## Notes

Chapter 7
Accounting
351
Spring 2011

California State University, Northridge
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| Uncollectible Accounts |  |
| :---: | :---: |
| Direct Write-Off Method |  |
| Bad Debt Expense $\quad 1,000$ |  |
| Accounts Receivable 1,000 |  |
|  |  |
| Allowance Method <br> $\%$ of accounts receivable or credit sales |  |
|  |  |
| - 5 -year average |  |
| - Aging schedule |  |
| Example: Accounts Receivable $=\$ 50,000$ Estimated \% = $1 \%$ |  |

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| 2009 |  | 2010 |  |
| :---: | :---: | :---: | :---: |
| A/R | 50,000 | A/R | 60,000 |
| Allowance U/A | 500 | Allowance U/A | 600 |
|  | $\begin{gathered} 49,500 \\ \uparrow \\ \hline \end{gathered}$ |  | 59,400 |
|  |  | Write-Off <br> Allowance U/A A/R | $100 \quad 100$ |
| AJE |  | AJE |  |
| B/D Expense Allowance U/A | $500$ | B/D Expense Allowance U/A | ? ? |


| 2009 | $\underline{2010}$ |  |  |
| :---: | :---: | :---: | :---: |
|  |  | \$200AJE | \$600 |
| \$500 |  |  |  |
|  | \$100 |  |  |
| A | \$4.00 | ' | A |
| L | A |  | L |
| 0 | L |  | O |
| w | $\stackrel{L}{\text { L }}$ |  | w |
| A | w |  | A |
| N | A |  | N |
| c | N |  | c |
| E | C |  | E |

Using the balance sheet approach to
$\qquad$ estimate bad debt, assume that the ending balance for accounts receivable is $\$ 200,000$ and the allowance account before recording the AJE has a debit balance of $\$ 6,000$. Using $1 \%$, what is the bad debt expense?
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| Balance per bank statement | X X | Balance per books | x $\times$ |
| :---: | :---: | :---: | :---: |
| Additions [A] | X x | Additions [C] | X X |
| Deductions [B] | $\underline{x}$ | Deductions [D] | $\underline{x}$ |
| Adjusted balance | X xx | Adjusted balance | XXX |

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An item that the depositor (Alpha) knew about (and recorded) but the bank did not (at the time the bank statement was prepared) is an adjustment to the balance per bank statement. $\qquad$ [ $A$ and $B$ ]

An item that the bank knew about but the depositor (Alpha) did $\qquad$ not (until the bank statement was received and examined by Alpha) is an adjustment to the balance per books. [C and D] Might require AJEs. $\qquad$


Reasons for Factoring (\$150 billion annually)
O Unexpected need for cash.
O Use wholly-owned subsidiary collection, credit checks, billing, and financing purchases (credit arm called variable interest entities).

- Common for sale of durable goods (autos, farm equipment, large equipment, major appliances ...)
- Examples: GMAC, John Deere Credit, General Electric Capital Services, Sears, IBM Credit Corp.
O Can't borrow (might have reached debt limit because of debt covenants in existing loans).
O VISA, Mastercard, and American Express are factors. ${ }^{10}$ 10


Sale (loss) versus Loan (liability)

## Control surrendered if (ASC 860-10-40-5):

(Three Conditions)

- Transferred assets isolated from transferor
- Transferee has right to pledge or sell receivables
- Transferor does not maintain control over receivables through (1) repurchase agreement or (2) ability to cause return of the receivables. ${ }_{11}$


## Bicycle Test (common sense)

You own a bicycle. How do you know when you've sold your bicycle to someone else?

- When your bicycle is in someone else's garage, not yours - it is isolated from you.
- When someone else has the right to sell your bicycle, run it into the wall, or give it away.
- When you can't go back the next day and say "I've changed my mind, sell it back." There is no obligation to sell it back to you.

1) Someone else has it.
2) They can do anything with it they want.
3) Even if you wanted to buy it back, they don't have to sell it to you.
*Professor Emeritus Janice Bell, 2004.



| Same facts: Alpha factored $\$ 100,000$ of trade receivables to Beta Finance. Alpha received 90\%. Beta charges a $5 \%$ fee. |  |
| :---: | :---: |
| 3. With recourse (estimated to be $\$ 1,000$ ) and the three conditions are satisfied. |  |
| Cash ( $190 \% \times \$ 100,000]$ - 55.000 ) | ,000 |
| Loss on Sale of Receivables ( 5 \% $\times \$ 100,000]+\$ 1,000$ | 6,000 |
| Receivable from Factor $(10 \% \times \$ 100,000)$ |  |
| Recourse Liability |  |
| Act |  |
| 4. Same facts except assume related allowance for uncollectible accounts is $\$ 2,000$. |  |
|  |  |
|  |  |
|  | $10,000$ |
| Allowance for Uncollectible Accounts   <br> Recourse Liability 2,000 1,000 |  |
| Accounts Receivable | 100,000 |


| 5. The three conditions are not satisfied. Alpha assigns $\$ 100,000$ of specific trade receivables to Beta as collateral for an $\$ 80,000$ loan. Alpha signs a one-year promissory note at 6\% interest. Beta charges a 4\% finance fee. |  |
| :---: | :---: |
| Cash | 76,000 |
| Finance Charge Expense $(4 \% \times \$ 100,000)$ Notes Payable | $4_{80,000}$ |
| Accounts Receivable Assigned Accounts Receivable | $1_{100,000}$ |
| Cash Accounts Receivable Assigned | $20,00020,000$ |
| Interest Expense ( $6 \% \times \$ 80,000 \times 1 / 12$ ) Notes Payable Cash | $\begin{aligned} & 400 \\ & 20,000 \\ & \\ & 20,400^{16} \end{aligned}$ |

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## Notes Receivable

Must include an interest component - look at economic substance.
Less than market rate or 0\% interest, requires interest to be imputed and a discount account (future unearned interest) to be used.
Imputed interest = prevailing market rate for similar notes, collateral, credit rating, quality, and length.

