

ENTP

Extraverted Intuition with Thinking

People with ENTP preferences are ingenious innovators who always see new possibilities and new ways of doing things. They have a lot of imagination and initiative for starting projects and a lot of impulsive energy for carrying them out. They are sure of the worth of their inspirations and tireless with the problems involved. They are stimulated by difficulties and most ingenious in solving them. They enjoy feeling competent in a variety of areas and value this in others as well.

They are extremely perceptive about the attitudes of other people, and can use this knowledge to win support for their projects. They aim to understand rather than to judge people.

Their energy comes from a succession of new interests and their world is full of possible projects. They may be interested in so many different things that they have difficulty focusing. Their thinking can then help them select projects by supplying some analysis and constructive criticism of their inspirations, and thus add depth to the insights supplied by their intuition. Their use of thinking also makes ENTPs rather objective in their approach to their current project and to the people in their lives.

ENTPs are not likely to stay in any occupation that does not provide many new challenges. With talent, they can be inventors, scientists, journalists, troubleshooters, marketers, promoters, computer analysts, or almost anything that it interests them to be.

A difficulty for people with ENTP preferences is that they hate uninspired routine and find it remarkably hard to apply themselves to the sometimes necessary detail unconnected with any major interest. Worse yet, they may get bored with their own projects as soon as the major problems have been solved or the initial challenge has been met. They need to learn to follow through, but are happiest and most effective in jobs that permit one project after another, with somebody else taking over as soon as the situation is well in hand.

Because ENTPs are always being drawn to the exciting challenges of new possibilities, it is essential that they develop their judgment. If their judgment is undeveloped, they may commit themselves to ill-chosen projects, fail to finish anything, and squander their inspirations on incompleting tasks.