

## **Reuters ProVestor Plus Company Report**

2 September 2005

## **Reebok International Ltd.** (NYSE:RBK)

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### **Overview**

Fiscal Year ends December 31. All data are on a fiscal year basis except where noted. All financials are reported to conform to the current year presentation and may reflect certain reclassifications made in prior years. TTM = Trailing Twelve Month. MRQ = Most Recent Quarter.

#### **Business Summary**

Reebok International Ltd. is a global company that designs and markets sports and fitness products, including footwear, apparel, equipment and accessories. The Company also designs and markets casual footwear, apparel and accessories for non-athletic use. It designs, markets and sells products under a number of brands, including The Reebok Brand (Reebok), The Rockport brand, which is owned by a subsidiary, The Rockport Company, LLC (Rockport); The Ralph Lauren and Polo footwear brands, that are licensed by a subsidiary, Ralph Lauren Footwear Co., Inc. (Ralph Lauren Footwear); The Greg Norman brand, which is licensed by the Greg Norman Division for use in the Company's Greg Norman Collection (Greg Norman Collection), and The CCM, JOFA and KOHO brands, which the Company acquired, during the year ended December 31, 2004, through the acquisition of The Hockey Company.

#### **Financial Summary**

BRIEF: RBK designs and markets sports and fitness products that include footwear & apparel. For the 6 months ended 6/30/05, net sales rose 9% to \$1.80B. Net income rose 28% to \$80.3M. Revenues reflect favorable changes in foreign currency, the acquisition of The Hockey Company, and strong sales of footwear and apparel in international markets. Net income also reflects the absence of a \$10.2M loss on extinguishment of debt.

Share Price Summary		Percent Price Cl	nange		Overview	
Close Price on 9/2/05	\$56.31	Time Period	RBK	S&P 500	Float (mil)	52.900
Absolute Price Change on 9/2/05	(0.12)	Year to Date	27.98	0.47	10 Day Average Volume (mil)	0.697
Percent Change	(0.21%)	One Year	61.62	8.88	1 Day Volume Change on 9/2/05	(61.41%)
52-Week High	\$57.45	Two Years	64.36	19.14	Market Capitalization (mil)	\$3,364
52-Week Low	\$33.95	Three Years	130.21	32.92	TTM Price/Earnings	16.47
Beta	0.579	Five Years	189.66	(19.94)	Price/Earnings Current Fiscal Year Estimate	16.29

#### **10 Year Price Chart (Monthly)**

#### **5 Year Price Chart (Monthly)**





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1996	1997		1998	Ι	1999	2000		2001	I	2002	I	2003	T	2004		Vol	(mil)

# 2001 2002 2003 2004 2005 Vol (mil)

Price History									
Calendar Year	1998	1999	2000	2001	2002	2003	2004	Qtr. to Date	Yr. to Date
High Price	33.19	22.75	28.33	35.75	30.25	40.70	44.37	57.45	57.45
Low Price	12.56	7.81	6.94	18.50	21.25	28.52	31.25	40.40	40.06
Year End Price	14.88	8.19	27.34	26.50	29.40	39.32	44.00	NA	NA
High P/E	NM	57.01	29.53	75.95	85.55	31.35	26.28	24.13	24.13
Low P/E	NM	12.43	4.11	7.04	6.55	8.70	6.48	15.00	13.03
Year End P/E	NM	35.20	12.30	10.08	9.06	10.29	8.18	NA	NA
Dividend Yield (%)	0.00	0.00	0.00	0.00	0.00	0.38	0.68	NA	NA

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#### Per Share Statistics and Current Price Multiples

	Per Share	Multiple
Earnings (TTM)	\$3.42	16.5
Book Value (MRQ)	\$22.43	2.5
Cash Flow (TTM)	\$4.20	13.4
Revenues (TTM)	\$64.05	0.9

Employees	
Employee Count	9,102
Sales Per Employee (TTM)	\$432,996
Net Income Per Employee (TTM)	\$23,577

\$60.00

40.00

20.00

### **Stock Price Performance**

TTM = Trailing Twelve Month. YTD = Year to Date.



#### **Price Performance**

Time Period	Actual Change	Percent Change	vs. S&P 500	vs. Industry	Rank in Industry	Industry Rank
4 Week	(0.38)	(0.7%)	0.0%	7.1%	63	8
13 Week	14.67	35.2%	32.8%	37.2%	90	24
26 Week	11.03	24.4%	24.8%	31.6%	85	23
52 Week	21.40	61.3%	47.5%	43.6%	85	41
Year To Date	12.31	28.0%	27.3%	34.5%	90	29
Bar Chart Key		1.		also -	Rank Key	_
YTD → 4 Wk.					Worst -> Best	1 → 100

#### **Analyst Footnotes**

4/91, Co. acq'd Pentland Holdings for \$396.1M in cash and 11,750,000 shares of Common Stock. 6/96, Co. repurchased 17M Com. @ \$36/share. FY'98-'00 fncls. are CLA.

#### **Insider Trading**

In the last 6 months, there have been no insider purchases, and there have been 2 insider sales for a total of 59,000 shares.

Net Change (6 months)	(0.1)
6 Month Net Transactions	(2)

### **Equity Information**

Common Stock \$.01 Par, 6/05, 250M auth., 102,336,000 issd., less 42,619,000 shares in Treas. @ \$780.5M. Insiders control approx. 14% (incl. 1.5M opt.). PO 2/94, 3M shares (sold by Chairman) @ \$33.125 by CS First Boston. 8/87, 2-for-1 stock split; 6/86, 3-for-1 stock split. FY'01-'02 Q's are CLA. FY'03 Q's are CLA.

#### **Officers**

Paul B. Fireman	Chairman of the Board, Chief Executive Officer
Kenneth I. Watchmaker	Chief Financial Officer, Executive Vice President
David A. Pace	Senior Vice President, General Counsel and Clerk
David Baxter Senior Vice Presiden	t, President and Chief Executive Officer of Onfield Apparel Group
Suzanne Biszantz	Senior Vice President
Paul Harrington Senior Vice P	resident, International Operations and Chief Supply Chain Officer
Robert Myers	Senior Vice President and Chief Human Resources Officer
Richard Paterno	Senior Vice President
Terry R. Pillow	Senior Vice President

#### Headquarters

1895 J.W. Foster Boulevard Canton, MA 02021 United States Telephone: (781) 401-5000 Facsimile: (781) 401-7402

#### **Institutional Ownership**

722 institutions own 86.6% of the 59.73 million common shares outstanding. This is higher than the average institutional ownership of the Footwear Industry at 64.4%, and higher than the average of the S&P 500 as a whole which is 66.2%.

Net Change (3 month)	(2.8%)
Net Purchases (3 month)	(1.15 mil)
Shares Purchased (3 month)	8.72 mil
Shares Sold (3 month)	9.87 mil

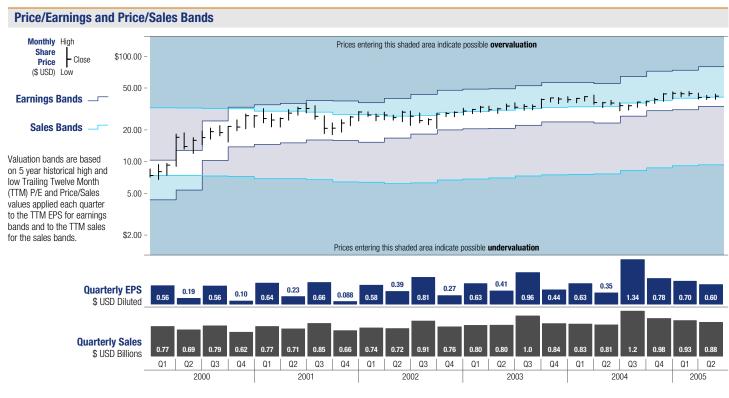
### **Industry Overview**

Reebok International Ltd. is in the Footwear Industry of the Consumer Cyclical Sector. Below is a list of companies most similar to the market capitalization of Reebok International Ltd. in the Footwear Industry and listed in descending order. There are 20 companies in this industry. TTM = Trailing Twelve Months.

