BUSINESS LAW II - BLAW 308
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OFFICE HOURS: Monday & Wednesday, 12:30 - 2:00 pm, and by appointment.

Course Description

This course is designed to provide an overview of the rules of law concerning business organizations and agency. You will be exposed to the statutes, regulations, and court decisions relating to agency, partnerships, corporations, securities regulation, and employment in the business environment. *Prerequisite*: BLAW 280.

Course Objectives

You will gain an understanding of the various legal rules that apply to decision-making in the business environment, and to use these rules to manage legal risk and make ethical decisions. You will develop your analytical, argumentation, and writing skills by reading and briefing court decisions, identifying legal issues and legally relevant facts, using rules and facts to support an argument, and applying rules through oral discussion of cases and hypothetical problems in class and through written analysis on examinations.

Required Texts

The texts for this course are Jane P. Mallor, et al., *Business Law: The Ethical, Global, and E-Commerce Environment* (15th ed. 2012), and Saunders, *Business Law: Cases and Problems Supplement.* The textbook is available in hard copy at the campus bookstore and online. The Supplement will be distributed to you electronically. In addition, electronic versions of only the assigned chapters are available at a discount online at: https://create.mheducation.com/shop/

Class Attendance and Participation

You are required to attend, be prepared for, and participate in class. Readings and problems will be assigned in advance of each class. Preparation for class entails reading the assigned materials, briefing all cases, and preparing written answers to problems. Case briefs must summarize the facts, issues, holdings, and rationale of each decision. In addition, class participation is mandatory. Class will be conducted through use of the Socratic and case methods, lecture, and discussion. You will be called upon at random during each class to discuss your briefs, answer questions, analyze problems, and a portion of your final grade will be based on your participation in class.

Method of Assessment

Plus and minus grading will be applied. Examinations will include both essay and objective questions. Except in emergency or unforeseeable circumstances that can be documented, there are *no make-up examinations*. If you know *in advance* that you will be absent on the day of an exam and can present a valid excuse, you *may* be able

to arrange with me to take the exam *in advance* of the rest of the class. Your final grade will be computed based on the total number of points you accumulate during the semester on the following:

Examination I	30 points
Examination II	30 points
Examination III	30 points
Class Participation	10 points

There are *no extra credit* assignments. You are also responsible for knowing and following the Academic Dishonesty Policy, available in the university catalog and online. Collaboration on examinations is prohibited. Instances of academic dishonesty will be immediately reported and will result in a grade of "F" for the course.

Reading Assignments & Topical Outline

WEEK	TOPIC	READING ASSIGNMENT
1-2	Agency Relationship	Chapter 35: 916-29; Supp: 2-3; *Eisenberg, Warren*, Chernow**
2-3	Third Party Relations of the Principal and Agent	Chapter 36: 934-49; Supp: 6-10; *Opp, Hausam*, African Bio-Botanica*, Haddon**
4-5	Employment Law	Chapter 51: 1350-54, 1359-69, 1381-82; Supp: 22-31; *Darco Transportation, Becknell*, Harris*, Cisco*, Bradley**
5	*EXAMINATION I*	
6	Formation of General Partnerships	Chapter 37: 960-70; Supp: 40-41; *Palmer*, Connors**
7	Operation of General Partnerships	Chapter 38: 974-86; Supp: 44-47; *Lund*, Warren**
8	General Partnership Dissolution and Winding Up	Chapter 39: 990-1005; Supp: 50; *Paciaroni, Labrum & Doak**
9	Limited Partnerships	Chapter 40: 1016-24; Supp: 58-65; *Briargate**, *Wasserman*, Wyler**
10	*EXAMINATION II*	
11	Nature of Corporations	Chapter 41: 1032-44; Supp: 70-78; *Chemical Waste Management*, World-Wide Volkswagen*, Zippo*, K.C. Roofing**
12-13	Management of Corporations	Chapter 43: 1071-82, 1091-99; Supp: 80-83; *Guth*, *Goode*, Smith**
13-14	Shareholders' Rights and Liabilities	Chapter 44: 1107-14, 1119-31, 1134-35; *Dodge, Brodie*
14-15	Securities Regulation	Chapter 45: 1140-44, 1166-75; Supp: 99-105; *Reves*, Edwards, Basic*, Matrixx**
Final	*EXAMINATION III*	

**Case in the Supplement.*