

REAL ESTATE

REQUIREMENTS FOR THE BACHELOR OF SCIENCE DEGREE IN BUSINESS ADMINISTRATION WITH AN OPTION IN REAL ESTATE

Check course descriptions for prerequisite courses. Prerequisites must be completed prior to enrolling in the course.

A. LOWER DIVISION REQUIRED COURSES (27 Units)

COMP 100	Computers: Their Impact and Use	3
BUS 205	Business Communications	3
ECON 160	Principles of Microeconomics (<i>GE, Social Sciences</i>)	3
ECON 161	Principles of Macroeconomics (<i>GE, Social Sciences</i>)	3
MATH 103 ¹	Calculus for Business Applications	3
SOM 120 ²	Basic Business Statistics	3
ACCT 220	Introduction to Financial Accounting	3
ACCT 230	Introduction to Managerial Accounting	3
BLAW 280	Business Law I	3

¹ MATH 103 must be completed with a grade of “C” or better. Also satisfied by a “C” or better in MATH 150A or 255A.

² The 4-unit MATH 140 course also satisfies this requirement.

B. COMMON BSBA UPPER DIVISION REQUIRED COURSES (18 UNITS)

BUS 302	Gateway Experience	3
& BUS 302L	Gateway Experience Lab	
FIN 303	Financial Management	3
MGT 360	Management and Organizational Behavior	3
MKT 304	Introduction to Marketing Management	3
SOM 306	Operations Management	3
BUS 497	Capstone (senior status required)	3

C. COMMON REQUIRED UPPER DIVISION COURSE FOR THE OPTIONS IN FINANCE, REAL ESTATE, AND FINANCIAL SERVICES (3 Units)

BLAW 308	Business Law II	3
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D. COMMUNICATION COURSE: *select one course from the following: (3 Units)*

ENGL 306	Report Writing	3
ENGL 305	Intermediate Expository Writing	3
ENGL 407	Composition and the Professions	3
PHIL 305	Business Ethics & Public Policy (<i>GE, Lifelong Learning</i>)	3
COMS 323	Group Communication (<i>GE, Lifelong Learning</i>)	3
COMS 421	Business Professional and Technical Communication	3
COMS 443	Rhetoric in Business	3

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION

In addition to the courses shown above, the student must complete 15 units in section E and 3 units in section F shown below.

E. REQUIRED REAL ESTATE COURSES (15 Units)

FIN 338	Real Estate Principles	3
FIN 433	Real Estate Finance	3
FIN 439	Real Estate Valuation	3
BLAW 481	Real Estate Law	3
REAL ESTATE ELECTIVE: Students must select 3 units of Finance courses (Does not include FIN 302)		

F. BREADTH AND PERSPECTIVE COURSE REQUIREMENTS: Students will select 3 units (one course) from the following:

ECON 310	Price Theory and Applications (GE, Social Sciences)	3
IS 312	Information Systems for Business (previously IS 302)	3

TOTAL UNITS IN THE MAJOR: 70

GENERAL EDUCATION (29 Units)

Three units of the mathematics requirement satisfy the Basic Skills, Mathematics requirement. BLAW 280 satisfies 3 units of the Lifelong Learning requirements. ECON 160 and 161 satisfy 6 units of the Social Sciences Requirement. COMP 100 satisfies one additional unit.

TITLE V (6 Units) U.S. History and State and Local Government

ADDITIONAL UNITS (15 Units) These are unrestricted elective units.

TOTAL UNITS REQUIRED FOR THE DEGREE IN BUSINESS ADMINISTRATION: 120 Units

See our website for information about 4 year and 5 year graduation plans:
<http://www.csun.edu/fin/themajor.html>

FOR FURTHER INFORMATION, CONTACT

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