How to Prioritize Your Lists of Anything

Value Sorts

On the next page is a method for taking ten items, of any kind, and figuring out which one is the most important to you, which one is next most important, and so forth.

• Insert the items to be prioritized, in any order, in Section A, on the following page. Then, in Section B, compare just the *two* items that are in each small box. For example, the first little box has a 1 and a 2 in it, standing for whatever you listed as item #1 and item #2 in Section A. Which one of these is more important to you? You might ask it in some such form as this: "If I were offered two jobs, and the first job gave me a chance to use the skill in item #1, but *not* the skill listed in item #2 -- while the second job gave me just the opposite: a chance to use the skill listed in item #1 -- which job (other things being equal) would I take?" You then circle, in that first box in Section B, whichever skill you preferred *in that pair*. Then go on to the next pair in the next little box of Section B, which has 1 and 3 in it, and ask the same *kind* of question.

• When you have finished circling one number in each small little box, turn to Section C. The first question there is: "How many times circled?" -referring to the Items, by number, immediately above. So, count how many times Item #1 got circled, and enter that total immediately under the "1" in Section C. Then count how many times Item #2 got circled, etc., through all ten items. The next question in Section C is: "Final rank?" The one with the most circles is counted as first (copy it down as *new* number 1 in Section D). The one next most circled is counted as second (*new* number 2 in Section D). And so forth.

A similar prioritizing grid for a larger number of items (twenty-four) appears on the page following the ten-item prioritizing grid.



Prioritizing Grid for 10 Items

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