Peer Comparisons							
Company Name (Ticker Symbol)	Market Cap. (Millions)	TTM Revenue (Millions)	Net Margin	P/E 9/2/05	Price 9/2/05	52-Week High	52-Week Low
NIKE, Inc. (NKE)	\$20,152.54	\$13,739.70	8.8%	17.2x	\$77.02	\$92.43	\$74.52
Puma AG Rudolf Dassler Sport (ADR) (PMMAY)	\$4,249.62	\$2,040.48	17.0%	12.5x	\$263.00	\$0.00	\$0.00
Reebok International Ltd. (RBK)	\$3,363.57	\$3,941.13	5.4%	16.5x	\$56.31	\$57.45	\$33.95
The Timberland Company (TBL)	\$2,195.08	\$1,543.07	10.5%	14.3x	\$32.99	\$41.01	\$27.84
Wolverine World Wide, Inc. (WWW)	\$1,210.68	\$1,029.15	7.0%	17.3x	\$21.02	\$25.70	\$16.18
K-Swiss Inc. (KSWS)	\$1,024.48	\$503.77	15.7%	13.7x	\$30.09	\$36.89	\$18.90
Skechers U.S.A., Inc. (SKX)	\$656.26	\$974.28	3.5%	20.3x	\$16.51	\$18.19	\$10.60
Kenneth Cole Productions (KCP)	\$648.43	\$530.00	6.9%	15.5x	\$27.64	\$35.29	\$24.66
Brown Shoe Company, Inc. (BWS)	\$635.13	\$2,066.08	1.7%	18.6x	\$34.66	\$40.30	\$24.18
The Stride Rite Corp. (SRR)	\$464.35	\$567.41	4.6%	18.3x	\$12.80	\$14.69	\$9.70
Steven Madden, Ltd. (SHOO)	\$308.61	\$357.44	2.9%	30.9x	\$23.10	\$24.65	\$15.61
Deckers Outdoor Corporation (DECK)	\$296.75	\$234.57	11.4%	11.5x	\$24.01	\$49.12	\$20.83
Iconix Brand Group Inc. (ICON)	\$266.13	\$29.67	10.1%	95.3x	\$9.24	\$10.21	\$2.75
Weyco Group, Inc. (WEYS)	\$225.32	\$214.06	9.1%	11.9x	\$19.46	\$23.90	\$17.02
Saucony, Inc. (SCNYA)	\$157.85	\$157.56	5.2%	20.5x	\$22.80	\$29.00	\$18.53
Rocky Shoes & Boots, Inc. (RCKY)	\$156.48	\$209.95	5.2%	13.9x	\$29.61	\$36.44	\$15.79
LaCrosse Footwear, Inc. (BOOT)	\$75.63	\$101.76	6.7%	11.5x	\$12.70	\$13.67	\$6.76
R.G. Barry Corp. (RGBC)	\$61.59	\$104.67	1.7%	34.7x	\$6.24	\$6.25	\$2.08
Phoenix Footwear Group, Inc. (PXG)	\$54.38	\$85.63	1.5%	39.4x	\$6.50	\$10.22	\$5.10
Wellco Enterprises, Inc. (WLC)	\$14.46	\$53.42	3.7%	7.4x	\$11.38	\$21.24	\$10.62

### **Quarterly Trends**

Years are Fiscal Years. Current Fiscal Year End is December 31. TTM = Trailing Twelve Month.



#### Industry Comparison of Revenue Growth and EBITD Margin\*

Companies with higher than average EBITD margin and revenue growth are doing well. Companies with a low EBITD margin and revenue growth are suffering.

Companies for this scatter plot have a market capitalization between \$14 million and \$20 billion. Companies with NA or NM values do not appear.

**TTM Revenue Quintile** 

> \$2

\$0.5-2

< \$105

81 - 100%

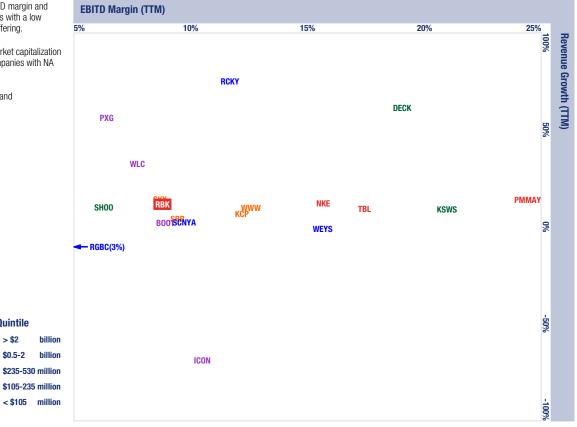
61 - 80%

41 - 60%

21 - 40%

0 - 20%

\*EBITD - Earnings Before Interest, Taxes and Depreciation.



## **Industry Valuation**

This page compares selected valuation measures for Reebok International Ltd. with other companies in the Footwear Industry as well as the S&P 500. TTM = Trailing Twelve Month. MRQ = Most Recent Quarter.

#### **Valuation Ratios**

	RBK	Industry	Sector	S&P 500	Company Rank in Industry
Price/Earnings for Trailing Twelve Months	16.5	17.6	18.3	20.5	50
High Price/Earnings for the Last 5 Years	39.4	30.8	33.5	38.6	64
Low Price/Earnings for the Last 5 Years	12.8	14.8	11.1	15.1	93
Beta 5 Year Monthly Average	0.6	0.7	1.1	1.0	21
Price/Sales for Trailing Twelve Months	0.9	1.4	1.3	2.9	45
Price/Book for Most Recent Quarter	2.5	3.4	3.0	3.9	65
Price/Cash Flow for Trailing Twelve Months	13.4	14.2	11.5	14.6	60
Price/Tangible Book for Most Recent Quarter	3.3	3.7	6.1	6.8	61
Price/Free Cash Flow for Trailing Twelve Months	47.7	22.8	24.5	27.1	94
					Worst 🔶 Best

Ratios for Reebok International Ltd. use the September 2 closing price of \$56.31. Reebok International Ltd. trades at a lower multiple of trailing earnings than the average for the Footwear Industry and at a lower multiple of sales than the industry average.

Dividend Comparisons					Dividen	d Trends	
The indicated Annual Dividend Rate is \$0.30 a share giving Reebok International Ltd. a current yield of 0.5%. The next dividend of \$0.15 a share will be paid 9/2/05. The stock went Ex-Dividend 8/17/05.						Dividends Per Share	Dividend Yield (%)
	RBK	Industry	Sector	S&P 500	2004Q4	\$0.000	0.0%
Dividend Yield	0.5%	1.2%	2.4%	2.1%	2004Q3 2004Q2	\$0.150 <b>****</b>	0.4%
5 Year Average Yield	0.0%	0.8%	2.3%	1.7%	2004Q2 2004Q1	\$0.150	0.4%
5 Year Dividend Growth Rate	NM	15.2%	(0.6%)	8.9%	200401	\$0.300	0.7%
Payout Ratio for Trailing Twelve Months	8.4	16.4	26.8	27.9	2004	ψ0.300	0.770

#### **Industry Comparison of Revenue Growth and Earnings Yield**

Companies that exhibit both a high earnings yield and high revenue growth are generally more attractive than companies with low revenue growth and low earnings vield.

Companies for this scatter plot have a market capitalization between \$14 million and \$20 billion. Companies with NA or NM values do not appear.

