

Bill Ortgiesen

Executive Client Director

AIG Property Casualty



Bill Ortgiesen is the Executive Client Director for AIG Property Casualty in the Southwest Region. Mr. Ortgiesen is responsible for managing the Major Accounts sales team and driving the overall strategic direction for AIG's largest corporate clients for a region that includes Southern California, Arizona, New Mexico, Southern Nevada, Colorado and Wyoming.

Mr. Ortgiesen joined AIG in 2005 as a Business Development Manager for Private Client Group and has held several positions of increasing responsibility including, Broker Engagement Leader for the Southwest Region and Managing Director for the Los Angeles Territory. During his tenure at AIG, he has worked across all market segments and product lines to deliver tailored solutions to AIG brokers and clients. Before joining AIG, Mr. Ortgiesen served as Territory Sales Manager for Progressive Insurance where he managed the growth and profitability for the brokerage community across the Los Angeles, Santa Barbara and San Luis Obispo counties.

Mr. Ortgiesen graduated from California State University, Northridge with a degree in Business Administration/Finance. He earned his Associate Risk Management (ARM) designation and regularly participates in Risk and Insurance Management (RIMS) events throughout the region.