

Troy Mette

Managing Director, Southwest Territory, AIG Commercial Insurance



Troy Mette is the Managing Director of the Southwest Territory for AIG Commercial Insurance. Troy joined AIG in 1998 as the Director of Sales for AIG's direct to consumer auto business. While at AIG Direct, Troy advanced his career to manage national sales as well as all of Arizona's direct to consumer operations. Troy joined the AIG Commercial business in 2004 as Vice-President of Underwriting and Distribution leading the West and Southwest Operations. While in Arizona he held two other positions, Managing Director of the Arizona Territory and West Region Consumer Executive. In 2012 Troy moved to Los Angeles to lead the Major Accounts Team for the Southwest. In late 2014, Troy moved into the Managing Director role for AIG's Commercial portfolio. As of February 2016, he assumed his current role as the Managing Director of the Southwest Territory leading Property and Casualty for AIG's commercial portfolio.

During his tenure at AIG, Troy has worked across all market segments and products. In each of his roles he has delivered profitable growth while delivering exceptional customer service to both brokers and clients.

Prior to AIG, Troy worked for General Electric, California Casualty, and Sentry Insurance. He held various positions in Management, Production, and Claims.

Troy earned an MBA from The University of Phoenix, and a Bachelor of Science from Northern Arizona University. Troy has two children and resides in Manhattan Beach, CA with his wife Dena.