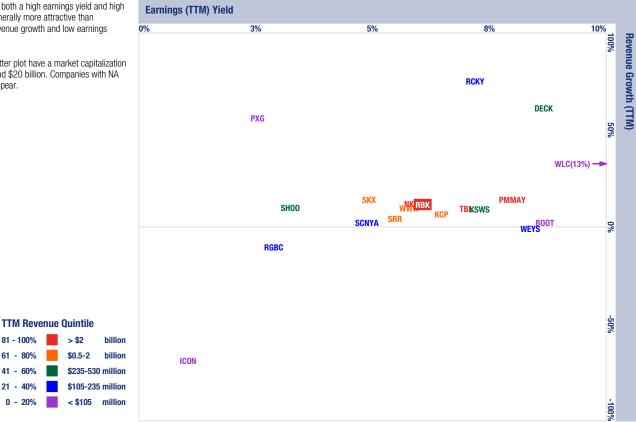
81 - 100%

61 - 80%

41 - 60%

21 - 40%

0 - 20%



### **Industry Returns**

TTM = Trailing Twelve Month.

#### **Company Quality**

Profitability Ratios (%)	RBK	Industry	Sector	S&P 500	Company Rank in Industry
Gross Margin for Trailing Twelve Months	40.0	43.7	30.6	45.9	55
Gross Margin for Past 5 Years	38.0	40.7	29.2	45.3	55
Operating Margin for Trailing Twelve Months	7.3	12.5	9.2	20.8	40
Operating Margin for Past 5 Years	6.0	10.3	7.4	18.1	30
EBITD Margin for Trailing Twelve Months	8.8	14.4	12.5	21.7	35
EBITD Margin for Past 5 Years	8.1	12.7	10.7	20.2	30
Pretax Margin for Trailing Twelve Months	7.3	12.5	8.3	18.2	45
Pretax Margin for Past 5 Years	6.0	10.3	6.8	16.7	45
Net Margin for Trailing Twelve Months	5.4	8.3	5.8	13.6	50
Net Margin for Past 5 Years	4.2	6.7	4.3	11.2	40
Effective Tax Rate for Trailing Twelve Months	25.7	33.8	28.6	30.5	17
Effective Tax Rate for Past 5 Years	30.9	34.1	38.1	33.2	21

The trailing twelve month gross margin for Reebok International Ltd. is lower than the average for the industry.

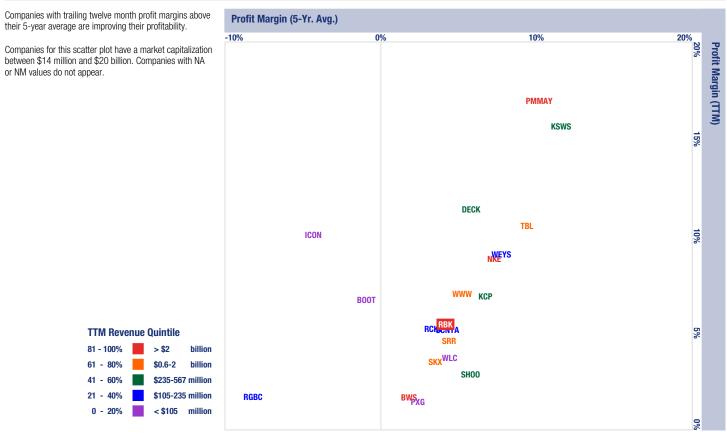
Efficiency Ratios (TTM)	RBK	Industry	Sector	S&P 500	Company Rank in Industry
Asset Turnover	1.6	1.7	1.2	1.0	45
Receivables Turnover	5.7	7.4	6.4	10.0	20
Inventory Turnover	4.7	4.5	7.7	13.2	85
Revenue/Employee	\$432,996	\$502,138	\$376,683	\$783,944	55
Net Income/Employee	\$23,577	\$43,826	\$26,085	\$97,735	60

The revenue per employee for Reebok International Ltd. is lower than the industry average.

Management Effectiveness Ratios (%)	RBK	Industry	Sector	S&P 500	Company Rank in Industry
Return on Assets for TTM	9.0	14.0	7.2	7.6	55
Return on Assets for Past 5 Years	7.6	11.6	6.1	6.4	50
Return on Investment for TTM	13.1	18.3	9.5	11.5	50
Return on Investment for Past 5 Years	11.1	16.0	8.6	10.1	55
Return on Equity for TTM	17.2	22.0	16.0	19.4	65
Return on Equity for Past 5 Years	15.9	19.0	13.7	18.0	65
					Worst 🔶 Best

The trailing twelve month return on assets for Reebok International Ltd. is lower than the industry average.

### Industry Comparison of Profit Margin (TTM) and Profit Margin (5-Yr. Avg.)



### **Industry Profitability**

TTM = Trailing Twelve Month. MRQ = Most Recent Quarter.

#### **Financial Strength**

· ·					
	RBK	Industry	Sector	S&P 500	<b>Company Rank in Industry</b>
Quick Ratio	1.9	2.0	1.4	1.2	35
Current Ratio	2.6	3.3	2.2	1.7	25
Total Debt to Equity	0.4	0.2	2.0	0.7	43
Long Term Debt to Equity	0.3	0.1	1.9	0.6	55
Interest Coverage for Trailing Twelve Months	22.3	18.9	9.0	14.3	53
					Worst 🔶 Best

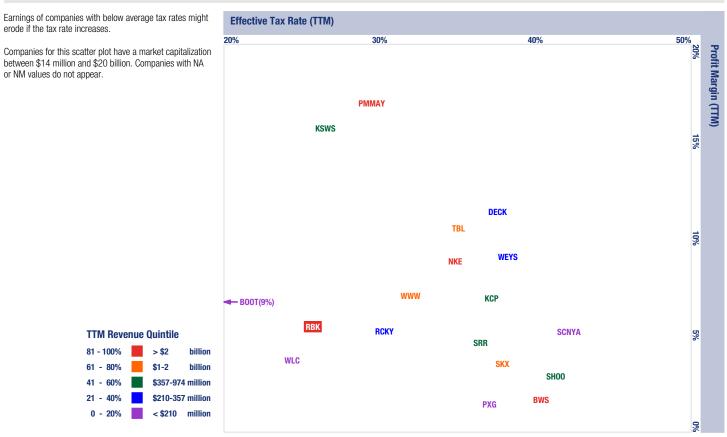
Values are for Most Recent Quarter unless noted otherwise. Reebok International Ltd. is more leveraged than the average for the Footwear industry.

#### Growth Rates (%)

% Growth Rate	RBK	Industry	Sector	S&P 500	Company Rank in Industry
Sales Growth For Most Recent Quarter	7.7	7.0	9.9	15.7	50
Sales Growth For Trailing 12 Months	11.7	11.5	11.5	15.1	63
Sales Growth For Past 5 Years	5.5	8.6	6.7	9.7	35
Capital Spending Growth for Past 5 Years	1.6	(6.3)	(6.6)	3.6	55
EPS Growth for Most Recent Quarter	70.0	19.4	14.7	20.6	82
EPS Growth for Trailing Twelve Months	44.0	28.6	17.7	20.9	88
EPS Growth for Past 5 Years	73.3	23.0	4.9	13.5	88
					Worst 🔶 Best

The 5 year revenue growth for Reebok International Ltd. is slower than the industry average. The 5 year earnings growth rate is faster than the industry average.

#### Industry Comparison of Profit Margin and Effective Tax Rate



Years are Fiscal Years. Currency in Thousands of U.S. Dollars (except per share values). Shares in Thousands.

