

**IS 628: Computer-based Information Systems**  
**Case Study Discussion**  
**Preparation Assignment**

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Read the *Midsouth Chamber of Commerce (B): Cleaning Up an Information Systems Debacle* case in the text, pp. 177 – 185.

Be prepared for class discussion based on the following questions:

1. Describe the mistakes that the Chamber has made since the implementation of the Unitrak software—i.e., since the Midsouth Chamber of Commerce (A) case study. What should they have done differently?
2. How would you evaluate the job that Niele has already performed?
3. In what ways does the contract cause problems for the MSCC?
4. What should Niele do now?
5. So, what are the lessons learned from MidSouth's problems?