

REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in either Business Law, Financial Services, Global Supply Chain Management, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

- ACCT 220 Intro to Financial Accounting (3)**
Prerequisites: A grade of "C" or higher in MATH 103 or higher level mathematics course and sophomore standing
- ACCT 230 Intro to Managerial Accounting (3)**
Prerequisite: ACCT 220
- ECON 160 Principles of Microeconomics (3)**
Prerequisites: Qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses
- ECON 161 Principles of Macroeconomics (3)**
Prerequisites: ECON 160 and qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses
- COMP 100 Computers: Their Impact & Use (3)**
- SOM 120* Basic Business Statistics (3)**
Prerequisite: MATH 103 or higher level math course
**The 4-unit MATH 140 course also satisfies this requirement*
- ENGL 205 Business Communication (3)**
Prerequisite: AAS 155 or CH 155 or ENGL 155 or PAS 155 or equivalent
Recommended Preparatory: CH S 151 or COMS 151 or PAS 155 equivalent; COMP 100 or equivalent
- BLAW 280 Business Law I (3)**
Prerequisites: Completion of lower division writing requirement and sophomore standing
- MATH 103**Mathematical Methods for Bus (3)**
Prerequisites: Passing score on or exemption from the ELM or credit in MATH 093
***MATH 103 or higher-level with a grade of "C" or higher*

UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

- BUS 302 Gateway Experience (3)**
Prerequisites: Lower division business core ACCT 220, ACCT 230, ECON 160, ECON 161, COMP 100, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103
Corequisite: BUS 302L
- BUS 302L Gateway Lab (1)**
Prerequisites: Junior standing and completion of all Lower Division Business Core courses
Corequisite: BUS 302
- FIN 303 Financial Management (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- MGT 360 Management and Org. Behavior (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- MKT 304 Marketing Management (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- SOM 306 Operations Management (3)**
Prerequisite: SOM 120 or MATH 140 or SOM 391. Recommended corequisite or preparatory: BUS 302/L
- BUS 497 Capstone (3)**
Prerequisites: Senior standing, BUS 302/L, FIN 303, MGT 360, MKT 304, and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)

MANAGEMENT

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEARS 2006-2010

*Catalog year 2008+: To major in Management, students must complete MGT 360 with a grade of "C" or higher

MANAGEMENT CORE REQUIREMENTS (12 UNITS)

- BLAW 308 Business Law II (3)**
Prerequisite: BLAW 280; BUS 302/L is a Pre/Corequisite for business majors
- ECON 308 Economics for Managers (3)**
Prerequisites: ECON 160 and ECON 161, or ECON 300
- MGT 370 Management Skills Development (3)**
Prerequisites: A grade of "C" or higher in MGT 360; BUS 302/L*
- MGT 380 Employment Practices (3)**
Prerequisites: A grade of "C" or higher in MGT 360; BUS 302/L*

COMMUNICATION REQUIREMENT (3 UNITS)

(select one course)

Prerequisite/Preparatory: Completion of the lower division writing requirement

***PHIL 305 or COMS 323 fulfill GE section E*

- ENGL 305 Intermediate Expository Writing (3)**
- ENGL 306 Report Writing (3)**
- ENGL 407 Composition and the Professions (3)**
Preparatory: Demonstrated proficiency; instructor consent
- PHIL 305** Business Ethics and Public Policy (3)**
- COMS 323** Group Communication (3)**
- COMS 443 Rhetoric in Business (3)**

MANAGEMENT INTERNSHIP REQUIREMENT (3 UNITS)

*Prerequisites: BUS 302/L; a grade of "C" or higher in MGT 360**

Passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)

- MGT 498C Internship Management (3)**

MANAGEMENT ELECTIVE REQUIREMENT (6 UNITS)

(select two courses)

*Prerequisites: BUS 302/L; a grade of "C" or higher in MGT 360**

Passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)

- MGT 450 Organization Change and Development (3)**
- MGT 454 Leadership, Power, and Politics (3)**
- MGT 456 Negotiation and Conflict Management (3)**
- MGT 458 Decision Making and Creativity (3)**
- MGT 460 Strategic Human Resource Management (3)**
- MGT 462 Private Management and Public Policy (3)**
- MGT 464 International Business Management (3)**
- MGT 466 Future Directions in Management (3)**
- MGT 496 Experimental Topics (3)**
- MGT 499 Independent Study (3)**