	<b>1997</b> 12 Months Dec. 31, 1997	<b>1998</b> 12 Months Dec. 31, 1998	<b>1999</b> 12 Months Dec. 31, 1999	<b>2000</b> 12 Months Dec. 31, 2000	<b>2001</b> 12 Months Dec. 31, 2001	<b>2002</b> 12 Months Dec. 31, 2002	<b>2003</b> 12 Months Dec. 31, 2003	<b>2004</b> 12 Months Dec. 31, 2004
		Reclassified as of Dec. 31, 2000	Reclassified as of Dec. 31, 2001	Reclassified as of Dec. 31, 2001				
Net Sales Other Income	\$3,643,599 (6,158)	\$3,224,592 NA	\$2,899,872 NA	\$2,865,240 NA	\$2,992,878 NA	\$3,127,872 NA	\$3,485,316 NA	\$3,785,284 NA
Total Revenue	\$3,637,441	\$3,224,592	\$2,899,872	\$2,865,240	\$2,992,878	\$3,127,872	\$3,485,316	\$3,785,284
Cost of Sales	\$2,294,049	\$2,037,465	\$1,783,914	\$1,779,686	\$1,894,497	\$1,957,827	\$2,147,111	\$2,287,283
Selling Expense	1,069,433	1,043,199	971,945	915,387	913,941	954,596	1,085,841	1,203,654
Amortization Interest Expense	4,157 64,366	NA NA	NA NA	NA 38,271	NA 30,982	NA 23,848	NA 25,590	NA 26,073
Interest Income	(10,810)	0	0	(16,145)	(13,352)	(9,319)	(8,183)	(12,661)
Interest, Net Restructuring	NA 58,161	49,299 35,000	40,532 0	NA 0	NA 0	NA NA	NA NA	NA NA
Debt Extinguishment	NA	55,000 NA	NA	NA	NA	0	0	10,228
Special Charges	NA	NA	61,625	3,289	(532)	(407)	0	0
Other, Net Total Operating Expense	NA \$3,479,356	22,599 \$3,187,562	<u>13,818</u> <b>\$2,871,834</b>	8,947 <b>\$2,729,435</b>	11,536 <b>\$2,837,072</b>	5,940 <b>\$2,932,485</b>	805 \$3,251,164	4,911 \$3,519,488
Net Income Before Taxes	\$158,085	\$37,030	\$28,038	\$135,805	\$155,806	\$195,387	\$234,152	\$265,796
Provision for Income Taxes	12,490	<b>337,030</b> 11,925	<b>\$20,030</b> 10,093	49,000	48,300	60,570	<b>3234,132</b> 72,119	<b>\$205,790</b> 68,491
Net Income After Taxes	\$145,595	\$25,105	\$17,945	\$86,805	\$107,506	\$134,817	\$162,033	\$197,305
Minority Interest	(\$10,476)	(\$1,178)	(\$6,900)	(\$5,927)	(\$4,780)	(\$3,289)	(\$4,779)	(\$4,880)
Net Income Before Extra. Items	\$135,119	\$23,927	\$11,045	\$80,878	\$102,726	\$131,528	\$157,254	\$192,425
Accounting Change	NA	NA	NA	\$0	\$0	(\$5,070)	\$0	\$0
Net Income	\$135,119	\$23,927	\$11,045	\$80,878	\$102,726	\$126,458	\$157,254	\$192,425
DPS-Common Stock Gross Dividends - Common Stock	\$0.00 0	\$0.00 0	\$0.00 0	\$0.00 0	\$0.00 0	\$0.00 0	\$0.15 8,847	\$0.30 17,839
		-	-		-		.,.	,
EPS Reconciliation								
	1997	1998	1999	2000	2001	2002	2003	2004
Income Available to Com Excl ExtraOrd	\$135,119	\$23,927	\$11,045	\$80,878	\$102,726	\$131,528	\$157,254	\$192,425
Income Available to Com Incl ExtraOrd	\$135,119	\$23,927	\$11,045	\$80,878	\$102,726	\$126,458	\$157,254	\$192,425
Basic Weighted Average Shares	56,162	56,394	56,065	56,852	58,553	59,478	59,323	59,102
Basic EPS Excluding ExtraOrdinary Items	\$2.41	\$0.42	\$0.20	\$1.42	\$1.75	\$2.21	\$2.65	\$3.26
Basic EPS Including ExtraOrdinary Item	\$2.41	\$0.42	\$0.20	\$1.42	\$1.75	\$2.13	\$2.65	\$3.26
Dilution Adjustment	\$0	\$0	\$0	\$0	\$6,129	\$7,332	\$7,353	\$3,301
Diluted Net Income	\$135,119	\$23,927	\$11,045	\$80,878	\$108,855	\$133,790	\$164,607	\$195,726
Diluted Weighted Average Shares	58,309	57,029	56,530	57,724	65,496	68,013	67,763	64,122
Diluted EPS Excluding ExtraOrd Items Diluted EPS Including ExtraOrd Items	\$2.32 \$2.32	\$0.42 \$0.42	\$0.20 \$0.20	\$1.40 \$1.40	\$1.66 \$1.66	\$2.04 \$1.97	\$2.43 \$2.43	\$3.05 \$3.05
Normalized Income Before Taxes	\$216,246	\$72,030	\$89,663	\$139,094	\$155,274	\$194,980	\$234,152	\$276,024
Inc Tax Ex Impact of Sp Items	17,085	23,251	32,278	50,187	48,135	60,444	72,119	71,127
Normalized Income After Taxes	\$199,161	\$48,779	\$57,385	\$88,907	\$107,139	\$134,536	\$162,033	\$204,897
Normalized Inc. Avail to Com.	\$188,685	\$47,601	\$50,485	\$82,980	\$102,359	\$131,247	\$157,254	\$200,017

Trend Graphs on next page

\$2.65

\$2.43

Basic Normalized EPS

Diluted Normalized EPS

\$3.36

\$3.24

\$0.84

\$0.83

\$0.90

\$0.89

\$1.46

\$1.44

\$1.75

\$1.66

\$2.21

\$2.04

\$3.38

\$3.17

Years are Fiscal Years. Currency in Thousands of U.S. Dollars (except per share values). Shares in Thousands.

#### **Income Statement Trend Graphs**

Bar graphs of specific Income Statement items can be used to help in identifying volatility.

Fiscal Year 2004
Fiscal Year 2003
Fiscal Year 2002
Fiscal Year 2001
Fiscal Year 2000
Fiscal Year 1999
Fiscal Year 1998
Fiscal Year 1997

Ann	ual EBITD Margin (%)
8.7	
8.4	
7.9	
7.3	
7.7	
2.6	
2.6	
7.4	

EPS Diluted (Excl. Extraord.)					
\$3.05					
\$2.43					
\$2.04					
\$1.66					
\$1.40					
\$0.20	•				
\$0.42					
\$2.32					

#### **Net Annual Revenue**

NCL AIIIIUA	I NEVELIUE
\$3,785,284	
\$3,485,316	
\$3,127,872	
\$2,992,878	
\$2,865,240	
\$2,899,872	
\$3,224,592	
\$3,637,441	

Annual Gross Margin (%)

39.6	
38.4	
37.4	
36.7	
37.9	
38.5	
36.8	
36.9	

Years are Fiscal Years. Currency in Thousands of U.S. Dollars. Shares in Thousands.

