## Chapter 7

Equity Markets and Stock Valuation

## Key Concepts and Skills

- Understand how stock prices depend on future dividends and dividend growth
- Be able to compute stock prices using the dividend growth model
- Understand how corporate directors are elected
- Understand how stock markets work
- Understand how stock prices are quoted


## Chapter Outline

- Common Stock Valuation
- Some Features of Common and Preferred Stocks
- The Stock Markets


## Cash Flows to Stockholders

- If you buy a share of stock, you can receive cash in two ways
- The company pays dividends
- You sell your shares either to another investor in the market or back to the company
- As with bonds, the price of the stock is the present value of these expected cash flows


## One-Period Example

- Suppose you are thinking of purchasing the stock of Moore Oil, Inc. You expect it to pay a $\$ 2$ dividend in one year, and you believe that you can sell the stock for \$14 at that time. If you require a return of $20 \%$ on investments of this risk, what is the maximum you would be willing to pay?
- Compute the PV of the expected cash flows
- Price $=(14+2) /(1.2)=\$ 13.33$
- Or FV $=16 ; I / Y=20 ; N=1 ; C P T P V=-13.33$


## Two-Period Example

- Now, what if you decide to hold the stock for two years? In addition to the $\$ 2$ dividend in one year, you expect a dividend of $\$ 2.10$ and a stock price of $\$ 14.70$ both at the end of year 2. Now how much would you be willing to pay?
- PV = $2 /(1.2)+(2.10+14.70) /(1.2)^{2}=13.33$
- $\mathrm{Or} \mathrm{CF}_{0}=0 ; \mathrm{C} 01=2 ; \mathrm{F} 01=1 ; \mathrm{C} 02=16.80$; $F 02=1 ;$ NPV; $I=20 ;$ CPT NPV $=13.33$


## Three-Period Example

- Finally, what if you decide to hold the stock for three periods? In addition to the dividends at the end of years 1 and 2 , you expect to receive a dividend of $\$ 2.205$ and a stock price of $\$ 15.435$ both at the end of year 3. Now how much would you be willing to pay?
- PV = $2 / 1.2+2.10 /(1.2)^{2}+(2.205+15.435)$ $/(1.2)^{3}=13.33$
- $\mathrm{Or} \mathrm{CF}_{0}=0 ; \mathrm{CO1}=2 ; \mathrm{F} 01=1 ; \mathrm{C} 02=2.10$; $F 02=1 ; C 03=17.64 ; F 03=1 ; N P V ; I=20$; CPT NPV = 13.33


## Developing The Model

- You could continue to push back when you would sell the stock
- You would find that the price of the stock is really just the present value of all expected future dividends
- So, how can we estimate all future dividend payments?


## Estimating Dividends: Special Cases

- Constant dividend
- The firm will pay a constant dividend forever
- This is like preferred stock
- The price is computed using the perpetuity formula
- Constant dividend growth
- The firm will increase the dividend by a constant percent every period
- Supernormal growth
- Dividend growth is not consistent initially, but settles down to constant growth eventually


## Zero Growth

- If dividends are expected at regular intervals forever, then this is like preferred stock and is valued as a perpetuity
- $P_{0}=D / R$
- Suppose stock is expected to pay a $\$ 0.50$ dividend every quarter and the required return is $10 \%$ with quarterly compounding. What is the price?
- $\mathrm{P}_{0}=.50 /(.1 / 4)=.50 / .025=\$ 20$


## Dividend Growth Model

- Dividends are expected to grow at a constant percent per period.
- $\mathrm{P}_{0}=\mathrm{D}_{1} /(1+\mathrm{R})+\mathrm{D}_{2} /(1+\mathrm{R})^{2}+\mathrm{D}_{3} /(1+\mathrm{R})^{3}+$
...
- $\mathrm{P}_{0}=\mathrm{D}_{0}(1+\mathrm{g}) /(1+\mathrm{R})+\mathrm{D}_{0}(1+\mathrm{g})^{2} /(1+\mathrm{R})^{2}+$ $\mathrm{D}_{0}(1+\mathrm{g})^{3 /(1+R)^{3}+\ldots}$
- With a little algebra, this reduces to:

$$
P_{0}=\frac{D_{0}(1+g)}{R-g}=\frac{D_{1}}{R-g}
$$

## DGM - Example 1

- Suppose Big D, Inc. just paid a dividend of $\$ .50$. It is expected to increase its dividend by $2 \%$ per year. If the market requires a return of $15 \%$ on assets of this risk, how much should the stock be selling for?
- $\mathrm{P}_{0}=.50(1+.02) /(.15-.02)=\$ 3.92$


## DGM - Example 2

- Suppose TB Pirates, Inc. is expected to pay a $\$ 2$ dividend in one year. If the dividend is expected to grow at $5 \%$ per year and the required return is $20 \%$, what is the price?
- $\mathrm{P}_{0}=2$ / (.2-. 05 ) $=\$ 13.33$
- Why isn't the $\$ 2$ in the numerator multiplied by (1.05) in this example?