- Less than 90 days, may ignore interest.
- 90 days to 1 year, may use straight-line interest.
- Over one year, use present value.
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## Interest-Bearing Notes Receivable

Facts: Alpha received a $10 \%$, 2-year $\$ 12,100$ note from Beta to complete a sales transaction

| Notes Receivable <br> Sales | 12,100 |
| :--- | :---: |
| 12,100 |  |

## Noninterest-Bearing Notes Receivable

Facts: Alpha received a 2 -year $\$ 12,100$ noninterest-bearing note from Beta to complete a sales transaction. The imputed interest rate was $10 \%$

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| Amortizing the Discount <br> Year 1: $\$ 10,000 \times 10 \%=\$ 1,000$ |  |
| :---: | :---: |
| Discount on Notes Receivable Interest Revenue | ${ }^{1,000} 1.000$ |
| Balance sheet: <br> Notes Receivable Less: Discount on Notes Receivable | $\begin{aligned} & 12.1000 \\ & 11,1000 \\ & 11,000 \end{aligned}$ |
| Year 2: $\$ 11,000 \times 10 \%=\$ 1,100$ |  |
| Discount on Notes Receivable Interest Revenue | ${ }^{1,100}{ }_{1,100}$ |
| Balance sheet: <br> Notes Receivable <br> Less: Discount on Notes Receivable | $\begin{aligned} & 12,100 \\ & 12,100 \\ & 120 \end{aligned}$ |
| $\underset{\text { Cash }}{\substack{\text { Notes Receivable }}}$ | ${ }^{12,100} 12,100$ |


| You provided computer services and received a 6-month $\$ 6,000$ note. Market (imputed) interest rate is 10\%. |  |  |
| :---: | :---: | :---: |
| Notes ReceivableDiscount on NR 6,000 300 |  |  |
|  |  |  |
| Service Revenue 5,700 |  |  |
| Discount on NR 50 |  |  |
|  | Interest Revenue | e 50 |
| If 2-year note: | Notes Receivable 6,000 |  |
|  | Discount on NR | 1,041 |
|  | Service Revenue $(\$ 6,000 \times 0.82645)$ | 45) 4,959 |
| Year 1 | Discount on NR | 496 |
|  | Interest Revenue | 6) 496 |
| Year 2 | Discount on NR | 545 |
|  | Interest Revenue | - 545 |
|  | (10\% $\times$ [4,959 + 496] | 6] = 545) |


| Facts: Alpha received a 2 -year $\$ 12,100$ note from Beta that pays interest |  |  |
| :---: | :---: | :---: |
| $\begin{aligned} & \$ 12,100 \times .82645 \\ & \$ 12,100 \times 2 \%=\$ 242 \times 1.73554 \end{aligned}$ |  | 10,000 |
|  |  | 420 |
|  |  | \$10,420 |
| Notes Receivable 12,10 |  |  |
|  | Discount on Notes Receivable | 1,680 |
|  | Sales |  |
| Year 1 |  |  |
| $(\$ 10,420 \times 10 \%=\$ 1.042-\$ 242=\$ 800)$ |  |  |
| Cash 242 <br> Discount on Notes Receivable 800 <br> $\quad$ Interest Revenue 1,042 |  |  |
|  |  |  |
| $(\$ 10,420+800) \times 10 \%=\$ 1.122-\$ 242=\$ 880)$ |  |  |
| Cash 242 <br> Discount on Notes Receivable 880 <br> Interest Revenue 1,122 |  |  |
|  |  |  |


| Discounting a Note |  |  |
| :---: | :---: | :---: |
| Facts: After 60 days, Alpha discounts a $\$ 6,000,10 \%, 180$-day note receivable at the bank at a discount rate of $12 \%$. |  |  |
| (1) Compute the maturity value: $\$ 6,000 \times 10 \% \times 180 / 360+\$ 6,000=\$ 6,300$ |  |  |
| (2) Compute the discount: $\$ 6,300 \times 12 \% \times 120 / 360=\$ 252$ |  |  |
| (3) Compute the proceeds to Alpha: $\$ 6,300-\$ 252=\$ 6,048$ |  |  |
| Cash | 6,048 |  |
| Interest Revenue |  |  |
| Notes Receivable | 6,000 |  |
| or |  |  |
| Interest Receivable | 100 | Year 1 - AJE |
| Interest Revenue | 100 |  |
| Cash | 6,048 | Year 2-Jan 2 |
| Loss on Sale of Notes Receivable | 52 |  |
| Interest Receivable Notes Receivable | $\begin{array}{r} 100 \\ 6.000 \end{array}$ | ${ }^{23}$ |