Annual Balance Sheet

	1997	1998	1999	2000	2001	2002	2003	2004
	As of Dec. 31, 1997	As of Dec. 31, 1998	As of Dec. 31, 1999	As of Dec. 31, 2000	As of Dec. 31, 2001	As of Dec. 31, 2002	As of Dec. 31, 2003	As of Dec. 31, 2004
Assets		Restated as of Dec. 31, 1999	Reclassified as of Dec. 31, 2000		Reclassified as of Dec. 31, 2002			
Cash/Equivalents	\$209,766	\$180,070	\$281,744	\$268,665	\$413,281	\$642,367	\$693,599	\$565,233
Accounts Rcvbl.	605,732	565,213	463,621	471,846	438,612	482,656	603,143	741,879
Allowance	(44,003)	(47,383)	(46,217)	(48,016)	(55,240)	(60,906)	(70,823)	(81,280)
Inventory	563,735	535,168	414,616	393,599	362,927	399,664	352,692	458,435
Prepaid Expenses	54,404	50,309	41,227	37,396	30,835	32,137	48,169	61,730
Deferred Taxes	75,186	79,484	88,127	101,715	104,280	117,649	100,070	111,516
Total Current Assets	\$1,464,820	\$1,362,861	\$1,243,118	\$1,225,205	\$1,294,695	\$1,613,567	\$1,726,850	\$1,857,513
Buildings	\$75,380	\$68,776	\$65,863	\$55,184	\$46,714	\$48,249	\$53,486	\$64,143
Land	9,037	8,699	8,699	7,508	6,663	6,663	6,798	12,879
Machinery/Equip. Leasehold Improv	221,114 48,663	264,642 56,701	285,533 61,590	249,854 43,433	250,075 46,011	266,543 57,622	310,635 65,554	344,092 78,372
Depreciation	(197,235)	(226,233)	(243,574)	(214,144)	(215,511)	(244,310)	(286,708)	(315,687)
Purchase Price Excess	33,579	38,900	39,600	38,080	(213,311) NA	(244,310) NA	(200,700) NA	(313,007) NA
Amortization	(8,098)	NA	00,000 NA	NA	NA	NA	NA	NA
Goodwill	NA	NA	NA	NA	31,294	23,431	24,690	124,125
Purchased Technology Company Tradename and	52,827	52,827	52,827	52,827	NA	NA	NA	NA
Trademarks	47,254	47,678	51,384	51,927	27,860	27,860	27,860	152,262
Licenses	NA	NA	NA	NA	13,600	13,600	13,600	8,742
Prepaid NHL Royalty	NA	NA	NA	NA	NA	NA	0	32,176
Other	13,699	12,969	12,969	12,969	4,492	4,492	4,492	6,892
Amortization	(73,477)	(83,726)	(87,888)	(91,515)	(560)	(2,131)	(3,656)	(3,934)
Deferred Taxes	19,371	43,147	43,868	18,110	16,094	19,391	22,478	44,892
Other	49,163	37,383	30,139	13,608	21,746	25,795	23,663	34,161
Total Assets	\$1,756,097	\$1,684,624	\$1,564,128	\$1,463,046	\$1,543,173	\$1,860,772	\$1,989,742	\$2,440,628
Liabilities								
Accounts Payable	\$192,142	\$203,144	\$153,998	\$172,035	\$127,286	\$166,148	\$155,904	\$183,853
Accrued Expenses	219,386	177,133	241,322	272,076	262,523	350,019	374,849	386,725
Notes Payable	40,665	48,070	27,614	8,878	18,994	18,971	8,055	63,179
Cur.Port.LT Debt Taxes Payable	121,000 4,260	86,640 27,597	185,167 8,302	13,813 21,337	97 40,506	125 44,657	163 27,017	100,627 71,930
Total Current Liabilities	\$577,453	\$542,584	\$616,403	\$488,139	<b>\$449,406</b>	\$579,920	\$565,988	\$806,314
Long Term Debt	\$639,355	\$554,432	\$370,302	\$345,015	\$351,210	\$353,329	\$353,225	\$360,126
Total Long Term Debt	\$639,355	\$554,432	\$370,302	\$345,015	\$351,210	\$353,329	\$353,225	\$360,126
Minority Int.	\$32,132	\$46,672	\$48,607	\$22,029	\$22,619	\$42,953	\$11,657	\$8,514
Other LT Liabs.	NA	NA	NA	NA	NA	NA	25,162	45,718
Put Options	NA	16,559	0	0	NA	NA	NA	NA
Total Liabilities	\$1,248,940	\$1,160,247	\$1,035,312	\$855,183	\$823,235	\$976,202	\$956,032	\$1,220,672
Shareholder Equity								
Common Stock	\$931	\$933	\$930	\$962	\$981	\$992	\$1,011	\$1,018
Retained Erngs.	1,145,271	1,156,739	1,170,885	1,301,269	1,453,348	1,602,453	1,796,321	1,985,324
Treasury Stock	(617,620)	(617,620)	(617,620)	(653,370)	(660,422)	(660,422)	(740,189)	(780,510)
Trans. Adjust.	(21,285)	(15,649)	(25,379)	NA	NA (0.700)	NA	NA	NA
Unearned Comp. Compreh. Income	(140)	(26)	0 NA	(1,402) (39,596)	(2,736) (71,233)	(1,730)	(1,225) (22,208)	(5,804) 19,928
Total Equity	NA \$507,157	NA \$524,377	\$528,816	\$607,863	<b>\$719,938</b>	(56,723) <b>\$884,570</b>	\$1,033,710	\$1,219,956
Total Liabilities & Shareholders'								
Equity	\$1,756,097	\$1,684,624	\$1,564,128	\$1,463,046	\$1,543,173	\$1,860,772	\$1,989,742	\$2,440,628
S/O-Common Stock	56,400	56,590	56,270	57,492	59,039	60,224	59,608	59,208
Total Common Shares Outstanding	56,400	56,590	56,270	57,492	59,039	60,224	59,608	59,208
·					·			
T/S-Common Stock	NA	36,716	36,716	38,716	39,011	39,011	41,473	42,619

Trend Graphs on next page

Years are Fiscal Years. Currency in Thousands of U.S. Dollars. Shares in Thousands.

#### **Balance Sheet Trend Graphs**

Bar graphs of specific Balance Sheet items can be used to help in identifying volatility.

Fiscal Year 2004 Fiscal Year 2003 Fiscal Year 2002 Fiscal Year 2001 Fiscal Year 2000 Fiscal Year 1999 Fiscal Year 1998 Fiscal Year 1997







Shares Outstanding

59,208	
59,608	
60,224	
59,039	
57,492	
56,270	
56,590	
56,400	

Years are Fiscal Years. Currency in Thousands of U.S. Dollars.

