

## CHAPTER 13 Equity Valuation

### 13.1 VALUATION BY COMPARABLES

#### Fundamental Stock Analysis: Models of Equity Valuation

- Basic Types of Models
  - Balance Sheet Models
  - Dividend Discount Models
  - Price/Earnings Ratios
- Estimating Growth Rates and Opportunities

#### Models of Equity Valuation

- Valuation models use comparables
  - Look at the relationship between price and various determinants of value for similar firms
- The internet provides a convenient way to access firm data. Some examples are:
  - EDGAR
  - Finance.yahoo.com

Table 13.1 Microsoft Corporation Financial Highlights

Current Quarter Ended:		December 2006	Current Year Ended:		June 2006
<b>Miscellaneous</b>					
Current Price		29.460000	Common Shareholders (actual)		148993
Common Shares Outstanding (mil)		9777.000	Employees (actual)		71000
Market Capitalization (mil)		288030.420	S&P Issuer Credit Rating		AA
<b>Latest 12 Months</b>		<b>Company</b>	<b>1 Yr Chng (%)</b>		
Sales (mil)		46057.000			11.4
EBITDA (mil)		17615.000			-2.3
Net Income (mil)		11909.000			-8.8
EPS from Ops		1.25			0.0
Dividends/Share		0.370000			15.6
<b>Valuation</b>		<b>Company</b>	<b>Industry Avg</b>		
Price/EPS from Ops		23.6			23.2
Price/Book		7.9			5.6
Price/Sales		6.3			5.6
Price/Cash Flow		22.2			21.0
<b>Profitability (%)</b>					
Return on Equity		32.5			22.7
Return on Assets		17.9			12.4
Oper Profit Margin		35.7			31.9
Net Profit Margin		25.9			22.9
<b>Financial Risk</b>					

Source: Standard & Poor's Market Insight ([www.sibc.com/stockmarketinsight](http://www.sibc.com/stockmarketinsight)), February 2007. Access available through this Online Learning Center.

#### Valuation Methods

- Book value
- Market value
- Liquidation value
- Replacement cost

## 13.2 INTRINSIC VALUE VERSUS MARKET PRICE

### Expected Holding Period Return

- The return on a stock investment comprises cash dividends and capital gains or losses
  - Assuming a one-year holding period

$$\text{Expected HPR} = E(r) = \frac{E(D_1) + [E(P_1) - P_0]}{P_0}$$

### Required Return

- CAPM gave us required return:

$$k = r_f + \beta [E(r_M) - r_f]$$

- If the stock is priced correctly
  - Required return should equal expected return

### Intrinsic Value and Market Price

- Market Price
  - Consensus value of all potential traders
  - Current market price will reflect intrinsic value estimates
  - This consensus value of the required rate of return,  $k$ , is the market capitalization rate
- Trading Signal
  - $IV > MP$  Buy
  - $IV < MP$  Sell or Short Sell
  - $IV = MP$  Hold or Fairly Priced

## 13.3 DIVIDEND DISCOUNT MODELS

### General Model

$$V_0 = \sum_{t=1}^{\infty} \frac{D_t}{(1+k)^t}$$

- $V_0$  = Value of Stock
- $D_t$  = Dividend
- $k$  = required return

### No Growth Model

$$V_o = \frac{D}{k}$$

- Stocks that have earnings and dividends that are expected to remain constant
  - Preferred Stock

### No Growth Model: Example

$$V_o = \frac{D}{k}$$

$$E_1 = D_1 = \$5.00$$

$$k = .15$$

$$V_o = \$5.00 / .15 = \$33.33$$

### Constant Growth Model

$$V_o = \frac{D_o(1+g)}{k-g}$$

- $g$  = constant perpetual growth rate

### Constant Growth Model: Example

$$V_o = \frac{D_o(1+g)}{k-g}$$

$$E_1 = \$5.00 \quad b = 40\% \quad k = 15\%$$

$$(1-b) = 60\% \quad D_1 = \$3.00 \quad g = 8\%$$

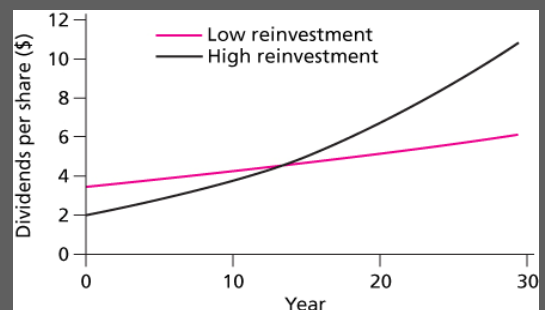
$$V_o = 3.00 / (.15 - .08) = \$42.86$$

### Stock Prices and Investment Opportunities

$$g = ROE \times b$$

- $g$  = growth rate in dividends
- ROE = Return on Equity for the firm
- $b$  = plowback or retention percentage rate
  - (1- dividend payout percentage rate)