## Stock Price Sensitivity to

 Required Return, R

## Example 7.3 - Gordon Growth Company II

- What is the price expected to be in year 4 ?
- $P_{4}=D_{4}(1+g) /(R-g)=D_{5} /(R-g)$
- $\mathrm{P}_{4}=4(1+.06)^{4} /(.16-.06)=50.50$
- What is the implied return given the change in price during the four-year period?
- $50.50=40(1+\text { return })^{4}$; return $=6 \%$
- PV =-40; FV = $50.50 ; \mathrm{N}=4 ;$ CPT $/ \mathrm{Y}=6 \%$
- The price grows at the same rate as the dividends

Stock Price Sensitivity to Dividend Growth, g


## Example 7.3 Gordon Growth Company - I

- Gordon Growth Company is expected to pay a dividend of $\$ 4$ next period and dividends are expected to grow at 6\% per year. The required return is $16 \%$.
- What is the current price?
- $\mathrm{P}_{0}=4 /(.16-.06)=\$ 40$
- Remember that we already have the dividend expected next year, so we don't multiply the dividend by $1+\mathrm{g}$

Nonconstant Growth Problem

## Statement

- Suppose a firm is expected to increase dividends by $20 \%$ in one year and by $15 \%$ in two years. After that, dividends will increase at a rate of $5 \%$ per year indefinitely. If the last dividend was \$1 and the required return is $20 \%$, what is the price of the stock?
- Remember that we have to find the PV of all expected future dividends.


## Nonconstant Growth - Example Solution

- Compute the dividends until growth levels off
- $D_{1}=1(1.2)=\$ 1.20$
- $D_{2}=1.20(1.15)=\$ 1.38$
- $\mathrm{D}_{3}=1.38(1.05)=\$ 1.449$
- Find the expected future price
- $\mathrm{P}_{2}=\mathrm{D}_{3} /(\mathrm{R}-\mathrm{g})=\$ 1.449 /(.2-.05)=\$ 9.66$
- Find the present value of the expected future cash flows
- $\mathrm{P}_{0}=\$ 1.20 /(1.2)+(\$ 1.38+9.66) /(1.2)^{2}=\$ 8.67$


## Using the DGM to Find R

- Start with the DGM:

$$
\begin{aligned}
& P_{0}=\frac{D_{0}(1+g)}{R-g}=\frac{D_{1}}{R-g} \\
& \text { rearrange and solve for } R \\
& R=\frac{D_{0}(1+g)}{P_{0}}+g=\frac{D_{1}}{P_{0}}+g
\end{aligned}
$$

## Quick Quiz: Part 1

- What is the value of a stock that is expected to pay a constant dividend of \$2 per year if the required return is $15 \%$ ?
- What if the company starts increasing dividends by $3 \%$ per year beginning with the next dividend? The required return stays at $15 \%$.

Finding the Required Return Example

- Suppose a firm's stock is selling for $\$ 10.50$. It just paid a $\$ 1$ dividend and dividends are expected to grow at $5 \%$ per year. What is the required return?
- $\mathrm{R}=[\$ 1(1.05) / \$ 10.50]+.05=15 \%$
- What is the dividend yield?
- $\$ 1(1.05) / \$ 10.50=10 \%$
- What is the capital gains yield?
- $\mathrm{g}=5 \%$


## Features of Common Stock

- Voting Rights
- Proxy voting
- Classes of stock
- Other Rights
- Share proportionally in declared dividends
- Share proportionally in remaining assets during liquidation
- Preemptive right - first shot at new stock issue to maintain proportional ownership if desired


## Dividend Characteristics

- Dividends are not a liability of the firm until a dividend has been declared by the Board
- Consequently, a firm cannot go bankrupt for not declaring dividends
- Dividends and Taxes
- Dividend payments are not considered a business expense; therefore, they are not taxdeductible
- Dividends received by individuals have historically been taxed as ordinary income
- Dividends received by corporations have a minimum 70\% exclusion from taxable income


## Features of Preferred Stock

- Dividends
- Stated dividend that must be paid before dividends can be paid to common stockholders
- Dividends are not a liability of the firm and preferred dividends can be deferred indefinitely
- Most preferred dividends are cumulative any missed preferred dividends have to be paid before common dividends can be paid
- Preferred stock does not generally carry voting rights


## Stock Market

- Dealers vs. Brokers
- New York Stock Exchange (NYSE)
- Members
- Operations
- Floor activity
- NASDAQ
- Not a physical exchange, but a computerbased quotation system
- Large portion of technology stocks


## Reading Stock Quotes

- Sample Quote
55.9344 .40 38.60 HarleyDav . $84 f 1.50162472654 .251 .18$
- What information is provided in the stock quote?


## Quick Quiz: Part 2

- You observe a stock price of $\$ 18.75$. You expect a dividend growth rate of $5 \%$ and the most recent dividend was $\$ 1.50$. What is the required return?
- What are some of the major characteristics of common stock?
- What are some of the major characteristics of preferred stock?


## Comprehensive Problem

- XYZ stock currently sells for $\$ 50$ per share. The next expected annual dividend is $\$ 2$, and the growth rate is $6 \%$. What is the expected rate of return on this stock?
- If the required rate of return on this stock were $12 \%$, what would the stock price be, and what would the dividend yield be?