#### **Annual Cash Flow Statement**

	<b>1997</b>	1998	1999	2000	2001	2002	2003	2004
	12 Months Dec. 31, 1997	12 Months Dec. 31, 1998	12 Months Dec. 31, 1999	12 Months Dec. 31, 2000	12 Months Dec. 31, 2001	12 Months Dec. 31, 2002	12 Months Dec. 31, 2003	12 Months Dec. 31, 2004
	Reclassified as of	Reclassified as of	Reclassified as of	Reclassified as of	Dec. 31, 2001	Dec. 31, 2002	Dec. 51, 2005	Dec. 31, 2004
Cash From (Used By) Operations	Dec. 31, 1998	Dec. 31, 1999	Dec. 31, 2001	Dec. 31, 2001				
Net Income	\$135.119	\$23.927	\$11.045	\$80.878	\$102.726	\$126.458	\$157.254	\$192.425
Depreciation	47.423	48.017	48.643	46.201	36.619	32.033	35.636	38.845
Deferred Taxes	(17,285)	(28,074)	(9,364)	12,170	(549)	681	14,491	(41,256)
Accounting Change	(17,200) NA	NA	NA	0	(0.10)	5,070	0	(11,200)
Loss on Early Debt Extinguishment	NA	NA	NA	NĂ	NĂ	0	0	10.228
Sale CML Stock/Other	10,476	1,178	6,900	5,927	4,780	3,289	4,779	4,880
Special Charges	58,161	35,000	61,625	3,289	(532)	(407)	0	0
Sale of Assets	NA	NA	NA	1,263	(815)	Ó	NA	NA
Accounts Receivable	(13,915)	63,951	85,698	(15,853)	34,366	(24,982)	(85,138)	(31,174)
Inventory	(47,937)	39,134	109,381	1,078	30,825	(18,579)	64,983	(24,563)
Prepaid Expense	(28,613)	4,734	5,986	8,116	4,840	(9,030)	(11,654)	(16,710)
Payables/Accrued	18,295	(65,616)	(18,338)	24,853	(51,387)	100,365	(30,299)	(3,821)
Taxes Payable	(59,257)	25,634	(19,951)	15,197	23,838	11,740	(8,468)	51,660
Dividends	NA	NA	(17,966)	NA	(8,469)	(2,543)	(6,143)	(4,852)
Other	24,458	3,892	NA	NA	NA	NA	NA	NA
Cash from Operating Activities	\$126,925	\$151,777	\$263,659	\$183,119	\$176,242	\$224,095	\$135,441	\$175,662
Plus: Cash From (Used By) Invest	ment Activities							
Capital Expenditures	(\$23,910)	(\$53,616)	(\$51,197)	(\$29,158)	(\$27,402)	(\$27,608)	(\$44,475)	(\$55,459)
Acq. The Hockey Company	(¢20,010) NA	(¢00,010) NA	(¢01,101) NA	(¢20,100) NA	(¢2., 102) NA	(\$2.,000)	(0 , 0)	(197,721)
Sale of Assets	NA	NA	NA	42,438	18,582	0	NA	NA
Investment in Subs.	NA	NA	NA	(2,476)	(18,516)	0	0	(2,000)
Cash from Investing Activities	(\$23,910)	(\$53,616)	(\$51,197)	\$10,804	(\$27,336)	(\$27,608)	(\$44,475)	(\$255,180)
Plus: Cash From (Used By) Finan	aing Activition							
Pay./Min. Int./Other	(\$3,900)	(\$6,649)	NA	\$0	NA	NA	NA	NA
Other. Net	(\$3,900)	(\$0,049) 2,002	NA 0	\$U 0	NA	NA	NA	NA
Dividends Paid	0	2,002	0	0	0	0	(8,847)	(17,839)
Dividends Falu	0	0	0	0	0	0	(0,047)	(17,039)
Emply. Stock Issue	\$17,163	\$5,008	\$2,982	\$10,683	\$24,885	\$18,637	\$35,042	\$44,432
Shrs./Common/Treas.	\$0	(\$3,366)	(\$16,559)	\$0	(\$7,052)	\$0	(\$79,767)	(\$83,264)
Dura Oran Dahant					<b>0044</b> 700	<b>\$</b> 0	<b>\$</b> 0	<b>#C 4C 000</b>
Proc. Conv. Debent.	NA (150.000)	NA (101 010)	NA (05.000)	NA (100.000)	\$244,729	\$0	\$0	\$646,800
LT Debt Repayment	(156,966)	(121,016)	(85,020)	(196,086)	(257,372)	(39)	(490)	(697,957)
Line of Credit	\$27,296	\$2,048	(\$22,269)	(\$17,353)	(\$5,792)	(\$994)	(\$11,488)	\$54,176
Cash from Financing Activities	(\$116,407)	(\$121,973)	(\$120,866)	(\$202,756)	(\$602)	\$17,604	(\$65,550)	(\$53,652)
Foreign Exchange Effects	(\$9,207)	(\$5,884)	\$10,078	(\$4,246)	(\$3,688)	\$14,995	\$25,816	\$4,804
Equals: Increase (Decrease) In Ca		(**** ****	<b>.</b>				<b></b>	
Net Change in Cash	(\$22,599)	(\$29,696)	\$101,674	(\$13,079)	\$144,616	\$229,086	\$51,232	(\$128,366)
			¢100.070	¢001 744	\$268,665	¢410.001	<b>#C40.0C7</b>	¢000 500
	\$232,365	\$209,766	\$180,070	\$281,744		\$413,281	\$642,367	\$693,599
Net Cash - Ending Balance	209,766	180,070	281,744	268,665	413,281	642,367	693,599	565,233
Net Cash - Beginning Balance Net Cash - Ending Balance Cash Interest Paid	209,766 59,683	180,070 58,224	281,744 43,620	268,665 36,162	413,281 27,663	642,367 23,992	693,599 25,593	565,233 27,918
Net Cash - Ending Balance	209,766	180,070	281,744	268,665	413,281	642,367	693,599	565,233

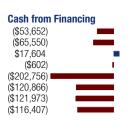
#### **Cash Flow Trend Graphs**

Bar graphs of specific Cash Flow items can be used to help in identifying volatility.









Net Change i	n Cash
(\$128,366)	
\$51,232	
\$229,086	
\$144,616	
(\$13,079)	
\$101,674	
(\$29,696)	
(\$22,599)	

### **Quarterly Financial Statements**

Years are Fiscal Years. Currency in Thousands of U.S. Dollars (except per share values). Shares in Thousands.

#### **Quarterly Income Statement**

	<b>Q3 2003</b> 3 Months Sept. 30, 2003	<b>Q4 2003</b> 3 Months Dec. 31, 2003 Reclassified as of Dec. 31, 2004	<b>Q1 2004</b> 3 Months Mar. 31, 2004	<b>Q2 2004</b> 3 Months Jun. 30, 2004	<b>Q3 2004</b> 3 Months Sept. 30, 2004	<b>Q4 2004</b> 3 Months Dec. 31, 2004	<b>Q1 2005</b> 3 Months Mar. 31, 2005	<b>Q2 2005</b> 3 Months Jun. 30, 2005
Net Sales	\$1,040,845	\$843,615	\$831,861	\$813,565	\$1,164,733	\$975,125	\$925,035	\$876,235
Total Revenue	<b>\$1,040,845</b>	<b>\$843,615</b>	<b>\$831,861</b>	<b>\$813,565</b>	<b>\$1,164,733</b>	<b>\$975,125</b>	<b>\$925,035</b>	<b>\$876,235</b>
Cost of Sales Selling Expense Interest, Net Debt Extinguishment Other, Net <b>Total Operating Expense</b>	\$629,110 312,183 4,581 0 <u>7</u> <b>\$945,881</b>	\$521,640 276,980 4,269 0 270 <b>\$803,159</b>	\$497,742 266,129 3,544 0 <u>1,836</u> <b>\$769,251</b>	\$495,788 271,113 1,643 10,228 <u>2,891</u> <b>\$781,663</b>	\$694,110 346,109 4,266 (489) <b>\$1,043,996</b>	\$599,643 320,303 3,959 0 673 <b>\$924,578</b>	\$552,075 303,875 2,676 NA <u>1,187</u> <b>\$859,813</b>	\$520,657 299,105 2,634 0 <u>1,495</u> <b>\$823,891</b>
Net Income Before Taxes	<b>\$94,964</b>	\$40,456	\$62,610	\$31,902	\$120,737	\$50,547	\$65,222	<b>\$52,344</b>
Provision for Income Taxes	29,838	12,267	19,096	9,730	36,824	2,841	19,619	14,971
Net Income After Taxes	<b>\$65,126</b>	\$28,189	\$43,514	\$22,172	\$83,913	<b>\$47,706</b>	\$45,603	<b>\$37,373</b>
Minority Interest	(\$2,434)	(\$67)	(\$2,410)	(\$420)	(\$2,087)	\$37	(\$2,374)	(\$285)
Net Income Before Extra. Items	<b>\$62,692</b>	<b>\$28,122</b>	<b>\$41,104</b>	<b>\$21,752</b>	<b>\$81,826</b>	<b>\$47,743</b>	<b>\$43,229</b>	<b>\$37,088</b>
Net Income	\$62,692	\$28,122	\$41,104	\$21,752	\$81,826	\$47,743	\$43,229	\$37,088
DPS-Common Stock	\$0.15	\$0.00	\$0.15	\$0.00	\$0.15	\$0.00	\$0.15	\$0.00
Gross Dividends - Common Stock	8,847	0	NA	0	NA	0	NA	0

