

## Finding Funding: GRANTS RESEARCH

### Finding Funding: Where is the money?

- Federal, State, Regional government agencies
- Subawards
- Contract RFQs (Federal, state, local)
- Contracts for services (e.g., program evaluation)
- Private Foundations and Corporate giving
- Fellowships
- Crowd funding

### TYPES OF GRANTS

- Research Grants
- Career Development Awards
- Research & Training Fellowships
- Project Grants
- Center Grants
- Operations
- Capital improvements
- Equipment
- Conferences & workshops
- Evaluation studies
- International exchanges
- Employment and training grants

Grants Research GOAL: find a funder whose mission & interests match your own

### 2 PATHS: SOLICITED & UNSOLICITED PROPOSALS

Solicited: agency published with specific interests outlined

Unsolicited: agency published with guidelines, usually includes a white paper or concept paper, and will benefit from early contact with a program officer. Some require a Letter of Intent (LOI) or Letter of Inquiry (LOI) also common, especially with foundations.

EXAMPLES: Agency websites for Unsolicited proposals:

DOE (energy): guide for unsolicited proposals

NSF: Dear Colleague Letter and a process in the GPG (Grant Proposal Guidelines)

NIH: Parent Announcements

### SOLICITATIONS: DIFFERENTLY NAMED but all are “CALLS” FOR PROPOSALS

- Request for Proposal (RFP)
- Solicitation for Proposal (SFP)

- Funding Opportunity Announcements (FOA)
- Program Announcement (PA)
- Broad Agency Announcement (BAA)
- Request for Information (RFI)
- Request for Qualifications (RFQ)
- Invitation to Bid (ITB)

**Eligibility: Important to check!**

- Limited submissions: generally only 1 or 2 accepted from the applicant organization
- A few allow individuals only (e.g., Fellowships)
- Geographic restrictions
- Usually must be a non-profit organization (501c3) like University Foundation or The University Corporation (TUC) at CSUN
- Years since terminal degree for junior faculty/young investigator awards

**Where to Search: Web sites and Data Bases**

- Grants.gov (26 federal agencies)
- FedBizzOpps.gov
- Agency websites (check what they have funded recently)
- Federal Register: [www.access.gpo.gov/su\\_docs/fedreg/frconto7.html](http://www.access.gpo.gov/su_docs/fedreg/frconto7.html)
- Foundations (900,000); IRS form 990 (e.g., [www.grantsmart.org](http://www.grantsmart.org))
- Corporations and corporate foundations
- Individual donors / philanthropists
- e-Newsletters from grants.gov / agencies / dbase service providers / blogs
- Philanthropy News Network online [www.pnnonline.org](http://www.pnnonline.org)
- Chronicle of Philanthropy <http://philanthropy.com/section/Home/172>
- State agencies: [www.ca.gov/grants.html](http://www.ca.gov/grants.html)
- Subscriber service: SPIN at CSUN – create a profile and “Search while you sleep”
- People in your field: Funded PIs / Journal articles that name sponsors

## THE MECHANICS

1. Determine SEARCH APPROACH: (e.g., keyword or by discipline most common)
2. Develop KEY WORDS: Think about your project from as many different perspectives as you can. For example:
  - type of project
  - type of setting
  - target audience
  - types of outcomes
  - benefits to society
  - potential collaborators
  - immediate and longer term goals or outcomes
  - consider both the problem and the proposed solution in finding a match
3. Search for funders that seek to address the problem you aim to address
4. OPEN the solicitation: check eligibility, deadlines, guidelines, etc

### **After Eureka! I think this RFP is a good fit**

- Contact the Office of Research and Sponsored Projects (ORSP)
- Let us know which solicitation you are thinking of responding to, even if you are not fully committed
- A Grants Coordinator will be assigned to assist you with completing documents, and developing a budget

## WEB SITES

**Grants.gov** (all federal agencies)  
<http://www.grants.gov/> (for open solicitations)

**Federal Register:** official source of federal grant-related announcements, including important preliminary and final notices of priorities for specific programs, which typically signal that a grant competition announcement is forthcoming. The USDE posts all of its Federal Register announcements on its web site <https://www.federalregister.gov/> Also available at this site (usually around the time the federal budget passes) is the ED's annual "combined application notice" listing the grant competitions that the Department expects to offer in the coming fiscal year.