Figure 13.1 Dividend Growth for Two Earnings Reinvestment Policies



## Present Value of Growth Opportunities

- If the stock price equals its IV, growth rate is sustained, the stock should sell at:

$$P_0 = \frac{D_1}{k - g}$$

- If all earnings paid out as dividends, price should be lower (assuming growth opportunities exist)

## Present Value of Growth Opportunities (cont.)

- Price = No-growth value per share + PVGO (present value of growth opportunities)

$$P_0 = \frac{E_1}{k} + PVGO$$

- Where:

$E_1$  = Earnings Per Share for period 1 and

$$PVGO = \frac{D_0(1+g)}{(k-g)} - \frac{E_1}{k}$$

## Partitioning Value: Example

- ROE = 20% d = 60% b = 40%
- $E_1 = \$5.00$   $D_1 = \$3.00$   $k = 15\%$
- $g = .20 \times .40 = .08$  or 8%

## Partitioning Value: Example (cont.)

$$P_o = \frac{3}{(.15 - .08)} = \$42.86$$

$$NGV_o = \frac{5}{.15} = \$33.33$$

$$PVGO = \$42.86 - \$33.33 = \$9.52$$

$P_o$  = price with growth

$NGV_o$  = no growth component value

$PVGO$  = Present Value of Growth Opportunities

## Life Cycles and Multistage Growth Models

$$P_o = D_0 \sum_{t=1}^T \frac{(1+g_1)^t}{(1+k)^t} + \frac{D_T(1+g_2)}{(k-g_2)(1+k)^T}$$

- $g_1$  = first growth rate
- $g_2$  = second growth rate
- T = number of periods of growth at  $g_1$

## Multistage Growth Rate Model: Example

$$D_0 = \$2.00 \quad g_1 = 20\% \quad g_2 = 5\%$$

$$k = 15\% \quad T = 3 \quad D_1 = 2.40$$

$$D_2 = 2.88 \quad D_3 = 3.46 \quad D_4 = 3.63$$

$$V_0 = D_1/(1.15) + D_2/(1.15)^2 + D_3/(1.15)^3 + D_4 / (.15 - .05) ( (1.15)^3 )$$

$$V_0 = 2.09 + 2.18 + 2.27 + 23.86 = \$30.40$$

## 13.4 PRICE-EARNINGS RATIOS

## P/E Ratio and Growth Opportunities

- P/E Ratios are a function of two factors
  - Required Rates of Return ( $k$ )
  - Expected growth in Dividends
- Uses
  - Relative valuation
  - Extensive use in industry

### P/E Ratio: No expected growth

$$P_0 = \frac{E_1}{k}$$

$$\frac{P_0}{E_1} = \frac{1}{k}$$

- $E_1$  - expected earnings for next year
  - $E_1$  is equal to  $D_1$  under no growth
- $k$  - required rate of return

### P/E Ratio: Constant Growth

$$P_0 = \frac{D_1}{k - g} = \frac{E_1(1 - b)}{k - (b \times ROE)}$$

$$\frac{P_0}{E_1} = \frac{1 - b}{k - (b \times ROE)}$$

- $b$  = retention ratio
- ROE = Return on Equity

### Numerical Example: No Growth

$$E_0 = \$2.50 \quad g = 0 \quad k = 12.5\%$$

$$P_0 = D/k = \$2.50/.125 = \$20.00$$

$$P/E = 1/k = 1/.125 = 8$$

### Numerical Example with Growth

$$b = 60\% \quad ROE = 15\% \quad (1 - b) = 40\%$$

$$E_1 = \$2.50 (1 + (.6)(.15)) = \$2.73$$

$$D_1 = \$2.73 (1 - .6) = \$1.09$$

$$k = 12.5\% \quad g = 9\%$$

$$P_0 = 1.09 / (.125 - .09) = \$31.14$$

$$P/E = 31.14 / 2.73 = 11.4$$

$$P/E = (1 - .60) / (.125 - .09) = 11.4$$

## P/E Ratios and Stock Risk

- Riskier stocks will have lower P/E multiples
- Riskier firms will have higher required rates of return (higher values of  $k$ )

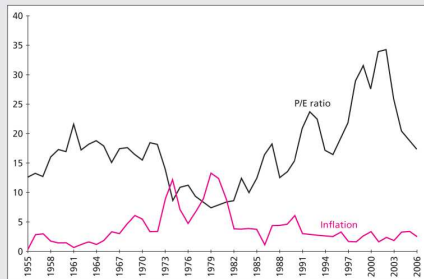
$$\frac{P}{E} = \frac{1-b}{k-g}$$

## Pitfalls in Using P/E Ratios

- Flexibility in reporting makes choice of earnings difficult
- Pro forma earnings may give a better measure of operating earnings
- Problem of too much flexibility