#### **EPS Reconciliation** Q3 2003 Q4 2003 Q1 2004 Q2 2004 Q3 2004 Q4 2004 Q1 2005 Q2 2005 **Income Available to Com Excl** Extra0rd \$62,692 \$28,122 \$41,104 \$21,752 \$81,826 \$47,743 \$43,229 \$37,088 **Income Available to Com Incl** ExtraOrd \$62,692 \$28,122 \$41,104 \$21,752 \$81,826 \$47,743 \$43,229 \$37,088 Basic Weighted Average Shares 59,008 59,307 59,681 59,652 58,472 58,400 59,331 59,775 Basic EPS Excluding ExtraOrdinary Items \$1.06 \$0.47 \$0.69 \$0.36 \$1.40 \$0.82 \$0.73 \$0.62 Basic EPS Including ExtraOrdinary \$0.69 Item \$1.06 \$0.47 \$0.36 \$1.40 \$0.82 \$0.73 \$0.62 \$1,806 \$184 **Dilution Adjustment** \$1,849 \$1,846 \$959 (\$1,000) \$0 \$186 **Diluted Net Income** \$64,498 \$29,971 \$42,950 \$22,711 \$80,826 \$47,743 \$43,415 \$37,272 Diluted Weighted Average Shares 67,505 68,037 64,960 60,113 62,337 62,632 68,418 61,061 Diluted EPS Excluding ExtraOrd Items \$0.96 \$0.35 \$1.34 \$0.60 \$0.44 \$0.63 \$0.78 \$0.70 Diluted EPS Including ExtraOrd Items \$0.96 \$0.44 \$0.63 \$0.35 \$1.34 \$0.78 \$0.70 \$0.60 **Normalized Income Before Taxes** \$94,964 \$40,456 \$62,610 \$42,130 \$120,737 \$50,547 \$65,222 \$52,344 Inc Tax Ex Impact of Sp Items 29.838 12.850 12.267 19.096 36.824 2.841 19.619 14.971 **Normalized Income After Taxes** \$65,126 \$28,189 \$29,280 \$83,913 \$47,706 \$45,603 \$37,373 \$43,514 Normalized Inc. Avail to Com. \$62,692 \$28,122 \$41,104 \$28,860 \$81,826 \$47,743 \$43,229 \$37,088 Basic Normalized EPS \$1.06 \$0.48 \$0.82 \$0.73 \$0.62 \$0.47 \$0.69 \$1.40 **Diluted Normalized EPS** \$1.34 \$0.96 \$0.44 \$0.63 \$0.46 \$0.78 \$0.70 \$0.60

Trend Graphs on next page

#### Quarterly Financial Statements Years are Fiscal Years.

Currency in Thousands of U.S. Dollars (except per share values). Shares in Thousands.

#### **Income Statement Trend Graphs**

Bar graphs of specific Income Statement items can be used to help in identifying volatility.





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### **Quarterly Financial Statements**

Years are Fiscal Years. Currency in Thousands of U.S. Dollars. Shares in Thousands.

Quarterly Balance Sheet								
	Q3 2003	Q4 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	Q1 2005	Q2 2005
	As of Sept. 30, 2003	As of Dec. 31, 2003	As of Mar. 31, 2004	As of Jun. 30, 2004	As of Sept. 30, 2004	As of Dec. 31, 2004	As of Mar. 31, 2005	As of Jun. 30, 2005
Assets	Jept. 30, 2003	Dec. 31, 2003	Wal. 51, 2004	Juli. 30, 2004	3ept. 30, 2004	Dec. 31, 2004	Mar. 51, 2005	Jun. 30, 2003
Cash/Equivalents	\$452,240	\$693,599	\$614,872	\$501,377	\$269,563	\$565,233	\$483,388	\$455,594
Accounts Receivable	757,791	603,143	637,252	699,843	891,710	741,879	791,965	747,088
Allowance	(70,477)	(70,823)	(72,951)	(76,579)	(77,570)	(81,280)	(84,276)	(77,082)
Inventory	410,955	352,692	408,781	539,392	505,009	458,435	470,233	541,049
Prepaid Expenses	49,499	48,169	56,008	64,640	73,289	61,730	78,301	107,136
Deferred Taxes Total Current Assets	<u>118,943</u> <b>\$1,718,951</b>	100,070 <b>\$1,726,850</b>	<u>98,483</u> <b>\$1,742,445</b>	116,697 <b>\$1,845,370</b>	117,047 <b>\$1,779,048</b>	<u>111,516</u> <b>\$1,857,513</b>	113,384 <b>\$1,852,995</b>	118,768 \$1,892,553
Total current Assets	\$1,710,951	\$1,720,000	<b>\$1,742,44</b> 5	<b>\$1,04</b> 0,370	\$1, <i>11</i> 9,040	\$1,007,013	\$1,002,990	<b>\$1,092,000</b>
Property/Plant, Net	\$142,175	\$149,765	\$149,562	\$160,542	\$166,919	\$183,799	\$183,510	\$183,421
Goodwill	23,431	24,690	24,690	82,817	88,156	124,125	126,052	126,909
Intangibles	43,474	42,296	41,696	199,881	198,629	196,138	195,919	195,592
Deferred Taxes	15,598	22,478	20,581	19,511	23,632	44,892	41,568	44,440
Other	24,620	23,663	25,166	29,736	29,554	34,161	31,122	30,932
Total Assets	\$1,968,249	\$1,989,742	\$2,004,140	\$2,337,857	\$2,285,938	\$2,440,628	\$2,431,166	\$2,473,847
Liabilities								
Accounts Payable	\$148,879	\$155,904	\$137,123	\$183,257	\$173,563	\$183,853	\$165,593	\$170,591
Accrued Expenses	357,301	374,849	333,035	359,955	351,653	386,725	339,807	312,782
Notes Payable	13,668	8,055	17,338	15,772	39,560	63,179	56,006	64,122
Cur.Port. LT Debt	144	163	161	152,907	100,170	100,627	100,464	100,295
Taxes Payable	55,752	27,017	37,364	39,834	63,261	71,930	73,162	71,306
FAS 133 Liability	NA	NA	NA	NA	17,457	NA	NA	NA
Total Current Liabilities	\$575,744	\$565,988	\$525,021	\$751,725	\$745,664	\$806,314	\$735,032	\$719,096
Long Term Debt	\$353,064	\$353,225	\$353,017	\$452,880	\$359,271	\$360,126	\$359,815	\$359,663
Total Long Term Debt	\$353,064	\$353,225	\$353,017	\$452,880	\$359,271	\$360,126	\$359,815	\$359,663
Minority Interest	\$44,448	\$11,657	\$43,882	\$35,769	\$35.184	\$8,514	\$10.444	\$9,923
Other LT Liabs.	NA	25,162	NA	NA	NA	45,718	41,775	45,461
Total Liabilities	\$973,256	\$956,032	\$921,920	\$1,240,374	\$1,140,119	\$1,220,672	\$1,147,066	\$1,134,143
Ob a walk a lide at Energite								
Shareholder Equity Common Stock	\$1,001	\$1,011	\$1,014	\$1,019	\$1,020	\$1,018	\$1,023	\$1,023
Retained Earnings	1,740,074	1,796,321	1,838,860	1,874,318	1,949,106	1,985,324	2,035,754	2,073,007
Treasury Stock	(722,045)	(740,189)	(741,683)	(780,510)	(817,527)	(780,510)	(780,510)	(780,510)
Compreh. Income	(22,749)	(22,208)	(14,980)	4,710	15,269	19,928	35,290	52,902
Unearned Comp.	(1,288)	(1,225)	(991)	(2,054)	(2,049)	(5,804)	(7,457)	(6,718)
Total Equity	\$994,993	\$1,033,710	\$1,082,220	\$1,097,483	\$1,145,819	\$1,219,956	\$1,284,100	\$1,339,704
Total Liabilities & Shareholders'								
Equity	\$1,968,249	\$1,989,742	\$2,004,140	\$2,337,857	\$2,285,938	\$2,440,628	\$2,431,166	\$2,473,847
0/0.0								
S/O-Common Stock Total Common Shares	59,074	59,608	59,930	59,306	58,267	59,208	59,693	59,717
Outstanding	59,074	59,608	59,930	59,306	58,267	59,208	59,693	59,717
T/S-Common Stock	40,997	41,473	41,511	42,618	43,721	42,619	42,619	42,619

