

COURSE LIST - BUSINESS LAW

LOWER-DIVISION

BLAW 280. BUSINESS LAW I (3)

Prerequisites: Completion of lower-division writing requirements and sophomore standing. Study of the role of law in business including the study of legal institutions and their role in facilitating and regulating business. Includes a study of the legal system, civil litigation, torts, and the formation and performance of contracts.

UPPER-DIVISION

BLAW 308. BUSINESS LAW II (3)

Prerequisite: BLAW 280. **Corequisite/Prerequisite for BSBA majors:** BUS 302, BUS 302L. Study of the role of law in business including the study of legal institutions and their role in facilitating and regulating business. Includes agency and employment law, the various forms of business organizations and securities law.

BLAW 391. WOMEN AND THE LAW (3)

Prerequisites: Completion of lower-division writing requirement; passing score on the Upper-Division writing Proficiency Exam (WPE). Recommended Corequisites or Preparatory for BSBA majors: BUS 302, 302L. Study of several areas of law affecting the past and current legal status of women. Includes constitutional law, employment law, and health law.

BLAW 409. WILLS, ESTATES AND TRUSTS (3)

Prerequisites: BLAW 280; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Proficiency Exam (WPE). Introduction to the law of wills, estates, trusts and other areas connected with estate planning. Considers the nature of property, joint ownership of property, the validity and probate of wills, inheritance under the laws of intestate succession, and the laws governing the establishment and administration of trusts. Also considers the law of estate taxation.

BLAW 428. INTERNATIONAL BUSINESS LAW (3)

Prerequisites: BLAW 280; BUS 302, 302L for BSBA majors; passing score on the Upper-Division Proficiency Exam (WPE). Study of the legal environment for international commercial transactions, including an analysis of major Western and non-Western legal traditions and the supranational law of the European Community, a detailed analysis of the negotiation, formation, enforcement, and financing of international sales contracts, an analysis of international trade regulation, analysis of methods of regulating global competition, and of the protection of business property rights in international transactions.

BLAW 430. MARKETING LAW (3)

Prerequisites: BLAW 280; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Proficiency Exam (WPE). This course explores the legal aspects of marketing strategy. The course considers the legal aspects of product ownership, distribution and competition, including liability aspects of particular business practices. Students study federal and state law related to consumer protection, trade secrets and unfair competition, selected topics in antitrust law (including pricing strategy, price fixing, predatory pricing, discriminatory pricing), marketing channel strategy (including resale price maintenance, territorial and customer restrictions, exclusive dealing, refusal to deal) and limits on market dominance. Throughout the course, the contrast between U.S. and international entities is explored, with particular examination of foreign licensing, distribution, liability and enforcement issues.

BLAW 450. INTELLECTUAL PROPERTY LAW (3)

Prerequisites: BLAW 280; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Proficiency Exam (WPE). Provides an introduction to the law of patents, copyrights, trademarks, trade secrets, and related forms of intellectual property protection. Considered will be the nature of intellectual property rights and the scope of protection for various subject matter, including international and trade aspects relating to technology protection and transfer; the enforcement of intellectual property rights and remedies for infringement or misappropriation of such rights; and practical strategies for intellectual property development, management, and licensing in the modern business environment.

BLAW 480. COMMERCIAL TRANSACTIONS LAW (3)

Prerequisites: BLAW 280; 308; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Exam (WPE). Study of those areas of law related to commercial business transactions including commercial paper, negotiable instruments, secured transactions, bankruptcy and the law of sales.

BLAW 481. REAL ESTATE LAW (3)

Prerequisites: BLAW 280; 308; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Proficiency Exam (WPE). Legal and business aspects of real property acquisition and ownership. Discussion of California law affecting acquisition of titles, easements, leases and contracts, community property, joint tenancy, tenancy in common, trust deeds, mortgages, brokerage, and homesteads.

BLAW 485. LABOR AND EMPLOYMENT LAW (3)

Prerequisites: BLAW 280; 308; BUS 302, 302L for BSBA majors; passing score on the Upper-Division Proficiency Exam (Examines the development of labor law in the United States from the early common law to the current legislation. Existing federal statutes regulating labor unions and labor relations will be studied in detail. These statutes are studied as they are applied and interpreted by the federal courts and by the National Labor Relations Board. In addition, this course examines topics in U.S. employment laws such as family leave, equal pay, wrongful discharge, employee defamation, employer-related immigration laws, privacy in the workplace, discrimination based on race, sex, national origin and religion, and other new developments.

BLAW496A-Z. EXPERIMENTAL TOPICS COURSES -**BUSINESS LAW (3)**

Prerequisites: BLAW 280; BUS 302, 302L for BSBA majors; passing score on the Upper-Division writing Proficiency Exam (WPE) Course content to be determined. (See subtitles in appropriate schedule of classes)

BLAW498. FIELD ASSIGNMENTS AND REPORTS -**BUSINESS LAW (1-3)**

Prerequisites: BLAW 280 or the equivalent with a grade of C or better; BUS 302, 302L for BSBA majors; a CSUN cumulative GPA of 3.0 or above; passing score on the Upper-Division Writing Proficiency Exam (WPE). Individual study must pertain to career goals. Students must have active, approved employment. Consultation with employer and instructor determines the program. A maximum of six units may be earned by combining Field Assignments and Reports (BLAW 498) and Independent Study (BLAW 499).
Credit/No Credit only.

BLAW 499. INDEPENDENT STUDY - BUSINESS LAW (1-3)

Prerequisites: BLAW 280 or the equivalent with a grade of C or better; BUS 302, 302L for BSBA majors; a minimum 3.0 overall grade point average; a minimum 2.0 grade point average in all major courses; a minimum 2.0 grade point average in his/her option courses; consent of department chair and consent of an instructor to act as sponsor; passing score on the Upper-Division Writing Proficiency Exam (WPE).

Enrollment is based on evidence of ability to pursue independent study in depth and on approval of a project submitted at the time of registration. Regular progress meetings and reports are required before credit may be received. Enrollment in Independent Study is not allowed for the purpose of substitution for an existing course. A maximum of six units may be earned by combining Independent Study (BLAW 499) and Field Assignments and Reports (BLAW 498).

GRADUATE COURSES

NOTE: Graduate courses are open only to selected classified and conditionally classified graduate students. To determine their eligibility for enrollment, students majoring in areas other than business must consult with the Director of Graduate Programs of the College of Business and Economics.

BLAW 508. MBA LAW IN THE BUSINESS ENVIRONMENT (3)

Prerequisite: Graduate standing. Study of the role of law in business, including the study of legal institutions and their role in facilitating and regulating business. Includes a study of the legal system, civil litigation, torts, and the formation and performance of contract, agency and employment law, the various forms of business organizations and securities law.

BLAW 699. INDEPENDENT STUDY - BUSINESS LAW (3)

Prerequisites: Permission of graduate advisor and department chair. No more than 6 units of Independent Study may be taken in any 1 department, and no more than 6 units may be taken in the School of Business without prior approval of the Dean. Only those graduate students who have a current 3.0 grade point average may register in a 600-level independent study course.