

REQUIRED BUSINESS CORE COURSES

A Business Major is any student majoring in Accountancy; Finance; Information Systems; Management; Marketing; or Business Administration with an option in either Business Law, Financial Services, Global Supply Chain Management, Real Estate, or Systems and Operations Management.

All business programs are accredited by AACSB and therefore have the same core requirements. Students will be held to fulfilling all prerequisite courses. The prerequisites for Business courses are listed below and also available in the current CSUN Catalog.

LOWER DIVISION CORE REQUIREMENTS (27 UNITS)

- ACCT 220 Intro to Financial Accounting (3)**
Prerequisites: A grade of "C" or higher in MATH 103 or higher level mathematics course and sophomore standing
- ACCT 230 Intro to Managerial Accounting (3)**
Prerequisite: ACCT 220
- ECON 160 Principles of Microeconomics (3)**
Prerequisites: Qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses
- ECON 161 Principles of Macroeconomics (3)**
Prerequisites: ECON 160 and qualifying scores on ELM and EPT or exemption, or satisfactory completion of developmental courses
- COMP 100 Computers: Their Impact & Use (3)**
- SOM 120* Basic Business Statistics (3)**
Prerequisite: MATH 103 or higher level math course
**The 4-unit MATH 140 course also satisfies this requirement*
- ENGL 205 Business Communication (3)**
Prerequisite: AAS 155 or CH 155 or ENGL 155 or PAS 155 or equivalent
Recommended Preparatory: CH S 151 or COMS 151 or PAS 155 equivalent; COMP 100 or equivalent
- BLAW 280 Business Law I (3)**
Prerequisites: Completion of lower division writing requirement and sophomore standing
- MATH 103**Mathematical Methods for Bus (3)**
Prerequisites: Passing score on or exemption from the ELM or credit in MATH 093
***MATH 103 or higher-level with a grade of "C" or higher*

UPPER DIVISION CORE REQUIREMENTS (19 UNITS)

- BUS 302 Gateway Experience (3)**
Prerequisites: Lower division business core ACCT 220, ACCT 230, ECON 160, ECON 161, COMP 100, SOM 120 or MATH 140, ENGL 205, BLAW 280, and MATH 103
Corequisite: BUS 302L
- BUS 302L Gateway Lab (1)**
Prerequisites: Junior standing and completion of all Lower Division Business Core courses
Corequisite: BUS 302
- FIN 303 Financial Management (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- MGT 360 Management and Org. Behavior (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- MKT 304 Marketing Management (3)**
Pre/Corequisite for Business Majors: BUS 302/L
- SOM 306 Operations Management (3)**
Prerequisite: SOM 120 or MATH 140 or SOM 391. Recommended corequisite or preparatory: BUS 302/L
- BUS 497 Capstone (3)**
Prerequisites: Senior standing, BUS 302/L, FIN 303, MGT 360, MKT 304, and a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)

BUSINESS LAW

DEGREE REQUIREMENTS (24 UNITS)

CATALOG YEARS 2006-2010

BUSINESS LAW CORE REQUIREMENT (3 UNITS)

BLAW 308 Business Law II (3)

Prerequisite: BLAW 280; BUS 302/L is a Pre/Corequisite for business majors

BUSINESS LAW ELECTIVE REQUIREMENT (15 UNITS)

Prerequisites: BLAW 280; BUS 302/L for business majors

**BLAW 308 is required for BLAW 451, 480, 481, 485, and 495*

All 400-level courses require a passing score (8 or higher) on the Upper Division Writing Proficiency Exam (WPE)

***ECON 365 or 411 may be taken for 3 of the units, unless the course has already been taken to satisfy the business breadth requirement. Economics courses do not require BUS 302/L.*

BLAW 391 Women and the Law (3)

BLAW 409 Wills, Estates, and Trusts (3)

BLAW 428 International Business Law (3)

BLAW 430 Marketing Law (3)

BLAW 450 Intellectual Property Law (3)

BLAW 451* Entertainment Business Law (3)

BLAW 480* Commercial Transactions Law (3)

BLAW 481* Real Estate Law (3)

BLAW 485* Labor and Employment Law (3)

BLAW 495* Advanced Topics in Business Law (3)

BLAW 498 Field Assignments and Reports (3)

BLAW 499 Independent Study (3)

ECON 365 Law and Economics (3)**

Prerequisites: ECON 160 and 161, or 300

ECON 411 Economics of Antitrust and Regulation (3)**

ECON 310; Passing score (8 or higher) on the WPE

Students are encouraged to take an experiential-learning (service-learning or internship) course.

One service-learning course or internship course in the college or university (from outside the department) may be taken for 3 units in the option with approval of the department chair.

BUSINESS BREADTH REQUIREMENT (6 UNITS)

(select two courses)

Select two additional 300 or 400 level courses offered in the College of Business and Economics (excluding courses offered by the Department of Business Law)

Note: Most 300-level business courses require completion or concurrent enrollment in BUS 302/L.

All 400-level business courses require completion of BUS 302/L and a passing score on the WPE.

Economics courses do not require BUS 302/L. Refer to the current CSUN catalog for specific course prerequisites.