**Federal Grants Wire** (search by subject area; project type)  
<http://www.federalgrantswire.com/higher-education--general-education-federal-grants.html> (select Federal Grants Directory)

**Catalog of Federal Domestic Assistance (CFDA)** (search by keyword, assistance type, etc) <https://www.cfda.gov/>

GO TO PROGRAM WEBSITES FOR DETAILED INFO e.g., hhs.gov or ed.gov  
Each federal agency has unique mission and strategic areas identified for funding

### **Dept of Health and Human Services**

<http://www.hhs.gov/> Select: About Us  
Select: See a detailed list of HHS's Operating Divisions

### **HHS Grants Forecast**

Forecast opportunities are subject to change based on enactment of congressional appropriations. From <http://www.hhs.gov/> select "grants/funding":  
<http://www.hhs.gov/grants/>. Scroll down. Under HHS Grant Information, select "Search/browse forecasted HHS grant opportunities":  
<http://www.acf.hhs.gov/hhsgrantsforecast/>

In Search Box, type Keyword. EXAMPLE: Autism  
HRSA - <http://www.hrsa.gov/index.html>  
HRSA Maternal and Child Health Research Program  
<http://mchb.hrsa.gov/research/funding-opportunities.asp>  
Funding Opportunities- Upcoming Competitions

### **DHHS/OppNet** BASIC behavioral and social science research (BSSR)

<http://oppnet.nih.gov/funding-current-funding.asp>  
Examples: sensation, perception, emotion, motivation, attention, learning, memory, language development, family processes, child development

### **BSSR definitions: basic vs applied:**

[http://obssr.od.nih.gov/about\\_obssr/BSSR\\_CC/BSSR\\_definition/definition.aspx#bfr](http://obssr.od.nih.gov/about_obssr/BSSR_CC/BSSR_definition/definition.aspx#bfr)

**SPIN Database** (public & private funders) Accessible from any CSUN computer  
<http://www.csun.edu/research-graduate-studies/funding-opportunities-landing-page>

**State of California / Grants**  
<http://www.ca.gov/Grants.html>

**LA County Bids and RFPs**  
<http://camisvr.co.la.ca.us/lacobids/>

**The Chronicle of Higher Education**  
<http://chronicle.com/section/Home/5> (events/deadlines/grants)

**Social Psychology Network - links to foundation resources**  
<http://www.socialpsychology.org/funding.htm>

**GetEdFunding**  
<http://www.getedfunding.com/>

**AERA**  
<http://www.aera.net/ProfessionalOpportunitiesFunding/FundingOpportunities/ExternalFundingSources/tabid/10246/Default.aspx>

**Association for Institutional Research (faculty and doctoral students)**  
<http://www.airweb.org/GrantsAndScholarships/Pages/GrantProgramOverview.aspx>

**Online Education Database** (e.g., Behavior and Psychology)  
[http://oedb.org/library/features/100\\_places\\_to\\_find\\_funding\\_your\\_research](http://oedb.org/library/features/100_places_to_find_funding_your_research)

**Center for Nonprofit Excellence/ Featured Grants**  
<http://www.thecne.org/news/featured-grants>

## **INTERNET**

- Keyword search
- Professional Associations
- Journal articles “funded by”
- [http://dir.yahoo.com/Society\\_and\\_Culture/Issues\\_and\\_Causes/Philanthropy/Organizations/Grant\\_Making\\_Foundations/](http://dir.yahoo.com/Society_and_Culture/Issues_and_Causes/Philanthropy/Organizations/Grant_Making_Foundations/)

## **OTHER UNIVERSITY WEB SITES:**

**Michigan State University Library web pages**  
Grants and Related Resources / Grants for Nonprofits (by subject)  
<http://staff.lib.msu.edu/harris23/grants/index.htm>

**Duke University Funding Opportunities** (science/social sciences)  
<http://researchfunding.duke.edu/>

NOTE: Finding collaborators in the CSU FRESKA: <https://fresca.calstate.edu/>