#### **Balance Sheet Trend Graphs**

Bar graphs of specific Balance Sheet items can be used to help in identifying volatility.

Second Quarter 2005 First Quarter 2005
Fourth Quarter 2004
Third Quarter 2004
Second Quarter 2004
First Quarter 2004
Fourth Quarter 2003
Third Quarter 2003

Cash and Equivalents	
\$455,594	
\$483,388	
\$565,233	
\$269,563	
\$501,377	
\$614,872	
\$693,599	
\$452,240	

Total Liabil	ities
\$1,134,143	
\$1,147,066	
\$1,220,672	
\$1,140,119	
\$1,240,374	
\$921,920	
\$956,032	
\$973,256	

Total Equity
\$1,339,704
\$1,284,100
\$1,219,956
\$1,145,819
\$1,097,483
\$1,082,220
\$1,033,710
\$994,993

#### Shares Outstanding

59,717	
59,693	
59,208	
58,267	
59,306	
59,930	
59,608	
59,074	

### **Quarterly Financial Statements**

Years are Fiscal Years. Currency in Thousands of U.S. Dollars.

### **Quarterly Cash Flow Statement**

	Q3 2003	Q4 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	Q1 2005	Q2 2005
	9 Months	12 Months	3 Months	6 Months	9 Months	12 Months	3 Months	6 Months
	Sept. 30, 2003	Dec. 31, 2003	Mar. 31, 2004	Jun. 30, 2004	Sept. 30, 2004	Dec. 31, 2004	Mar. 31, 2005	Jun. 30, 2005
Oach From (lload Du) Operations				Reclassified as of Jun. 30, 2005				
Cash From (Used By) Operations Net Income	\$129.133	\$157,254	\$41.104	\$62.857	\$144.683	\$192.425	\$43.229	\$80.317
Depreciation	26,118	35,636	9,221	ەەر_ <sub>402</sub> ,007 17,952	28,085	38,845	543,229 11,626	23,022
Deferred Taxes	2.498	14.491	3,484	(13,660)	(10,417)	(41,256)	2.114	(4,354)
Early Extinguishment of Debt	2,430 NA	NA	0,404 NA	10,228	4,916	10,228	2,114 NA	(4,004)
CML Stock/Other	NA	4.779	NA	NA	NA	NA	NA	NĂ
Minority Interest	4,711	NA	2,410	2,830	4,917	4,880	2,374	2,659
Accounts Receivable	(257,458)	(85,138)	(31,664)	(19,460)	(204,345)	(31,174)	(54,336)	(30,039)
nventory	(4,894)	64,983	(54,714)	(120,558)	(82,411)	(24,563)	(14,028)	(93,020)
Prepaid Expense	(15,118)	(11,654)	(7,343)	(19,805)	(12,262)	(16,710)	(14,717)	(19,108)
Payables/Accrued	(7,338)	(30,299)	(44,695)	4,406	(579)	(3,821)	(37,720)	(34,665)
Taxes Payable	14,217	(8,468)	12,107	27,123	42,793	51,660	4,024	4,021
Dividends	(1,566)	(6,143)	NA	0	(4,852)	(4,852)	NA	NA
Cash from Operating Activities	(\$109,697)	\$135,441	(\$70,090)	(\$48,087)	(\$89,472)	\$175,662	(\$57,434)	(\$71,167)
Plus: Cash From (Used By) Inves	tmont Activition							
Capital Expenditures	(\$30,227)	(\$44,475)	(\$8,163)	(\$15,795)	(\$30,346)	(\$55,459)	(\$10,528)	(\$22,488)
Purchase of The Hockey Company	(\$30,227) NA	(544,475) NA	(50,103) NA	(193,052)	(347,066)	(\$55,459) (197,721)	(\$10,528) NA	(\$22,400) ()
nvestment in Subs.	NA	NA	NA	(193,032) NA	(347,000) NA	(197,721) (2.000)	NA	NA
Cash from Investing Activities	(\$30,227)	(\$44,475)	(\$8,163)	(\$208,847)	(\$377,412)	(\$255,180)	(\$10,528)	(\$22,488)
ash nom investing Addvides	(#00,227)	(\$11,110)	(40,100)	(#200,047)	(\$011,412)	(\$200,100)	(\$10,020)	(422,400)
Plus: Cash From (Used By) Finar	ncing Activities							
Dividends Paid	(\$8,847)	(\$8,847)	(\$8,972)	(\$8,972)	(\$17,781)	(\$17,839)	(\$8,952)	(\$8,952)
Common Stock	13,773	35,042	8,625	18,777	19,991	44,432	12,625	16,162
Repurchase Common	(61,623)	(79,767)	(1,494)	(40,321)	(77,338)	(83,264)	(1,765)	(5,655)
_ong Term Debt	NA	NA	NA	\$350.000	\$343.000	\$646.800	NA	\$0
Repayment LT Debt	(440)	(490)	(138)	(255,638)	(250,725)	(697,957)	(192)	(112)
Line of Credit	(\$5,813)	(\$11,488)	\$9,185	\$8,091	\$31,080	\$54,176	(\$7,493)	\$5,811
0	(\$20.050)	(405 550)	A7 000	<b>\$71 007</b>	<b>640 007</b>	(450.050)	(65 777)	A7.054
Cash from Financing Activities	(\$62,950)	(\$65,550)	\$7,206	\$71,937	\$48,227	(\$53,652)	(\$5,777)	\$7,254
Foreign Exchange Effects	\$12,747	\$25,816	(\$7,680)	(\$7,225)	(\$5,379)	\$4,804	(\$8,106)	(\$23,238)
Equals: Increase (Decrease) In C		¢51 000	(470 707)	(\$100.000)	(\$404.000)	(#100.000)	(401.045)	(#100.000)
Net Change in Cash	(\$190,127)	\$51,232	(\$78,727)	(\$192,222)	(\$424,036)	(\$128,366)	(\$81,845)	(\$109,639)
Vet Cash - Beginning Balance	\$642,367	\$642,367	\$693,599	\$693,599	\$693,599	\$693,599	\$565,233	\$565,233
Net Cash - Ending Balance	452,240	693,599	614,872	501,377	269,563	565,233	483,388	455,594
Cash Interest Paid	24,005	25,593	11,038	14,733	20,102	27,918	7,118	14,425
Cash Taxes Paid	35,014	62,320	3,830	11,658	33,752	56,709	12,596	33,690

#### **Cash Flow Trend Graphs**

Bar graphs of specific Cash Flow items can be used to help in identifying volatility.









Net Change in Cash

(\$109,639)	
(\$81,845)	
(\$128,366)	
(\$424,036)	
(\$192,222)	
(\$78,727)	
\$51,232	
(\$190,127)	