

Nancy Blum, Ph.D. – PSY 383 Group Dynamics

Study Guide Final Exam Chapters 12-16

NB: Unless it specifies otherwise, you're also responsible for all the subsections of the sections that are listed below

Chapter 12 – Conflict

Jobs versus Sculley: When Group Members Turn Against Each Other (and the introductory text with no section head that goes up to The Roots of Conflict); Winning: Conflict and Competition; Sharing: Conflict over Resources; Deciding: Conflict over Choices; Liking and Disliking: Personal Conflicts; Strong Tactics ⇒ Cooperative Tactics; Many ⇒ Few

Chapter 13 – Intergroup Relations

The Rattlers and the Eagles: Group Against Group; Realistic Group Conflict Theory; The Discontinuity Effect; Anger and Frustration; The Ingroup/Outgroup Bias; Group Attribution Error; Stereotypes; Is Friendship Stronger Than Hate?; Decategorization

Chapter 14 – Groups in Context

Environmental Settings; Synomorphy and Staffing; Personal Space; Intensity; Seating Arrangements; Territoriality (including Table 14–3 and ending just before Group Territories); Benefits of Territories; Territoriality Within Groups

Chapter 15 – Groups & Change

Group Approaches to Change; Group Therapy; Interpersonal Learning Groups; Self-Help Groups; Universality and Hope; Vicarious Learning; Types of Groups and Effectiveness

Chapter 16 – Crowds & Collective Behavior

The Who Concert Stampede: A Crowd Gone Mad? (and unnamed chapter introduction and ending just before The Nature of Collectives); Crowds; Rumors and Mass Hysteria; Le Bon's Crowd Psychology; Convergence Theories; Emergent Norm Theory; Deindividuation Theory

Chapter 4 – Formation

Interpersonal Attraction and Group Formation

Chapter 5 – Cohesion & Development

Stages of Group Development; Cycles of Group Development

Chapter 6 – Structure

The Transmission of Norms; Communication Relations (and all the subsections except for Centralization Effects)

Chapter 7 – Influence

Majority Influence (but not the subsections); Minority Influence (but not the subsections)

Chapter 8 – Power

The Milgram Experiments (including Did They Obey? Milgram's Findings but not the other subsections); Power and Responsibility; The Power of Roles

Chapter 9 – Performance

Working with Others: Social Facilitation; Group Creativity (but not the subsections)

Chapter 10 – Decision Making

The Bay of Pigs Planners: Disastrous Decisions and Groupthink; Groupthink: A Worst-Case Scenario (but not the subsections)

Chapter 11 – Leadership

Do all groups have leaders?; Women, Men, and Leadership