 103; SOM 120 or MATH 140 Recommended corequisite or preparatory: BUS 302/L</td>
</tr>
<tr>
<td>BLAW 280 Business Law I (3)</td>
<td>BUS 497 Capstone (3)</td>
</tr>
<tr>
<td>Prerequisites: Completion of lower division writing requirement and sophomore standing</td>
<td>Prerequisites: Senior standing; BUS 302/L; FIN 303; MGT 360; MKT 304; and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (UDWPE)</td>
</tr>
<tr>
<td>MATH 103** Mathematical Methods for Bus (3)</td>
<td></td>
</tr>
<tr>
<td>Prerequisites: Passing score on or exemption from the ELM or equivalent*1, credit in MATH 093</td>
<td></td>
</tr>
<tr>
<td>**MATH 103 or MATH 150A or MATH 150B (Calculus) with a grade of “C” or higher</td>
<td></td>
</tr>
</tbody>
</table>

FOOTNOTE:

1) Effective Fall 2018, the ELM and EPT Exams have been replaced with Multiple Measures Assessment
Rev. 3/2018
FINANCE – OPTION IN FINANCIAL ANALYSIS

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEAR 2019

Finance is an impacted program. Students seeking a major in Finance may initially declare a major in Pre-Finance while working to satisfy supplemental criteria, which requires completion of at least 60 units and a minimum cumulative GPA of 2.6. Students must qualify by the time they earn 90 units. A “C” or higher grade in FIN 303 is required for all 300 and 400-level Finance courses except for FIN 302 and FIN 336. All 400-level Finance courses require passing the Upper Division Writing Proficiency Exam (UDWPE) with a score of 8 or higher.

FINANCE CORE REQUIREMENTS (9 UNITS)

BLAW 308 Business Law II (3)
Prerequisites: BLAW 280; BUS 302/L for Bus. majors
FIN 352 Investment Management (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors

COMMUNICATION REQUIREMENT (3 UNITS)
Prerequisite: Completion of the lower division writing requirement
Select ONE of the following courses:
BLAW 368 Law, Business and Ethics (3)
Prerequisites: BUS 302/L for Bus. majors
COMS 323 Group Communication (3)
ENGL 305 Intermediate Expository Writing (3)
ENGL 407 Composition and the Professions (3)
Preparatory: Demonstrated proficiency; instructor consent
PHIL 305 Business Ethics and Public Policy (3)

FINANCIAL ANALYSIS OPTION REQUIREMENT (3 UNITS)

FIN 355 Corporate Finance (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors

FINANCIAL ANALYSIS OPTION ELECTIVE REQUIREMENTS (12 UNITS)
Select 12 units (four courses) from the list below; excludes FIN 102, 338, 433, and 439
Not all electives are offered every semester; students are advised to check class search

FIN 302 Personal Finance (3)
Prerequisite: Completion of the lower division writing requirement
FIN 336 Principles of Insurance (3)
Corequisites: BUS 302/L for Bus. majors
FIN 359 Quantitative Finance (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors
FIN 425 Entrepreneurial Finance (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 430 International Financial Management (3)
Prerequisites FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 431 Risk Management (3)
Prerequisites: FIN 303, FIN 336; BUS 302/L for Bus. majors; UDWPE
FIN 434 Life and Health Insurance (3)
Prerequisites: FIN 303, FIN 336; BUS 302/L for Bus. majors; UDWPE
FIN 436 Futures and Options: Theory and Strategy (3)
Prerequisites: Grade of “C” or higher in FIN 352 or department’s permission; BUS 302/L for Bus. majors; UDWPE
FIN 438 Management of Financial Institutions (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 440 Retirement Planning and Employee Benefits (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 442 Theory and Practice of Financial Planning (3)
Prerequisites: FIN 303, FIN 352; BUS 302/L for Bus. majors; UDWPE
FIN 446 Income Tax and Estate Planning (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 452 Investment Analysis (3)
Prerequisites: Grade of “C” or higher in FIN 352; BUS 302/L for Bus. majors; UDWPE
FIN 455 Business Valuation (3)
Prerequisites: Grade of “C” or higher in FIN 355; BUS 302/L for Bus. majors; UDWPE
FIN 459 Financial Modeling (3)
Prerequisites: Grade of “C” or higher in FIN 352, FIN 355 and FIN 359 or department’s permission; BUS 302/L for Bus. majors; UDWPE
FIN 462 Fixed Income Investments (3)
Prerequisites: Grade of “C” or higher in FIN 352 or department’s permission; BUS 302/L for Bus. majors; UDWPE
FIN 491 Seminar in Financial Analysis (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE
FIN 498 Field Assignments and Reports (3)
Prerequisites: FIN 303; BUS 302/L for Bus. majors; UDWPE

Footnotes: ¹Must be a declared Finance major or minor. ²Fulfills Upper Division General Education requirement. ³Permission number required.
⁴Priority is given to Financial Planning option students. Non-Financial Planning option students are recommended to explore other elective courses.

Rev. 02/2020