

FINANCIAL SERVICES

REQUIREMENTS FOR THE BACHELOR OF SCIENCE DEGREE IN BUSINESS ADMINISTRATION WITH AN OPTION IN FINANCIAL SERVICES

Note: Students who select the Financial Services option may not also select other options or degree programs within the College of Business and Economics. Students may not be able to complete this option by attending only at night.

Check course descriptions for prerequisite courses. Prerequisites must be completed prior to enrolling in the course.

A. LOWER DIVISION REQUIRED COURSES (27 Units)

COMP 100	Computers: Their Impact and Use	3
BUS 205	Business Communications	3
ECON 160	Principles of Microeconomics (GE, Social Sciences)	3
ECON 161	Principles of Macroeconomics (GE, Social Sciences)	3
MATH 103 ¹	Calculus for Business Applications	3
SOM 120 ²	Basic Business Statistics	3
ACCT 220	Introduction to Financial Accounting	3
ACCT 230	Introduction to Managerial Accounting	3
BLAW 280	Business Law I (GE, Lifelong Learning)	3

¹ MATH 103 must be completed with a grade of "C" or better. Also satisfied by a "C" or better in MATH 150A or 255A.

² The 4-unit MATH 140 course also satisfies this requirement.

B. COMMON UPPER DIVISION REQUIRED COURSES (19 UNITS)

BUS 302	Gateway Experience	3
& BUS 302L	Gateway Experience Lab	1
FIN 303	Financial Management	3
MGT 360	Management and Organizational Behavior	3
MKT 304	Introduction to Marketing Management	3
SOM 306	Operations Management	3
BUS 497	Capstone (senior status required)	3

C. COMMON REQUIRED UPPER DIVISION COURSE FOR THE MAJORS IN FINANCE, REAL ESTATE, AND FINANCIAL SERVICES (3 Units)

BLAW 308	Business Law II	3
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D. COMMUNICATION COURSE: *select one course from the following: (3 Units)*

ENGL 306	Report Writing	3
ENGL 305	Intermediate Expository Writing	3
ENGL 407	Composition and the Professions	3
PHIL 305	Business Ethics and Public Policy (GE, Lifelong Learning)	3
COMS 323	Group Communication (GE, Lifelong Learning)	3
COMS 421	Business Professional and Technical Communication	3
COMS 443	Rhetoric in Business	3

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION

In addition to the courses shown above, the student must complete 15 units in section E and 3 units in section F shown below.

E. REQUIRED FINANCIAL SERVICES COURSES (15 Units)

FIN 432	Investment Analysis and Management	3
FIN 442	Theory and Practice of Financial Planning	3
FIN 336	Principles of Insurance	3
FIN 431	Risk Management	3
Or FIN 434	Advanced Topics in Risk & Insurance	
BLAW 409	Wills, Estates and Trusts	3

F. BREADTH AND PERSPECTIVE COURSE REQUIREMENTS: Students will select 3 units (one course) from the following:

ECON 311	Money, Banking & the Federal Reserve (GE, Social Sciences)	3
FIN 338	Principles of Real Estate	3
FIN 438	Management of Financial Institutions	3
IS 312	Information Systems for Business (previously IS 302)	3
ACCT 440 ³	Taxation of Business Entities	3

³ ACCT 440 has additional prerequisites beyond the required courses shown above.

TOTAL UNITS IN THE MAJOR: 70

GENERAL EDUCATION (29 Units)

Three units of the mathematics requirement satisfy the Basic Skills, Mathematics requirement. BLAW 280 satisfies 3 units of the Lifelong Learning requirements. ECON 160 and 161 satisfy 6 units of the Social Sciences Requirement. COMP 100 satisfies one additional unit.

TITLE V (6 Units) U.S. History and State and Local Government

ADDITIONAL UNITS (15 Units) These are unrestricted elective units.

TOTAL UNITS REQUIRED FOR THE DEGREE IN BUSINESS ADMINISTRATION: 120 Units

Note: Students who select the Financial Services option may not also select other options or degree programs within the College of Business and Economics.

See our website for information about 4 year and 5 year graduation plans:
<http://www.csun.edu/fin/themajor.html>

FOR FURTHER INFORMATION, CONTACT

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