

Management Major

BUSINESS CORE CLASSES

LOWER DIVISION REQUIRED CORE CLASSES (27 UNITS)

ACCT 220	Intro to Financial Accounting (3)
ACCT 230	Intro to Managerial Accounting (3)
BLAW 280	Business Law I (3)
COMP 100	Computers: Their Use & Impact (3)
ECON 160	Microeconomic Principles (3)
ECON 161	Macroeconomic Principles (3)
ENGL 205	Business Communication (3)
MATH 103*	Mathematical Methods for Bus. (3)
SOM 120**	Basic Business Statistics (3)

UPPER DIVISION REQUIRED CORE COURSES (19 UNITS)

BUS 302	Gateway Experience (3)
BUS 302L	Gateway Lab (1)
FIN 303	Financial Management (3)
MGT 360	Management and Org. Behavior (3)
MKT 304	Marketing Management (3)
SOM 306	Operations Management (3)
BUS 497	Capstone (3)

*MATH 103 or higher-level with a grade of "C" or higher
 **The 4-unit MATH 140 course also satisfies this requirement

UPPER DIVISION REQUIRED COURSES (24 UNITS)

BLAW 308	Business Law II (3)
MGT 370	Management Skills (3)
MGT 380	Employment Practices (3)

COMMUNICATIONS COURSE (select one course)

ENGL 305	Intermediate Expository Writing (3)
ENGL 306	Report Writing (3)
ENGL 407	Composition and the Professions (3)
PHIL 305	Business Ethics and Public Policy (3)
COMS 323	Group Communication (3)
COMS 421	Business Professional and Technical Communication (3)
COMS 443	Rhetoric in Business (3)

Note: In addition to the courses shown above, the student must complete an additional 12 units of required option specific courses.

MANAGEMENT COURSES

ECON 308	Economics for Managers (Required) (3)
MGT 498C	Internship (Required) (3)

Select 6 units of Management electives from the following:

MGT 450	Organization Change & Development (3)
MGT 454	Leadership, Power, & Politics (3)
MGT 456	Negotiation and Conflict Management (3)
MGT 458	Decision Making & Creativity (3)
MGT 460	Strategic Human Resource Management (3)
MGT 462	Private Management & Public Policy (3)
MGT 464	International Business Management (3)
MGT 466	Future Directions in Management (3)
MGT 496/499	Experimental Course/Independent Study (3)

For additional information, view the management degree roadmap at <http://www.csun.edu/~busadmn/roadmap/mgt.pdf>

Management Degree Planners

www.csun.edu/mgt

4 Year Degree Planner							
Year 1		Year 2		Year 3		Year 4	
Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring
MATH 103 *	SOM 120 or MATH 140	ACCT 220	ACCT 230	BUS 302/L	MGT 370	MGT 498C or MGT Elective *****	MGT 498C or MGT Elective *****
ENGL 155 **	ENGL 205 ***	ECON 160	ECON 161	MGT 360	MGT 380	MGT Elective (b)	BUS 497
COMP 100	GE	GE	BLAW 280	MKT 304	ECON 308	SOM 306	Open 3 Units
GE	GE	GE	GE	Communications Course ****	FIN 303	BLAW 308	Open 3 Units
GE	Open 3 Units	Open 3 Units	GE	GE (UD)	GE (UD)	GE (UD)	Open 2 Units
15 Units	15 Units	15 Units	15 Units	16 Units	15 Units	15 Units	14 Units

Take Writing Proficiency Exam

5 Year Degree Planner									
Year 1		Year 2		Year 3		Year 4		Year 5	
Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring
MATH 103 *	SOM 120 or MATH 140	COMP 100	ACCT 220	ACCT 230	BUS 302/L	MGT 370	MGT Elective *****	MGT 498C or MGT Elective *****	MGT 498C or MGT Elective *****
ENGL 155 **	ENGL 205 ***	ECON 160	ECON 161	BLAW 280	MGT 360	MGT 380	SOM 306	ECON 308	BUS 497
GE	GE	GE	GE	GE	Communications Course ****	FIN 303	BLAW 308	GE (UD)	Open 3 Units
GE	GE	Open 3 Units	Open 3 Units	GE	MKT 304	GE (UD)	GE (UD)	Open 3 Units	Open 2 Units
12 Units	12 Units	12 Units	12 Units	13 Units	12 Units	12 Units	12 Units	12 Units	11 Units

Take Writing Proficiency Exam

- * MATH 103 or a higher level mathematics course must be completed with a grade of "C" or better
- ** Select from one of the following Freshman Composition Courses: AAS 155, CHS 155, ENGL 155, or PAS 155
- *** Previously BUS 205 (ENGL 205 as of Fall 2008)
- **** Communications Course: Select one of ENGL 306, 305, 407, PHIL 305, COMS 323, 421, 443 (PHIL 305 & COMS 323 double count as UD GE)
- ***** MGT Elective: Select two of MGT 450, 454, 458, 460, 462, 464, 466, 496/99

There are many acceptable variations of this example schedule, as long as you plan ahead to satisfy the prerequisites.
 Note: (a) you have to complete the lower-division core before you can take BUS 302/L or MGT 360; (b) you have to take BUS 302/L before or with MGT 360; (c) you have to pass BUS 302/L and MGT 360 before you can take any other MGT classes; (d) you also have to pass the Upper Division Writing Proficiency Exam (UDWPE) before you can take any 400-level classes; and (e) you have to pass BUS 302/L, MGT 360, MKT 304, FIN 303, and the UDWPE before you can take BUS 497.

Take the Upper Division Writing Proficiency Exam (WPE) once 56 units and the lower division writing requirement are met. The WPE must be completed before enrollment in 400-level courses.

GE Sections: Students need to take a total of 48 units of General Education classes (9 units of Upper Division GE credits and 15 units of lower division business requirements that are also GE courses). In total, students will need qualified GE courses in Basic Skills (12 units), Natural Sciences (8 units), Arts and Humanities (6 units), Social Sciences (6 units), Lifelong Learning (3 units), Comparative Culture Studies/Gender, Race, Class and Ethnicity Studies, and Foreign Languages (6 units), and U.S. History and Government (6 units). See Page 25 of the 2008-2010 University Catalog for further information regarding GE courses.

For information regarding transfer courses, please visit www.assist.org