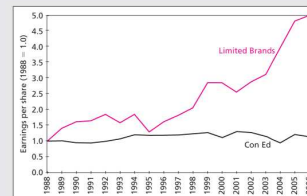
### Figure 13.3 P/E Ratios and Inflation

**FIGURE 13.3**  
P/E ratio of the S&P 500  
Index and inflation



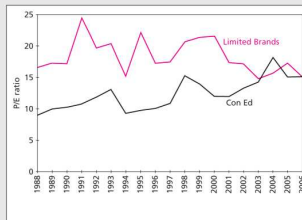
### Figure 13.4 Earnings Growth for Two Companies

**FIGURE 13.4**  
Earnings growth for two  
companies

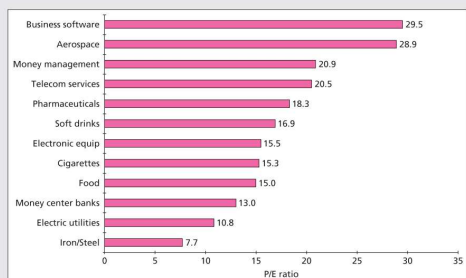


### Figure 13.5 Price-Earnings Ratios

**FIGURE 13.5**  
Price-earnings ratios



### Figure 13.6 P/E Ratios



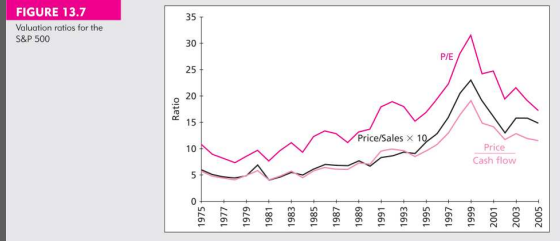
**FIGURE 13.6**  
P/E ratios

Source: Yahoo! Finance, February 6, 2007. Reproduced with permission of Yahoo! Inc. © 2007 by Yahoo! Inc. Yahoo! and the Yahoo! logo are trademarks of Yahoo! Inc.

## Other Comparative Valuation Ratios

- Price-to-book
- Price-to-cash flow
- Price-to-sales
- Be creative

Figure 13.7 Valuation Ratios for the S&P 500



## 13.5 FREE CASH FLOW VALUATION APPROACHES

### Free Cash Flow

- One approach is to discount the free cash flow for the firm (FCFF) at the weighted-average cost of capital
    - Subtract existing value of debt
    - $FCFF = EBIT (1 - t_c) + \text{Depreciation} - \text{Capital expenditures} - \text{Increase in NWC}$
- where:
- EBIT = earnings before interest and taxes
  - $t_c$  = the corporate tax rate
  - NWC = net working capital

### Free Cash Flow (cont.)

- Another approach focuses on the free cash flow to the equity holders (FCFE) and discounts the cash flows directly at the cost of equity
- $FCFE = FCFF - \text{Interest expense} (1 - t_c) + \text{Increases in net debt}$

### Comparing the Valuation Models

- Free cash flow approach should provide same estimate of IV as the dividend growth model
- In practice the two approaches may differ substantially
  - Simplifying assumptions are used

## 13.6 THE AGGREGATE STOCK MARKET

## Earnings Multiplier Approach

- Forecast corporate profits for the coming period
- Derive an estimate for the aggregate P/E ratio using long-term interest rates
- Product of the two forecasts is the estimate of the end-of-period level of the market

Figure 13.8 Earnings Yield of the S&P 500 Versus 10-year Treasury Bond Yield

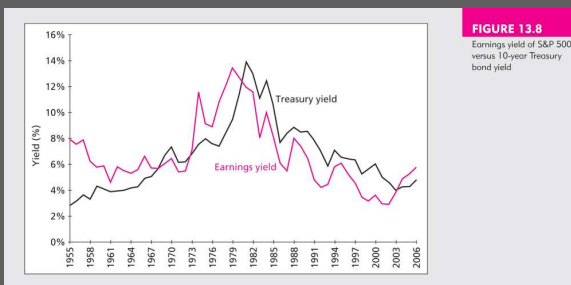


Table 13.4 S&P 500 Index Forecasts

	Most Likely Scenario	Pessimistic Scenario	Optimistic Scenario
Treasury bond yield	4.8%	5.3%	4.3%
Earnings yield	5.8%	6.3%	5.3%
Resulting P/E ratio	17.2	15.9	18.9
EPS forecast	86	86	86
Forecast for S&P 500	1,483	1,365	1,623

Note: The forecast for the earnings yield on the S&P 500 equals the Treasury bond yield plus 1%. The P/E ratio is the reciprocal of the forecasted earnings yield.