

Role of Dr. Jones

You are Dr. John W. Jones, a biological research scientist employed by a pharmaceutical firm. You have recently developed a synthetic chemical use for curing and preventing Rudosen. Rudosen is a disease contracted by pregnant women. If not caught in the first four weeks of pregnancy, the disease causes serious brain, eye and ear damage to the unborn child. Recently there has been an outbreak of Rudosen in your state and several thousand women have contracted the disease. You have found, with volunteer patients, that your recently developed synthetic serum cures Rudosen in its early stages. Unfortunately, the serum is made from the soft pulp juice of the calypso cactus plant which is very rare. Only 4000 of these plants from the Seychelles Islands were found last year. No additional cactus plants will be available until next season, which will be too late to cure the present Rudosen victims.

You have demonstrated that your synthetic serum is in no way harmful to pregnant women and there are no side effects. The Food and Drug Administration has approved of the production and distribution of the serum as a cure for Rudosen. Unfortunately, the present outbreak was unexpected and your firm had not planned on having the compounded serum available for six months. Your firm holds the patent on the synthetic serum and is expected to be a highly profitable product when it is generally available to the public.

You heard from a very reliable source that Mr. R. H. Cordoza is in possession of 3000 calypso cactus plants in good condition. If you could obtain all of the soft pulp juice of the 3000 plants you would be able to both cure present victims and provide sufficient inoculation for the remaining pregnant women in the state. No other state currently has a Rudosen threat.

You have been informed that Dr. P. W. Roland is also urgently seeking calypso cactus plants and is also aware of Mr. Cordoza's possession of the 3000 available. Dr. Roland is employed by a competing pharmaceutical firm. He has been working on biological warfare research for the past several years. There is a great deal of industrial espionage in the pharmaceutical industry. Over the past several years, Dr. Roland's firm and yours have sued each other for infringement of patent rights and espionage law violations several times.

You have been authorized by your firm to approach Mr. Cardoza to purchase the 3000 calypso cactus plants. You have been told that he will sell them to the highest bidder. Your firm has authorized you to bid as high as \$250,000 to obtain the soft pulp juice of the 3000 available cactus plants.