REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in either Business Law, Global Supply Chain Management, Insurance and Financial Services, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

<table>
<thead>
<tr>
<th>LOWER DIVISION CORE REQUIREMENTS (27 UNITS)</th>
<th>UPPER DIVISION CORE REQUIREMENTS (19 UNITS)</th>
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<tbody>
<tr>
<td><strong>ACCT 220</strong> Intro to Financial Accounting (3)</td>
<td><strong>BUS 302</strong> Gateway Experience (3)</td>
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<tr>
<td>Prerequisites: A grade of “C” or higher in MATH 103 or higher level mathematics course and sophomore standing</td>
<td>Prerequisites: Lower division business core ACCT 220, ACCT 230, ECON 160, ECON 161, COMP 100, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103 Corequisite: BUS 302L</td>
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<tr>
<td><strong>ACCT 230</strong> Intro to Managerial Accounting (3)</td>
<td><strong>BUS 302L</strong> Gateway Lab (1)</td>
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<tr>
<td>Prerequisite: ACCT 220</td>
<td>Prerequisites: Junior standing and completion of all Lower Division Business Core courses Corequisite: BUS 302</td>
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<tr>
<td><strong>ECON 160</strong> Principles of Microeconomics (3)</td>
<td><strong>FIN 303</strong> Financial Management (3)</td>
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<tr>
<td>Prerequisites: Qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
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<tr>
<td><strong>ECON 161</strong> Principles of Macroeconomics (3)</td>
<td><strong>MGT 360</strong> Management and Org. Behavior (3)</td>
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<tr>
<td>Prerequisites: ECON 160 and qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
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<tr>
<td><strong>COMP 100</strong> Computers: Their Impact &amp; Use (3)</td>
<td><strong>MKT 304</strong> Marketing Management (3)</td>
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<tr>
<td><strong>SOM 120</strong> Basic Business Statistics (3)</td>
<td>Pre/Corequisite for Business Majors: BUS 302/L</td>
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<tr>
<td>Prerequisite: MATH 103 or higher level math course</td>
<td><strong>SOM 306</strong> Operations Management (3)</td>
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<tr>
<td>*The 4-unit MATH 140 course also satisfies this requirement</td>
<td>Prerequisite: SOM 120 or MATH 140 or SOM 391. Recommended corequisite or preparatory: BUS 302/L</td>
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<tr>
<td><strong>ENGL 205</strong> Business Communication (3)</td>
<td><strong>BUS 497</strong> Capstone (3)</td>
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<tr>
<td>Prerequisite: AAS 115 or CH 115 or ENGL 115 or PAS 115 or equivalent</td>
<td>Prerequisites: Senior standing, BUS 302/L, FIN 303, MGT 360, MKT 304, and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)</td>
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<tr>
<td>Recommended Preparatory: CH S 151 or COMS 151 or PAS 151 or equivalent; COMP 100 or equivalent</td>
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<tr>
<td><strong>BLAW 280</strong> Business Law I (3)</td>
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<tr>
<td>Prerequisites: Completion of lower division writing requirement and sophomore standing</td>
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<tr>
<td><strong>MATH 103</strong> Mathematical Methods for Bus (3)</td>
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<tr>
<td>Prerequisites: Passing score on or exemption from the ELM or credit in MATH 093</td>
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<tr>
<td><strong>MATH 103</strong> or higher-level with a grade of “C” or higher</td>
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FINANCE

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEAR 2011- PRESENT

FIN 303 must be completed with a grade of “C” or higher to qualify for all upper division Finance courses except FIN 302, FIN 336 and FIN 338 (effective for students enrolling in FIN 303 Spring 2010 or later)

REQUIRED COURSES

(9 UNITS)

BLAW 308 Business Law II (3)
Prerequisites: BLAW 280; BUS 302/L are pre/corequisites for business majors

FIN 352 Investments I (3)
Prerequisites: FIN 303 with a “C” or better; BUS 302/L are prerequisites for business majors

FIN 355 Corporate Finance I (3)
Prerequisites: FIN 303 with a “C” or better; BUS 302/L are prerequisites for business majors

COMMUNICATION REQUIREMENT

(3 UNITS, select one course)

ENGL 305 Intermediate Expository Writing (3)

ENGL 306 Report Writing (3)

ENGL 407 Composition and the Professions (3)
Preparatory: Demonstrated proficiency; instructor consent

PHIL 305 Business Ethics and Public Policy (3)

COMS 323 Group Communication (3)

COMS 443 Rhetoric in Business (3)

FINANCE ELECTIVE REQUIREMENT

(12 UNITS, select four courses)

Select 12 additional units of Upper Division Finance courses from the list below
(Note: Excludes FIN 302, this course is not a finance elective)

FIN 303 with a grade of “C” or better is a prerequisite for all electives except FIN 336 and FIN 338

One elective course (3 of the 12 units) may include:
ACCT 440, ACCT 450, BLAW 481, ECON 310 or IS 312
Refer to the current University Catalog for specific prerequisites

*All 400-Level courses in the College of Business and Economics require completion of the Upper Division Writing Exam with a score of 8 or higher
Not all electives are offered every semester

FIN 336 Principles of Insurance (3)
Prerequisites: BUS 302/302L for Bus. Majors

FIN 338 Real Estate Principles (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 359 Quantitative Finance I (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 425* Entrepreneurial Finance (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 430* International Financial Management (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 431* Risk Management (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 433* Real Estate Finance (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 434* Life and Health Insurance (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 436* Futures and Options: Theory and Strategy (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 437* Advanced Topics in Finance (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 438* Management of Financial Institutions (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 439* Real Estate Valuation (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 440* Retirement Planning and Employee Benefits (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 442* Theory and Practice of Financial Planning (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 452* Investments II (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 455* Corporate Finance II (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 459* Quantitative Finance II (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 462* Fixed Income Investments (3)
Prerequisites: BUS 302/L for Bus. Majors

FIN 498C* Field Assignments and Reports (3)
Prerequisites: BUS 302/L for Bus. Majors

ADMISSION TO THE FINANCE MAJOR

Finance is an impacted program, which means that admission to the major is restricted. Students seeking a major in Finance may initially declare a major in Pre-Finance.

Once a student has completed 60 units with a minimum cumulative GPA of 2.5 they may declare a major in Finance. Students must qualify by the time they earn 90 units.